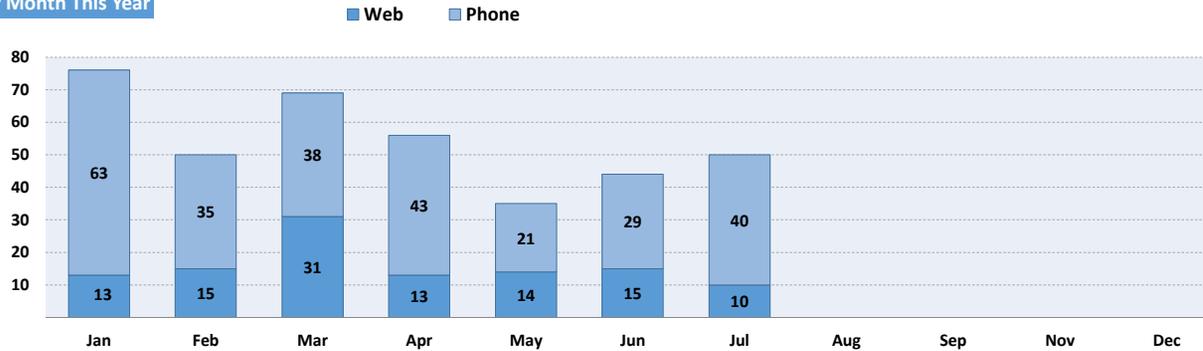




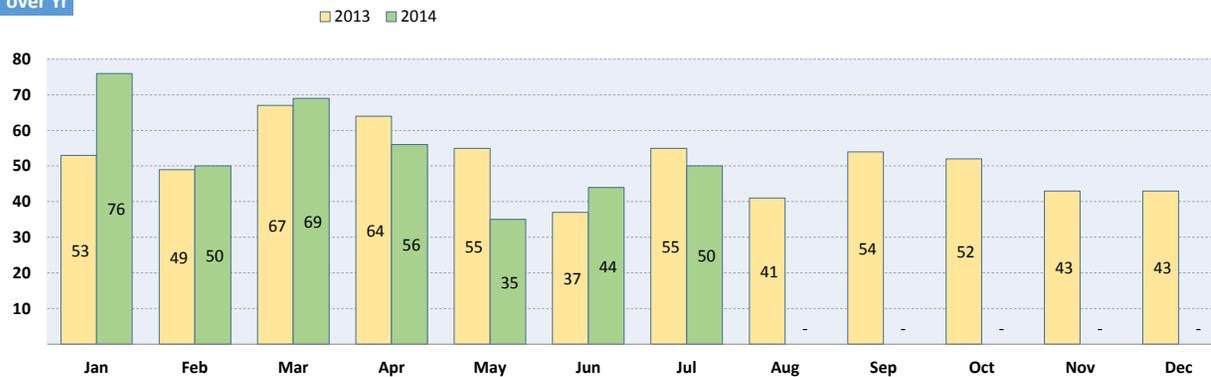
Compass SmartShopper Program Summary - City of Manchester
YTD Paid Claims Through July, 2014



Shopping By Month This Year



Shopping Yr over Yr



Cost Avoidance Summary							
	Gross Savings	Incentives Paid	Claims Savings	Admin Fee	Net Savings	Incentive ROI*	Total Cases
MTD	\$ 28,461	\$ 1,975	\$ 26,486	\$ 5,297	\$ 21,189	1341%	20
QTD	\$ 28,461	\$ 1,975	\$ 26,486	\$ 5,297	\$ 21,189	1341%	20
YTD	\$ 165,187	\$ 14,800	\$ 150,387	\$ 30,077	\$ 120,310	1016%	212

* Incentive ROI measures the return on incentive dollars and does not include any admin fees

Conversion Rate Summary		Conversion Rate Definitions	
Shopping Rate	9.3%	The Shopping Rate is the rate at which members search online or via call center compared to claims volume	
Conversion Rate	55.8%	The Conversion Rate is the percentage of members who opt to take the incentive after shopping with Compass	
Redirection Rate	5.2%	The Redirection Rate is the total percent of all claims that were redirected to a lower-cost location	
Net Savings Per Search	\$ 396	The Net Savings Per Search is the actual average savings each time someone shops with Compass	
Net Savings Per Incentive	\$ 709	The Net Savings Per Incentive is the actual average savings for each incentive earned	



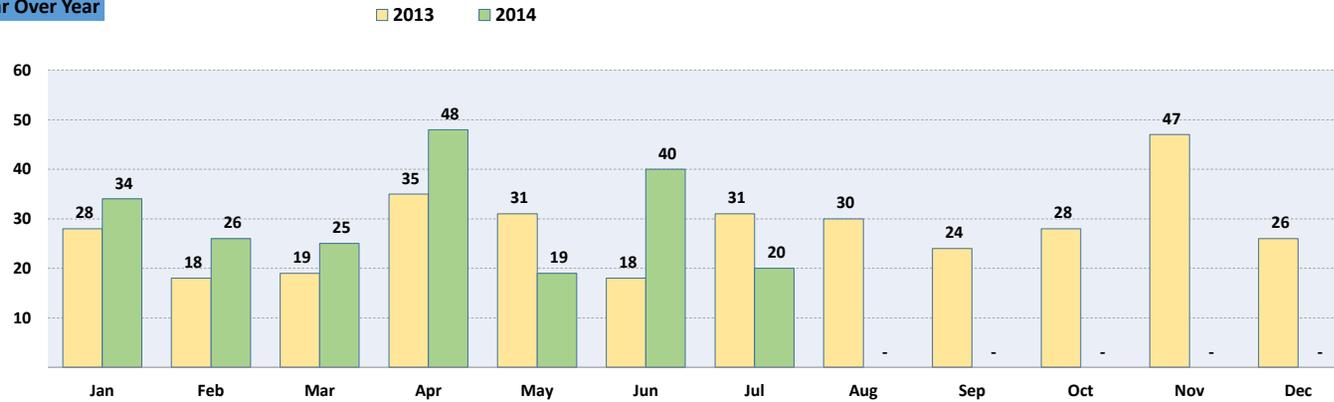
Compass SmartShopper Program Summary - City of Manchester
YTD Paid Claims Through July, 2014



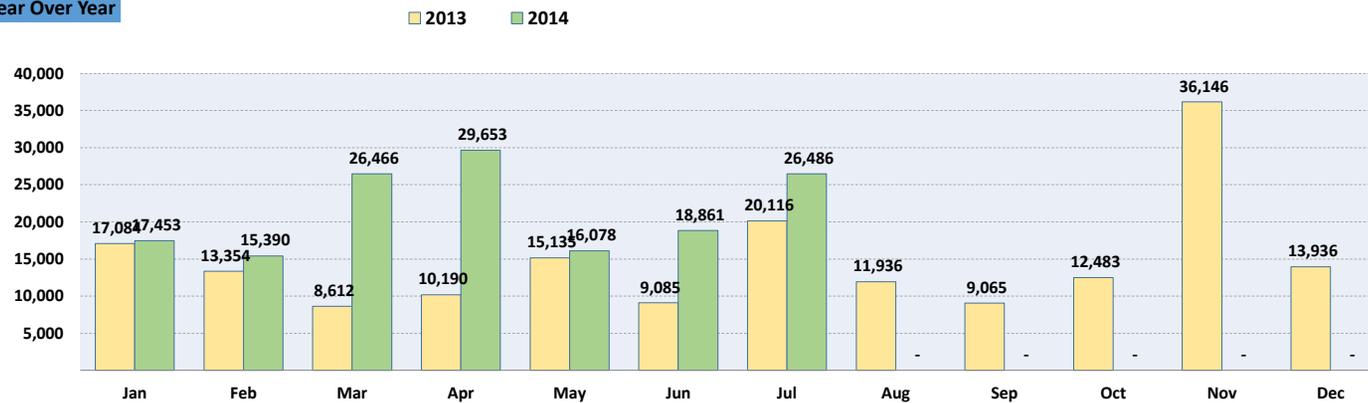
Key Comments
 *YTD 9.3% of members shopped for medical services and 5.2% of those members selected a cost effective option
 *Potential Savings is \$ Year to Date if 100% redirection rate achieved

Cost-Effective Breakout by Service (All numbers are Total Year-to-Date)									
Service	Claims	Shopping	Cost-Effective	Success Rate	Savings	Avg Savings/Case (Actual)	Book of Business Savings/Case	Potential Savings	% of Savings
Bone Density	48	7	4	8%	\$ 260	\$ 65	\$ 132	\$ 5,808	0.2%
Bone and Joint Imaging	4	1	1	25%	\$ 481	\$ 481	\$ 294	\$ 882	0.3%
CT Scan	186	10	6	3%	\$ 2,531	\$ 422	\$ 275	\$ 49,500	1.7%
Mammogram	454	45	30	7%	\$ 1,534	\$ 51	\$ 13	\$ 5,512	1.0%
MRI	264	41	16	6%	\$ 8,772	\$ 548	\$ 565	\$ 140,120	5.8%
PET Scan	8	2		0%	\$ -	\$ -	\$ 4,139	\$ 33,115	0.0%
Ultrasound	178	9	3	2%	\$ 444	\$ 148	\$ 138	\$ 24,150	0.3%
Back Surgery	5	7		0%	\$ -	\$ -	\$ 1,839	\$ 9,195	0.0%
Bladder Repair (Sling)	4			0%	\$ -	\$ -	\$ 1,034	\$ 4,136	0.0%
Breast Biopsy	2			0%	\$ -	\$ -	\$ 1,276	\$ 2,552	0.0%
Breast Lumpectomy				0%	\$ -	\$ -	\$ -	\$ -	0.0%
Bronchoscopy	2	1		0%	\$ -	\$ -	\$ -	\$ -	0.0%
Bunionectomy	5			0%	\$ -	\$ -	\$ 1,529	\$ 7,645	0.0%
Colonoscopy	188	46	23	12%	\$ 29,084	\$ 1,265	\$ 953	\$ 157,262	19.3%
Cataract Removal	10			0%	\$ -	\$ -	\$ 2,593	\$ 25,927	0.0%
Gall Bladder Surgery	11			0%	\$ -	\$ -	\$ 3,081	\$ 33,891	0.0%
Hernia Repair	10	2		0%	\$ -	\$ -	\$ 2,513	\$ 25,130	0.0%
Hammertoe Correction				0%	\$ -	\$ -	\$ -	\$ -	0.0%
Carpal Tunnel	7			0%	\$ -	\$ -	\$ 1,410	\$ 9,870	0.0%
Knee Surgery	55	7		0%	\$ -	\$ -	\$ 4,262	\$ 234,410	0.0%
Tubal Ligation (Laparoscopic)	5			0%	\$ -	\$ -	\$ -	\$ -	0.0%
Lithotripsy - Kidney Stones	4	1		0%	\$ -	\$ -	\$ 5,009	\$ 20,036	0.0%
Sinus Surgery	24	1		0%	\$ -	\$ -	\$ 2,004	\$ 48,084	0.0%
Shoulder Surgery	21	3	1	5%	\$ 7,018	\$ 7,018	\$ 3,201	\$ 64,020	4.7%
Spinal Fusion				0%	\$ -	\$ -	\$ -	\$ -	0.0%
Upper GI	85	7	2	2%	\$ 2,343	\$ 1,172	\$ 1,390	\$ 115,365	1.6%
Tonsils and Adenoids	2			0%	\$ -	\$ -	\$ 1,403	\$ 2,806	0.0%
Urethra and Bladder Scope	19			0%	\$ -	\$ -	\$ 2,106	\$ 40,021	0.0%
Bariatric Surgery	1		1	100%	\$ (500)	\$ (500)	\$ 17,991	\$ -	-0.3%
Hysteroscopy	3			0%	\$ -	\$ -	\$ 2,362	\$ 7,086	0.0%
Hysterectomy		2		0%	\$ -	\$ -	\$ 5,271	\$ -	0.0%
Prostate Surgery				0%	\$ -	\$ -	\$ -	\$ -	0.0%
Thyroid Removal				0%	\$ -	\$ -	\$ -	\$ -	0.0%
Remicade Therapy	16	8	5	31%	\$ 30,020	\$ 6,004	\$ 6,584	\$ 72,425	20.0%
Lab/blood Work	2,218	149	100	5%	\$ 26,530	\$ 265	\$ 233	\$ 493,485	17.6%
Physical Therapy	235	23	20	9%	\$ 41,871	\$ 2,094	\$ 2,138	\$ 459,661	27.8%
Education Call		8							0.0%
Totals	4,076	380	212	5.2%	\$ 150,387			\$ 2,086,285	

Incentives Year Over Year



Savings Year Over Year

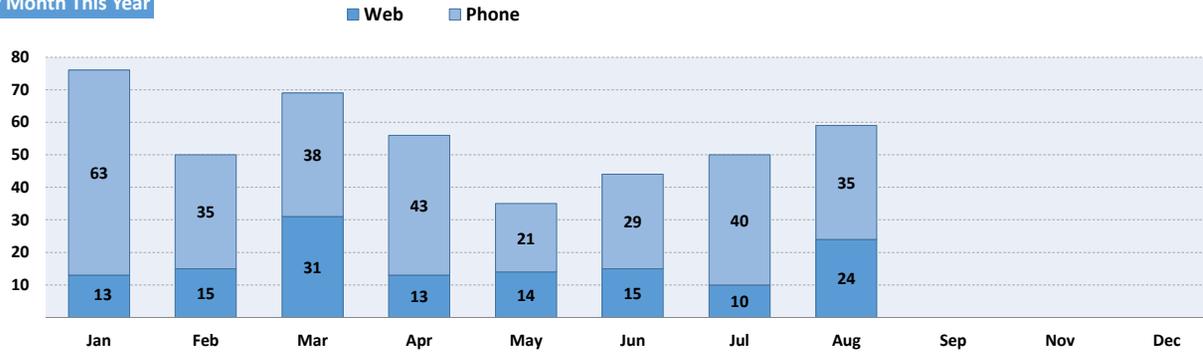




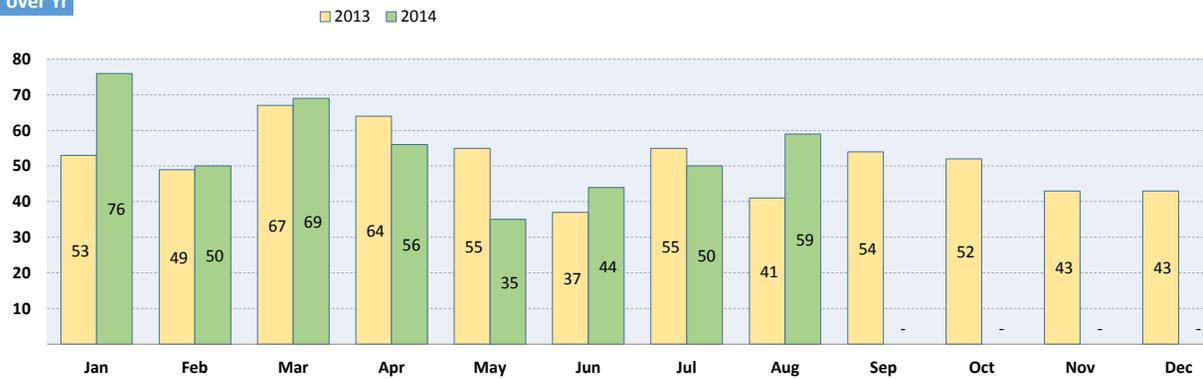
Compass SmartShopper Program Summary - City of Manchester
YTD Paid Claims Through August, 2014



Shopping By Month This Year



Shopping Yr over Yr



Cost Avoidance Summary							
	Gross Savings	Incentives Paid	Claims Savings	Admin Fee	Net Savings	Incentive ROI*	Total Cases
MTD	\$ 13,379	\$ 1,225	\$ 12,154	\$ 2,431	\$ 9,723	992%	19
QTD	\$ 41,840	\$ 3,200	\$ 38,640	\$ 7,728	\$ 30,912	1207%	39
YTD	\$ 178,566	\$ 16,025	\$ 162,541	\$ 32,508	\$ 130,033	1014%	231

* Incentive ROI measures the return on incentive dollars and does not include any admin fees

Conversion Rate Summary		Conversion Rate Definitions	
Shopping Rate	8.5%	The Shopping Rate is the rate at which members search online or via call center compared to claims volume	
Conversion Rate	52.0%	The Conversion Rate is the percentage of members who opt to take the incentive after shopping with Compass	
Redirection Rate	4.4%	The Redirection Rate is the total percent of all claims that were redirected to a lower-cost location	
Net Savings Per Search	\$ 366	The Net Savings Per Search is the actual average savings each time someone shops with Compass	
Net Savings Per Incentive	\$ 704	The Net Savings Per Incentive is the actual average savings for each incentive earned	



Compass SmartShopper Program Summary - City of Manchester
YTD Paid Claims Through August, 2014



Key Comments

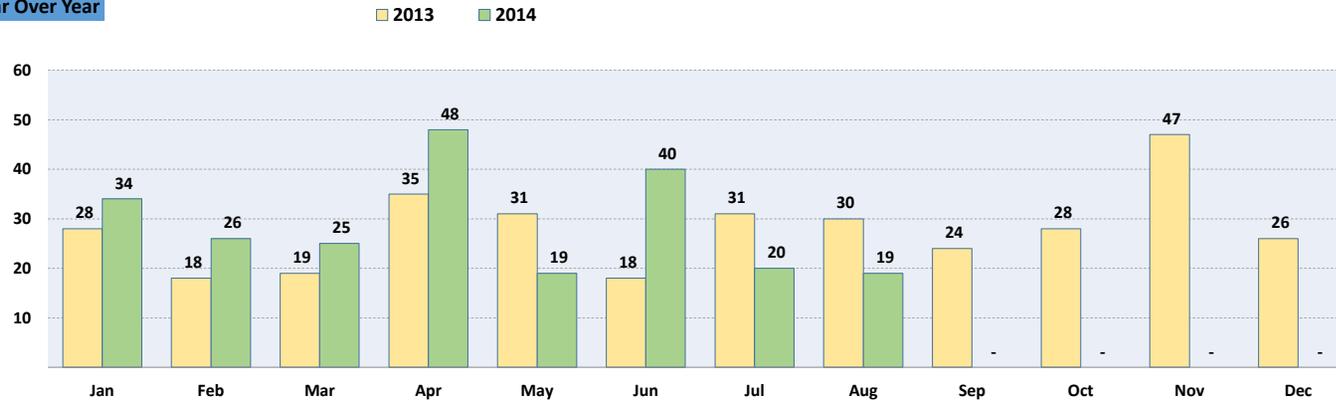
*YTD 8.5% of members shopped for medical services and 4.4% of those members selected a cost effective option

*Potential Savings is \$ Year to Date if 100% redirection rate achieved

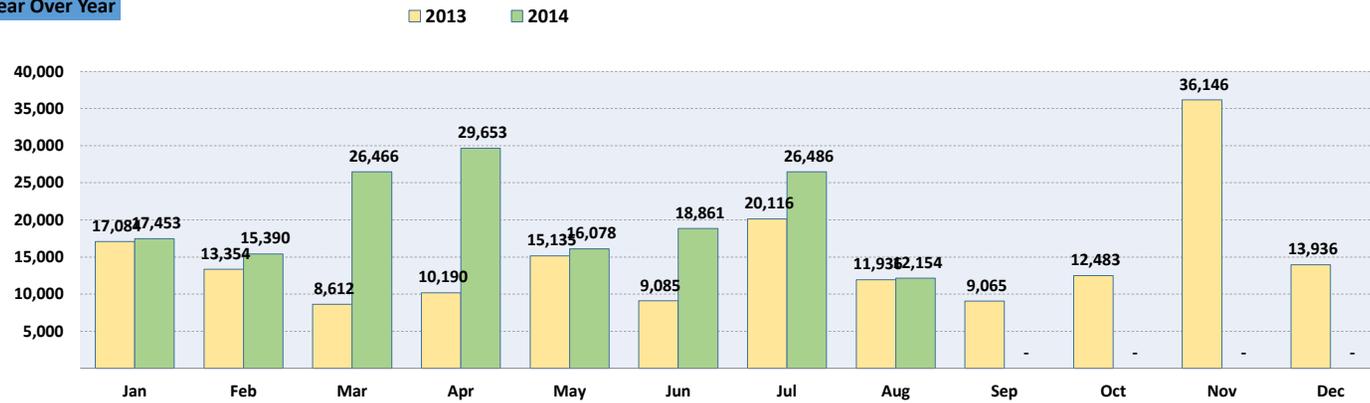
Cost-Effective Breakout by Service (All numbers are Total Year-to-Date)

Service	Claims	Shopping	Cost-Effective	Success Rate	Savings	Avg Savings/Case (Actual)	Book of Business Savings/Case	Potential Savings	% of Savings
Bone Density	60	9	4	7%	\$ 260	\$ 65	\$ 132	\$ 7,392	0.2%
Bone and Joint Imaging	7	1	1	14%	\$ 481	\$ 481	\$ 294	\$ 1,764	0.3%
CT Scan	222	11	6	3%	\$ 2,531	\$ 422	\$ 275	\$ 59,400	1.6%
Mammogram	636	53	35	6%	\$ 1,744	\$ 50	\$ 13	\$ 7,813	1.1%
MRI	339	46	16	5%	\$ 8,772	\$ 548	\$ 565	\$ 182,495	5.4%
PET Scan	8	2		0%	\$ -	\$ -	\$ 4,139	\$ 33,115	0.0%
Ultrasound	234	19	4	2%	\$ 568	\$ 142	\$ 138	\$ 31,740	0.3%
Back Surgery	5	9		0%	\$ -	\$ -	\$ 1,839	\$ 9,195	0.0%
Bladder Repair (Sling)	4			0%	\$ -	\$ -	\$ 1,034	\$ 4,136	0.0%
Breast Biopsy	2			0%	\$ -	\$ -	\$ 1,276	\$ 2,552	0.0%
Breast Lumpectomy				0%	\$ -	\$ -	\$ -	\$ -	0.0%
Bronchoscopy	2	1		0%	\$ -	\$ -	\$ -	\$ -	0.0%
Bunionectomy	5	1		0%	\$ -	\$ -	\$ 1,529	\$ 7,645	0.0%
Colonoscopy	264	48	24	9%	\$ 30,233	\$ 1,260	\$ 953	\$ 228,745	18.6%
Cataract Removal	14			0%	\$ -	\$ -	\$ 2,593	\$ 36,297	0.0%
Gall Bladder Surgery	12			0%	\$ -	\$ -	\$ 3,081	\$ 36,972	0.0%
Hernia Repair	21	2		0%	\$ -	\$ -	\$ 2,513	\$ 52,773	0.0%
Hammertoe Correction				0%	\$ -	\$ -	\$ -	\$ -	0.0%
Carpal Tunnel	8	1		0%	\$ -	\$ -	\$ 1,410	\$ 11,280	0.0%
Knee Surgery	69	9		0%	\$ -	\$ -	\$ 4,262	\$ 294,078	0.0%
Tubal Ligation (Laparoscopic)	6			0%	\$ -	\$ -	\$ -	\$ -	0.0%
Lithotripsy - Kidney Stones	4	1		0%	\$ -	\$ -	\$ 5,009	\$ 20,036	0.0%
Sinus Surgery	27	1		0%	\$ -	\$ -	\$ 2,004	\$ 54,095	0.0%
Shoulder Surgery	30	3	1	3%	\$ 7,018	\$ 7,018	\$ 3,201	\$ 92,829	4.3%
Spinal Fusion				0%	\$ -	\$ -	\$ -	\$ -	0.0%
Upper GI	108	7	2	2%	\$ 2,343	\$ 1,172	\$ 1,390	\$ 147,334	1.4%
Tonsils and Adenoids	5	1		0%	\$ -	\$ -	\$ 1,403	\$ 7,015	0.0%
Urethra and Bladder Scope	20			0%	\$ -	\$ -	\$ 2,106	\$ 42,128	0.0%
Bariatric Surgery	1	1	1	100%	\$ (500)	\$ (500)	\$ 17,991	\$ -	-0.3%
Hysteroscopy	3			0%	\$ -	\$ -	\$ 2,362	\$ 7,086	0.0%
Hysterectomy		2		0%	\$ -	\$ -	\$ 5,271	\$ -	0.0%
Prostate Surgery				0%	\$ -	\$ -	\$ -	\$ -	0.0%
Thyroid Removal				0%	\$ -	\$ -	\$ -	\$ -	0.0%
Remicade Therapy	19	10	6	32%	\$ 35,874	\$ 5,979	\$ 6,584	\$ 85,593	22.1%
Lab/blood Work	2,763	170	110	4%	\$ 29,097	\$ 265	\$ 233	\$ 618,137	17.9%
Physical Therapy	320	26	21	7%	\$ 44,120	\$ 2,101	\$ 2,138	\$ 639,250	27.1%
Education Call		9							0.0%
Totals	5,220	444	231	4.4%	\$ 162,541			\$ 2,713,502	

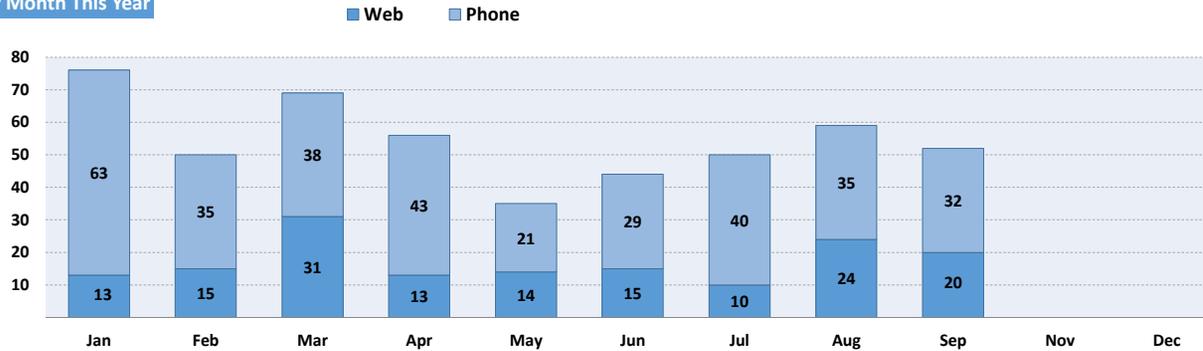
Incentives Year Over Year



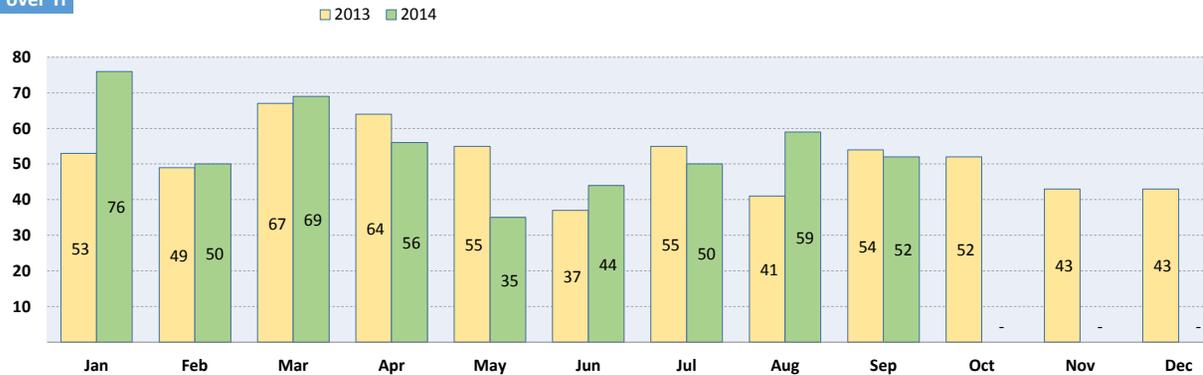
Savings Year Over Year



Shopping By Month This Year



Shopping Yr over Yr



Cost Avoidance Summary							
	Gross Savings	Incentives Paid	Claims Savings	Admin Fee	Net Savings	Incentive ROI*	Total Cases
MTD	\$ 22,399	\$ 1,550	\$ 20,849	\$ 4,170	\$ 16,679	1345%	20
QTD	\$ 64,239	\$ 4,750	\$ 59,489	\$ 11,898	\$ 47,591	1252%	59
YTD	\$ 200,965	\$ 17,575	\$ 183,390	\$ 36,678	\$ 146,712	1043%	251

* Incentive ROI measures the return on incentive dollars and does not include any admin fees

Conversion Rate Summary		Conversion Rate Definitions	
Shopping Rate	9.0%	The Shopping Rate is the rate at which members search online or via call center compared to claims volume	
Conversion Rate	50.6%	The Conversion Rate is the percentage of members who opt to take the incentive after shopping with Compass	
Redirection Rate	4.6%	The Redirection Rate is the total percent of all claims that were redirected to a lower-cost location	
Net Savings Per Search	\$ 370	The Net Savings Per Search is the actual average savings each time someone shops with Compass	
Net Savings Per Incentive	\$ 731	The Net Savings Per Incentive is the actual average savings for each incentive earned	



Compass SmartShopper Program Summary - City of Manchester
YTD Paid Claims Through September, 2014



Key Comments

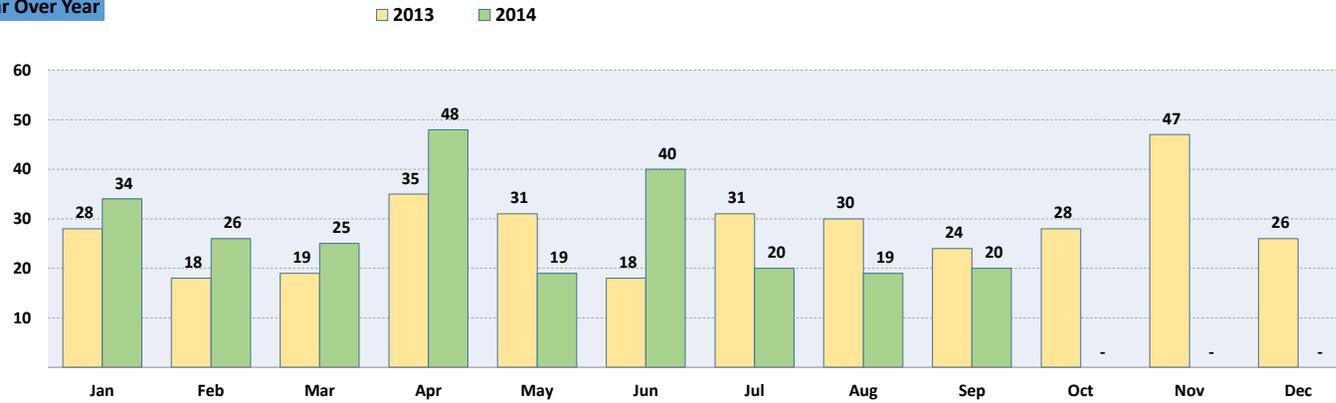
*YTD 9.0% of members shopped for medical services and 4.6% of those members selected a cost effective option

*Potential Savings is \$ Year to Date if 100% redirection rate achieved

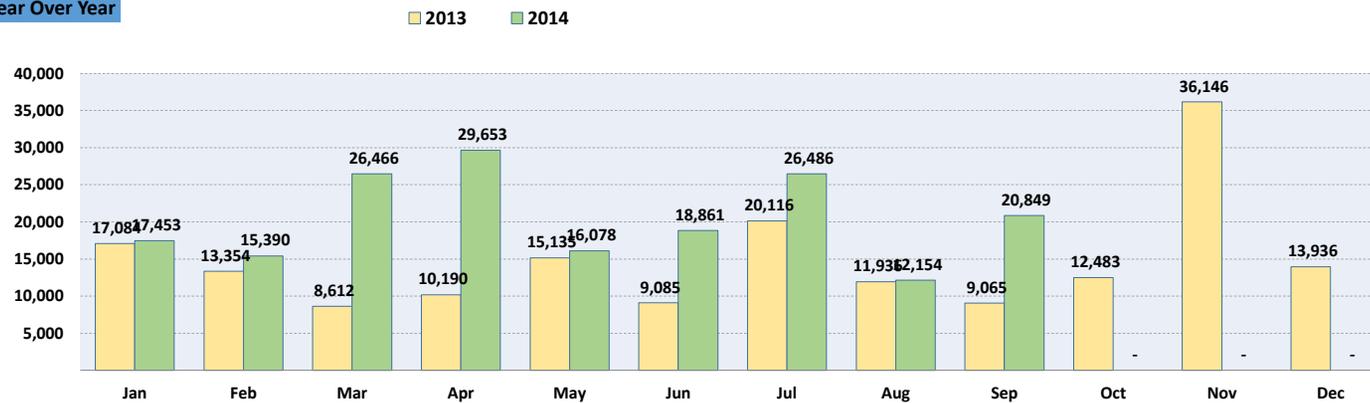
Cost-Effective Breakout by Service (All numbers are Total Year-to-Date)

Service	Claims	Shopping	Cost-Effective	Success Rate	Savings	Avg Savings/Case (Actual)	Book of Business Savings/Case	Potential Savings	% of Savings
Bone Density	66	11	4	6%	\$ 260	\$ 65	\$ 132	\$ 8,184	0.1%
Bone and Joint Imaging	7	1	1	14%	\$ 481	\$ 481	\$ 294	\$ 1,764	0.3%
CT Scan	230	11	6	3%	\$ 2,531	\$ 422	\$ 275	\$ 61,600	1.4%
Mammogram	693	65	40	6%	\$ 2,006	\$ 50	\$ 13	\$ 8,489	1.1%
MRI	354	50	17	5%	\$ 9,497	\$ 559	\$ 565	\$ 190,405	5.2%
PET Scan	8	2		0%	\$ -	\$ -	\$ 4,139	\$ 33,115	0.0%
Ultrasound	244	23	4	2%	\$ 568	\$ 142	\$ 138	\$ 33,120	0.3%
Back Surgery	5	9		0%	\$ -	\$ -	\$ 1,839	\$ 9,195	0.0%
Bladder Repair (Sling)	4			0%	\$ -	\$ -	\$ 1,034	\$ 4,136	0.0%
Breast Biopsy	2			0%	\$ -	\$ -	\$ 1,276	\$ 2,552	0.0%
Breast Lumpectomy				0%	\$ -	\$ -	\$ -	\$ -	0.0%
Bronchoscopy	2	1		0%	\$ -	\$ -	\$ -	\$ -	0.0%
Bunionectomy	5	1		0%	\$ -	\$ -	\$ 1,529	\$ 7,645	0.0%
Colonoscopy	272	54	27	10%	\$ 35,088	\$ 1,300	\$ 953	\$ 233,511	19.1%
Cataract Removal	14			0%	\$ -	\$ -	\$ 2,593	\$ 36,297	0.0%
Gall Bladder Surgery	14			0%	\$ -	\$ -	\$ 3,081	\$ 43,134	0.0%
Hernia Repair	21	2		0%	\$ -	\$ -	\$ 2,513	\$ 52,773	0.0%
Hammertoe Correction				0%	\$ -	\$ -	\$ -	\$ -	0.0%
Carpal Tunnel	8	1		0%	\$ -	\$ -	\$ 1,410	\$ 11,280	0.0%
Knee Surgery	69	9		0%	\$ -	\$ -	\$ 4,262	\$ 294,078	0.0%
Tubal Ligation (Laparoscopic)	6			0%	\$ -	\$ -	\$ -	\$ -	0.0%
Lithotripsy - Kidney Stones	4	1	1	25%	\$ 4,930	\$ 4,930	\$ 5,009	\$ 15,027	2.7%
Sinus Surgery	30	1		0%	\$ -	\$ -	\$ 2,004	\$ 60,105	0.0%
Shoulder Surgery	30	3	1	3%	\$ 7,018	\$ 7,018	\$ 3,201	\$ 92,829	3.8%
Spinal Fusion				0%	\$ -	\$ -	\$ -	\$ -	0.0%
Upper GI	114	9	2	2%	\$ 2,343	\$ 1,172	\$ 1,390	\$ 155,673	1.3%
Tonsils and Adenoids	5	1		0%	\$ -	\$ -	\$ 1,403	\$ 7,015	0.0%
Urethra and Bladder Scope	21			0%	\$ -	\$ -	\$ 2,106	\$ 44,234	0.0%
Bariatric Surgery	1	1	1	100%	\$ (500)	\$ (500)	\$ 17,991	\$ -	-0.3%
Hysteroscopy	3			0%	\$ -	\$ -	\$ 2,362	\$ 7,086	0.0%
Hysterectomy		2	1	0%	\$ 5,351	\$ 5,351	\$ 5,271	\$ (5,271)	2.9%
Prostate Surgery				0%	\$ -	\$ -	\$ -	\$ -	0.0%
Thyroid Removal				0%	\$ -	\$ -	\$ -	\$ -	0.0%
Remicade Therapy	20	12	6	30%	\$ 35,874	\$ 5,979	\$ 6,584	\$ 92,177	19.6%
Lab/blood Work	2,913	186	118	4%	\$ 31,401	\$ 266	\$ 233	\$ 651,223	17.1%
Physical Therapy	334	30	22	7%	\$ 46,542	\$ 2,116	\$ 2,138	\$ 667,044	25.4%
Education Call		9							0.0%
Totals	5,501	496	251	4.6%	\$ 183,390			\$ 2,810,235	

Incentives Year Over Year



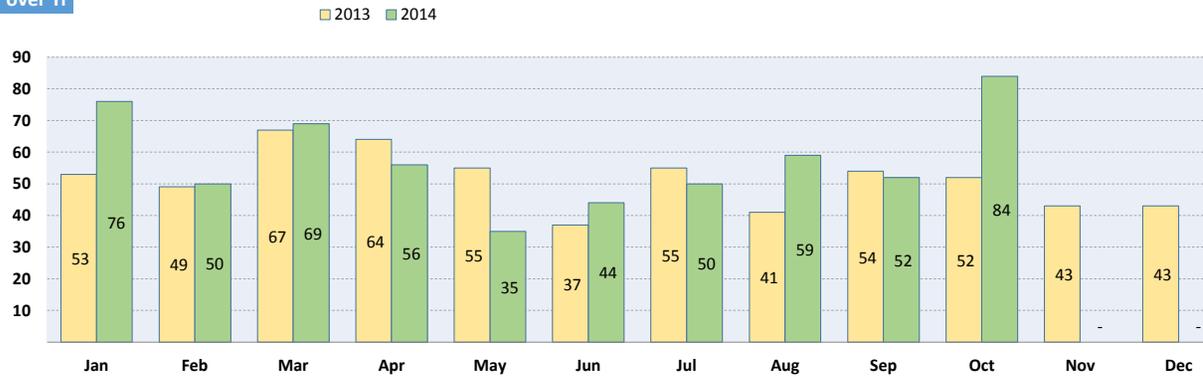
Savings Year Over Year



Shopping By Month This Year



Shopping Yr over Yr



Cost Avoidance Summary							
	Gross Savings	Incentives Paid	Claims Savings	Admin Fee	Net Savings	Incentive ROI*	Total Cases
MTD	\$ 24,122	\$ 1,550	\$ 22,572	\$ 4,514	\$ 18,057	1456%	26
QTD	\$ 24,122	\$ 1,550	\$ 22,572	\$ 4,514	\$ 18,057	1456%	26
YTD	\$ 225,087	\$ 19,125	\$ 205,962	\$ 41,192	\$ 164,769	1077%	277

* Incentive ROI measures the return on incentive dollars and does not include any admin fees

Conversion Rate Summary		Conversion Rate Definitions	
Shopping Rate	5.2%	The Shopping Rate is the rate at which members search online or via call center compared to claims volume	
Conversion Rate	47.8%	The Conversion Rate is the percentage of members who opt to take the incentive after shopping with Compass	
Redirection Rate	2.5%	The Redirection Rate is the total percent of all claims that were redirected to a lower-cost location	
Net Savings Per Search	\$ 355	The Net Savings Per Search is the actual average savings each time someone shops with Compass	
Net Savings Per Incentive	\$ 744	The Net Savings Per Incentive is the actual average savings for each incentive earned	



Compass SmartShopper Program Summary - City of Manchester
YTD Paid Claims Through October, 2014



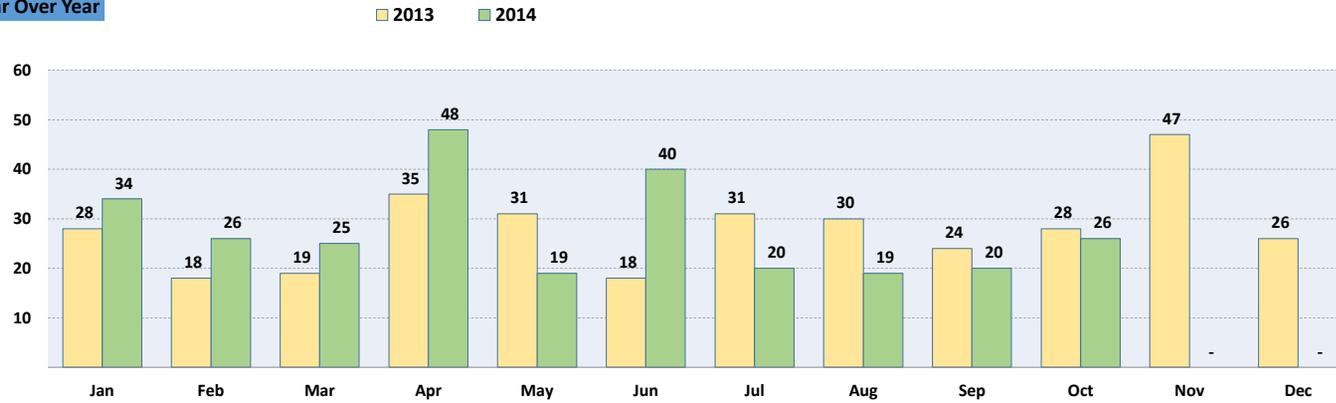
Key Comments

*YTD 5.2% of members shopped for medical services and 2.5% of those members selected a cost effective option
*Potential Savings is \$ Year to Date if 100% redirection rate achieved

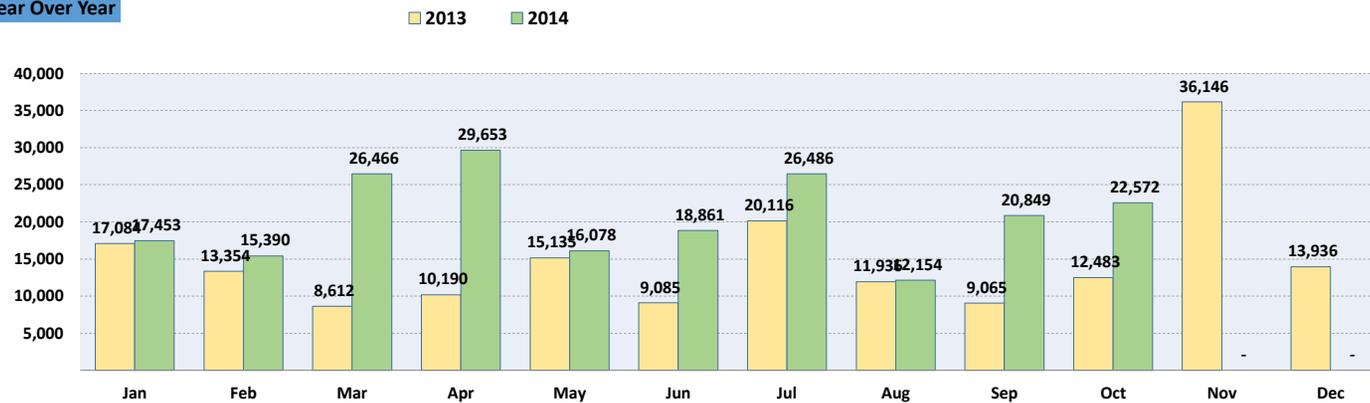
Cost-Effective Breakout by Service (All numbers are Total Year-to-Date)

Service	Claims	Shopping	Cost-Effective	Success Rate	Savings	Avg Savings/Case (Actual)	Book of Business Savings/Case	Potential Savings	% of Savings
Bone Density	86	14	5	6%	\$ 348	\$ 70	\$ 132	\$ 10,692	0.2%
Bone and Joint Imaging	14	2	1	7%	\$ 481	\$ 481	\$ 294	\$ 3,821	0.2%
CT Scan	440	22	6	1%	\$ 2,531	\$ 422	\$ 275	\$ 119,350	1.2%
Mammogram	1,028	71	41	4%	\$ 2,077	\$ 51	\$ 13	\$ 12,831	1.0%
MRI	528	57	18	3%	\$ 9,845	\$ 547	\$ 565	\$ 288,150	4.8%
PET Scan	10	2	-	0%	\$ -	\$ -	\$ 4,139	\$ 41,393	0.0%
Ultrasound	385	24	5	1%	\$ 739	\$ 148	\$ 138	\$ 52,440	0.4%
Back Surgery	5	9	-	0%	\$ -	\$ -	\$ 1,839	\$ 9,195	0.0%
Bladder Repair (Sling)	4	-	-	0%	\$ -	\$ -	\$ 1,034	\$ 4,136	0.0%
Breast Biopsy	7	-	-	0%	\$ -	\$ -	\$ 1,276	\$ 8,932	0.0%
Breast Lumpectomy	-	-	-	0%	\$ -	\$ -	\$ -	\$ -	0.0%
Bronchoscopy	2	1	-	0%	\$ -	\$ -	\$ -	\$ -	0.0%
Bunionectomy	9	7	-	0%	\$ -	\$ -	\$ 1,529	\$ 13,761	0.0%
Colonoscopy	443	57	29	7%	\$ 37,935	\$ 1,308	\$ 953	\$ 394,586	18.4%
Cataract Removal	20	-	-	0%	\$ -	\$ -	\$ 2,593	\$ 51,853	0.0%
Gall Bladder Surgery	18	-	-	0%	\$ -	\$ -	\$ 3,081	\$ 55,458	0.0%
Hernia Repair	63	2	-	0%	\$ -	\$ -	\$ 2,513	\$ 158,319	0.0%
Hammertoe Correction	-	-	-	0%	\$ -	\$ -	\$ -	\$ -	0.0%
Carpal Tunnel	10	1	1	10%	\$ 1,358	\$ 1,358	\$ 1,410	\$ 12,690	0.7%
Knee Surgery	81	10	-	0%	\$ -	\$ -	\$ 4,262	\$ 345,222	0.0%
Tubal Ligation (Laparoscopic)	6	-	-	0%	\$ -	\$ -	\$ -	\$ -	0.0%
Lithotripsy - Kidney Stones	10	1	1	10%	\$ 4,930	\$ 4,930	\$ 5,009	\$ 45,081	2.4%
Sinus Surgery	72	1	-	0%	\$ -	\$ -	\$ 2,004	\$ 144,252	0.0%
Shoulder Surgery	56	3	1	2%	\$ 7,018	\$ 7,018	\$ 3,201	\$ 176,055	3.4%
Spinal Fusion	-	-	-	0%	\$ -	\$ -	\$ -	\$ -	0.0%
Upper GI	190	10	2	1%	\$ 2,343	\$ 1,172	\$ 1,390	\$ 261,309	1.1%
Tonsils and Adenoids	9	1	-	0%	\$ -	\$ -	\$ 1,403	\$ 12,627	0.0%
Urethra and Bladder Scope	41	-	-	0%	\$ -	\$ -	\$ 2,106	\$ 86,361	0.0%
Bariatric Surgery	1	2	1	100%	\$ (500)	\$ (500)	\$ 17,991	\$ -	-0.2%
Hysteroscopy	7	-	-	0%	\$ -	\$ -	\$ 2,362	\$ 16,534	0.0%
Hysterectomy	-	2	1	0%	\$ 5,351	\$ 5,351	\$ 5,271	\$ (5,271)	2.6%
Prostate Surgery	-	-	-	0%	\$ -	\$ -	\$ -	\$ -	0.0%
Thyroid Removal	-	-	-	0%	\$ -	\$ -	\$ -	\$ -	0.0%
Remicade Therapy	28	13	7	25%	\$ 41,978	\$ 5,997	\$ 6,584	\$ 138,265	20.4%
Lab/blood Work	4,470	213	133	3%	\$ 35,721	\$ 269	\$ 233	\$ 1,010,502	17.3%
Physical Therapy	3,103	45	25	1%	\$ 53,808	\$ 2,152	\$ 2,138	\$ 6,580,642	26.1%
Education Call	-	9	-	-	-	-	-	-	0.0%
Totals	11,148	580	277	2.5%	\$ 205,962			\$ 10,038,494	

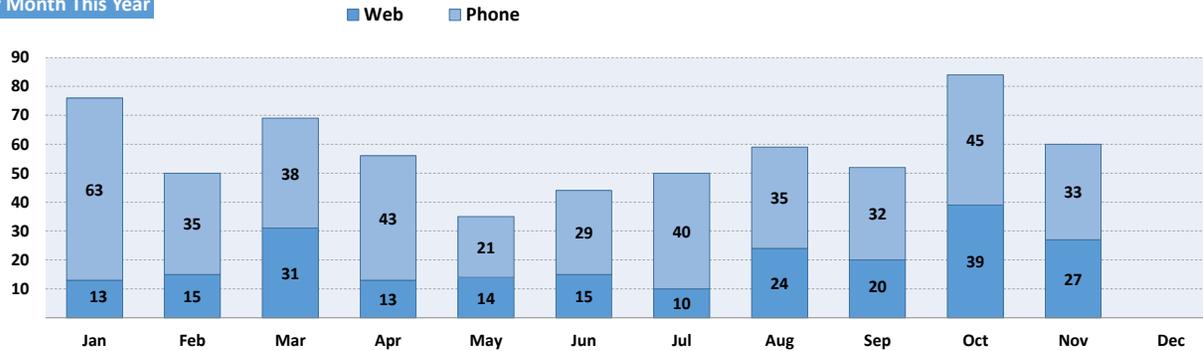
Incentives Year Over Year



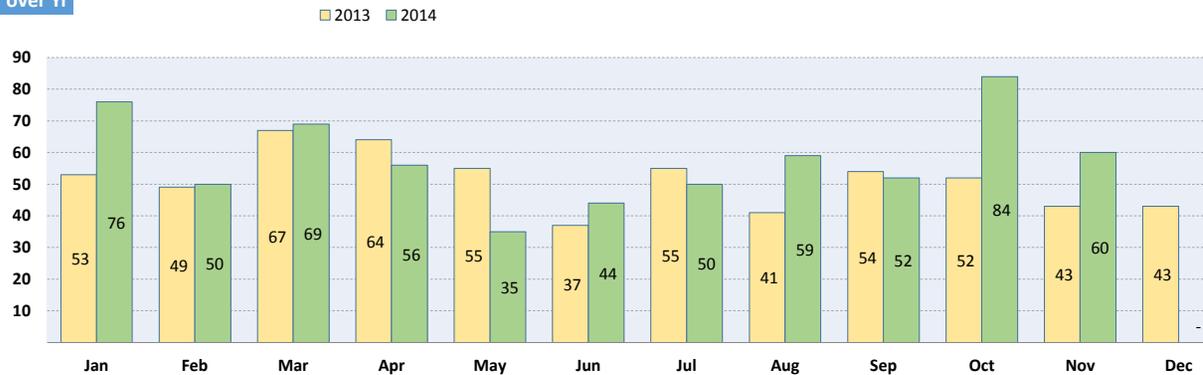
Savings Year Over Year



Shopping By Month This Year



Shopping Yr over Yr



Cost Avoidance Summary								
	Gross Savings	Incentives Paid	Claims Savings	Admin Fee	Net Savings	Incentive ROI*	Total Cases	
MTD	\$ 32,151	\$ 2,700	\$ 29,451	\$ 5,890	\$ 23,561	1091%	32	
QTD	\$ 56,272	\$ 4,250	\$ 52,022	\$ 10,404	\$ 41,618	1224%	58	
YTD	\$ 257,237	\$ 21,825	\$ 235,412	\$ 47,082	\$ 188,330	1079%	309	

* Incentive ROI measures the return on incentive dollars and does not include any admin fees

Conversion Rate Summary		Conversion Rate Definitions
Shopping Rate	5.5%	The Shopping Rate is the rate at which members search online or via call center compared to claims volume
Conversion Rate	48.3%	The Conversion Rate is the percentage of members who opt to take the incentive after shopping with Compass
Redirection Rate	2.7%	The Redirection Rate is the total percent of all claims that were redirected to a lower-cost location
Net Savings Per Search	\$ 368	The Net Savings Per Search is the actual average savings each time someone shops with Compass
Net Savings Per Incentive	\$ 762	The Net Savings Per Incentive is the actual average savings for each incentive earned



Compass SmartShopper Program Summary - City of Manchester
YTD Paid Claims Through November, 2014



Key Comments

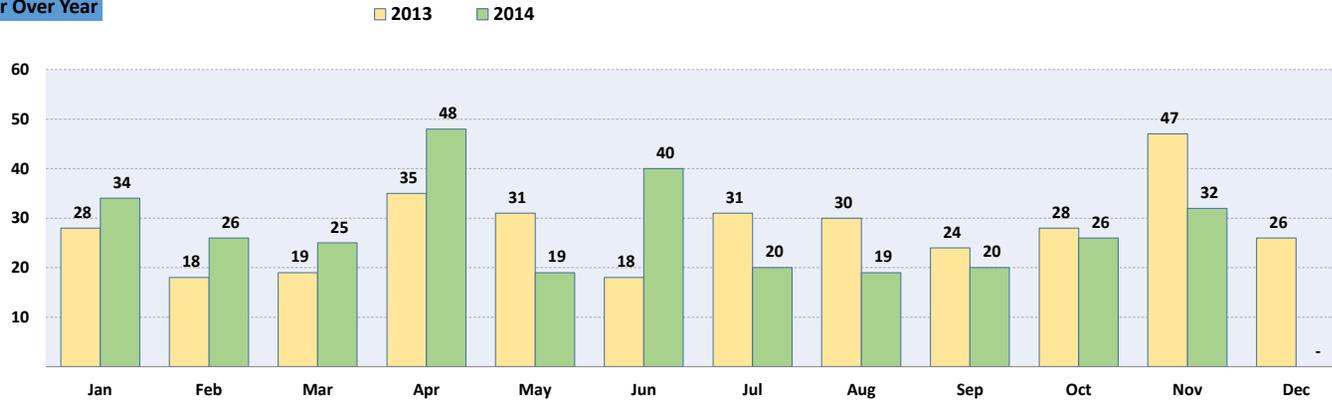
*YTD 5.5% of members shopped for medical services and 2.7% of those members selected a cost effective option

*Potential Savings is \$ Year to Date if 100% redirection rate achieved

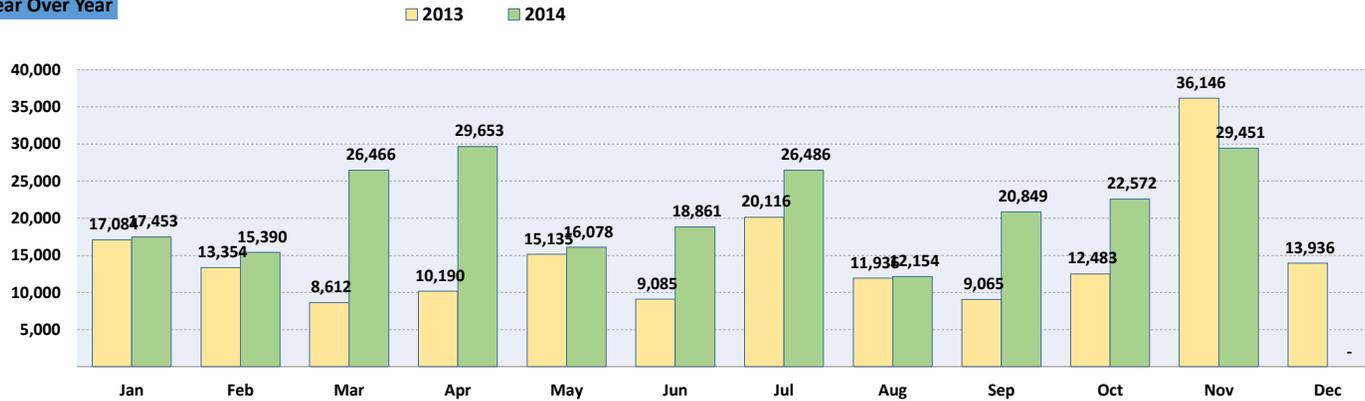
Cost-Effective Breakout by Service (All numbers are Total Year-to-Date)

Service	Claims	Shopping	Cost-Effective	Success Rate	Savings	Avg Savings/Case (Actual)	Book of Business Savings/Case	Potential Savings	% of Savings
Bone Density	93	16	6	6%	\$ 444	\$ 74	\$ 132	\$ 11,484	0.2%
Bone and Joint Imaging	15	2	1	7%	\$ 481	\$ 481	\$ 294	\$ 4,115	0.2%
CT Scan	479	22	6	1%	\$ 2,531	\$ 422	\$ 275	\$ 130,075	1.1%
Mammogram	1,066	87	47	4%	\$ 2,485	\$ 53	\$ 13	\$ 13,247	1.1%
MRI	559	73	20	4%	\$ 13,029	\$ 651	\$ 565	\$ 304,535	5.5%
PET Scan	13	2		0%	\$ -	\$ -	\$ 4,139	\$ 53,811	0.0%
Ultrasound	399	25	7	2%	\$ 1,062	\$ 152	\$ 138	\$ 54,096	0.5%
Back Surgery	7	15	1	14%	\$ -	\$ -	\$ 1,839	\$ 11,034	0.0%
Bladder Repair (Sling)	4			0%	\$ -	\$ -	\$ 1,034	\$ 4,136	0.0%
Breast Biopsy	8			0%	\$ -	\$ -	\$ 1,276	\$ 10,208	0.0%
Breast Lumpectomy				0%	\$ -	\$ -	\$ -	\$ -	0.0%
Bronchoscopy	2	1		0%	\$ -	\$ -	\$ -	\$ -	0.0%
Bunionectomy	9	7		0%	\$ -	\$ -	\$ 1,529	\$ 13,761	0.0%
Colonoscopy	452	59	29	6%	\$ 37,935	\$ 1,308	\$ 953	\$ 403,164	16.1%
Ear Tubes	2	1		0%	\$ -	\$ -	\$ -	\$ -	0.0%
Cataract Removal	20			0%	\$ -	\$ -	\$ 2,593	\$ 51,853	0.0%
Gall Bladder Surgery	18			0%	\$ -	\$ -	\$ 3,081	\$ 55,458	0.0%
Hernia Repair	68	2		0%	\$ -	\$ -	\$ 2,513	\$ 170,884	0.0%
Hammertoe Correction				0%	\$ -	\$ -	\$ -	\$ -	0.0%
Carpal Tunnel	11	1	1	9%	\$ 1,358	\$ 1,358	\$ 1,410	\$ 14,100	0.6%
Knee Surgery	84	10		0%	\$ -	\$ -	\$ 4,262	\$ 358,008	0.0%
Tubal Ligation (Laparoscopic)	6			0%	\$ -	\$ -	\$ -	\$ -	0.0%
Lithotripsy - Kidney Stones	10	1	1	10%	\$ 4,930	\$ 4,930	\$ 5,009	\$ 45,081	2.1%
Sinus Surgery	73	1		0%	\$ -	\$ -	\$ 2,004	\$ 146,256	0.0%
Shoulder Surgery	57	3	1	2%	\$ 7,018	\$ 7,018	\$ 3,201	\$ 179,256	3.0%
Spinal Fusion				0%	\$ -	\$ -	\$ -	\$ -	0.0%
Upper GI	196	10	2	1%	\$ 2,343	\$ 1,172	\$ 1,390	\$ 269,648	1.0%
Tonsils and Adenoids	11	1		0%	\$ -	\$ -	\$ 1,403	\$ 15,433	0.0%
Urethra and Bladder Scope	43			0%	\$ -	\$ -	\$ 2,106	\$ 90,574	0.0%
Bariatric Surgery	1	2	1	100%	\$ (500)	\$ (500)	\$ 17,991	\$ -	-0.2%
Hysteroscopy	8			0%	\$ -	\$ -	\$ 2,362	\$ 18,896	0.0%
Hysterectomy		2	1	0%	\$ 5,351	\$ 5,351	\$ 5,271	\$ (5,271)	2.3%
Prostate Surgery				0%	\$ -	\$ -	\$ -	\$ -	0.0%
Thyroid Removal				0%	\$ -	\$ -	\$ -	\$ -	0.0%
Remicade Therapy		15	10	34%	\$ 61,018	\$ 6,102	\$ 6,584	\$ 125,097	25.9%
Lab/blood Work	4,741	227	148	3%	\$ 40,041	\$ 271	\$ 233	\$ 1,070,149	17.0%
Physical Therapy	3,138	46	27	1%	\$ 55,887	\$ 2,070	\$ 2,138	\$ 6,651,194	23.7%
Education Call		9							0.0%
Totals	11,622	640	309	2.7%	\$ 235,412			\$ 10,258,799	

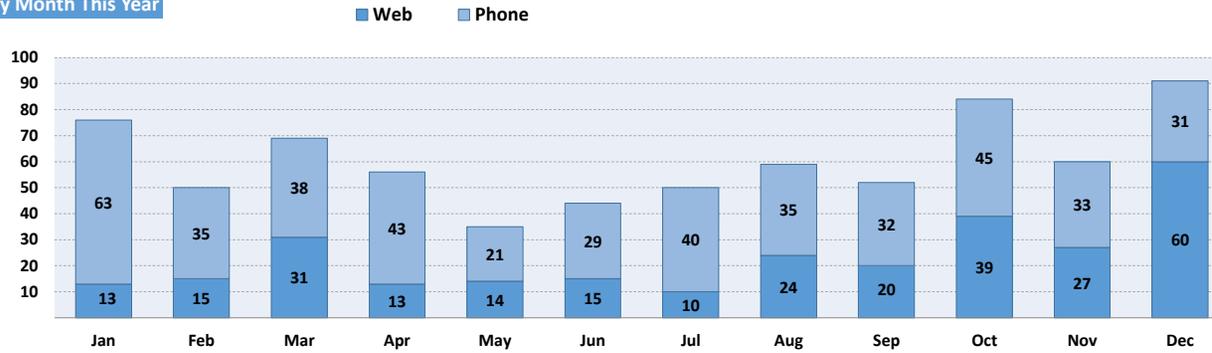
Incentives Year Over Year



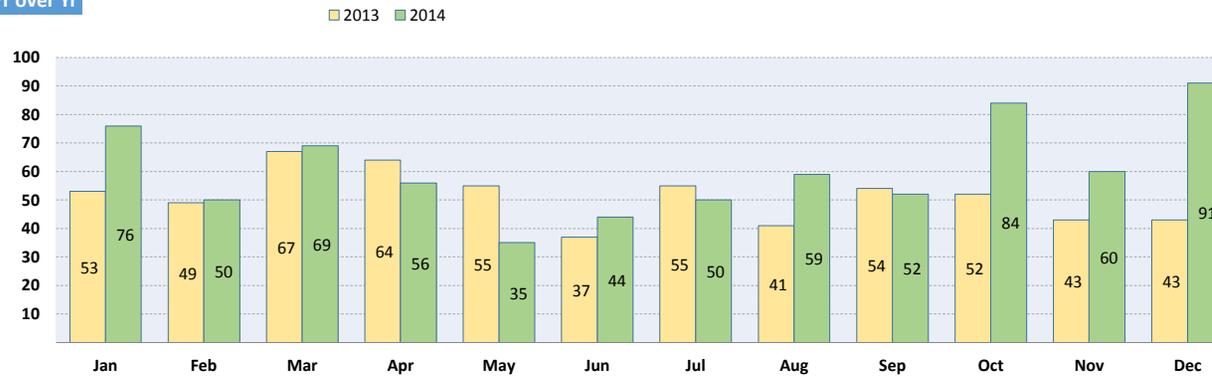
Savings Year Over Year



Shopping By Month This Year



Shopping Yr over Yr



Cost Avoidance Summary							
	Gross Savings	Incentives Paid	Claims Savings	Admin Fee	Net Savings	Incentive ROI*	Total Cases
MTD	\$ 53,596	\$ 2,775	\$ 50,821	\$ 10,164	\$ 40,657	1831%	29
QTD	\$ 109,869	\$ 7,025	\$ 102,844	\$ 20,569	\$ 82,275	1464%	87
YTD	\$ 310,834	\$ 24,600	\$ 286,234	\$ 57,247	\$ 228,987	1164%	338

* Incentive ROI measures the return on incentive dollars and does not include any admin fees

Conversion Rate Summary		Conversion Rate Definitions	
Shopping Rate	6.0%	The Shopping Rate is the rate at which members search online or via call center compared to claims volume	
Conversion Rate	46.2%	The Conversion Rate is the percentage of members who opt to take the incentive after shopping with Compass	
Redirection Rate	2.8%	The Redirection Rate is the total percent of all claims that were redirected to a lower-cost location	
Net Savings Per Search	\$ 392	The Net Savings Per Search is the actual average savings each time someone shops with Compass	
Net Savings Per Incentive	\$ 847	The Net Savings Per Incentive is the actual average savings for each incentive earned	



Compass SmartShopper Program Summary - City of Manchester
YTD Paid Claims Through December, 2014



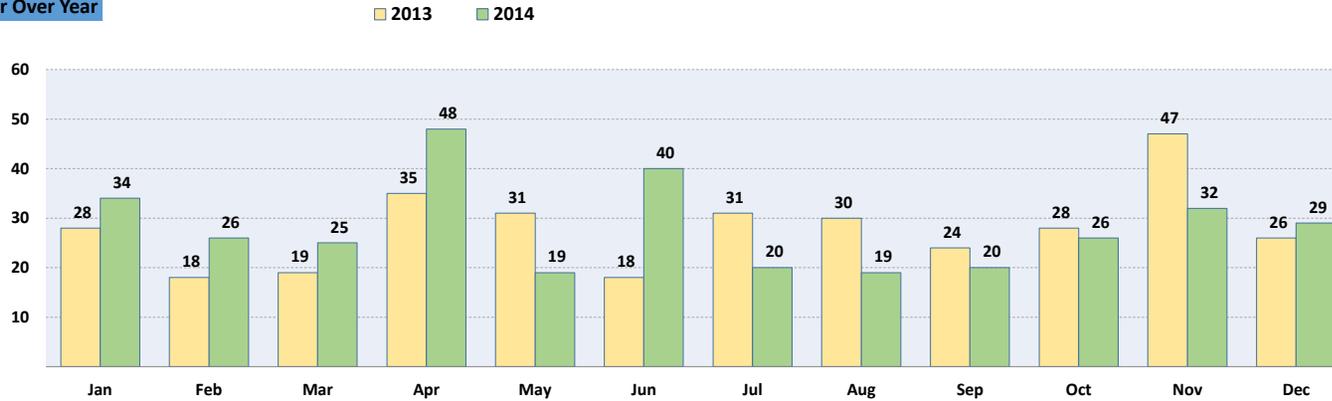
Key Comments

*YTD 6.0% of members shopped for medical services and 2.8% of those members selected a cost effective option
*Potential Savings is \$ Year to Date if 100% redirection rate achieved

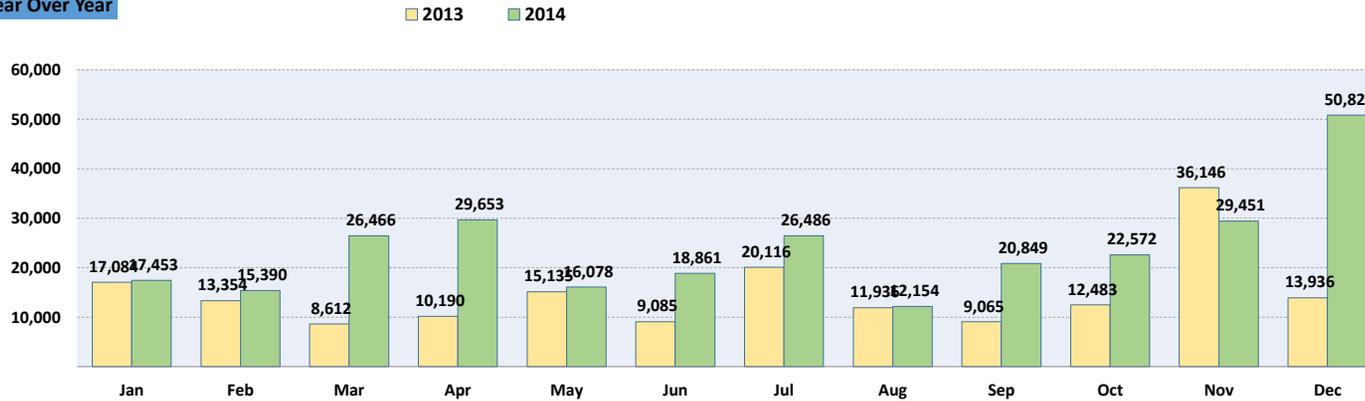
Cost-Effective Breakout by Service (All numbers are Total Year-to-Date)

Service	Claims	Shopping	Cost-Effective	Success Rate	Savings	Avg Savings/Case (Actual)	Book of Business Savings/Case	Potential Savings	% of Savings
Bone Density	100	23	7	7%	\$ 545	\$ 78	\$ 132	\$ 12,276	0.2%
Bone and Joint Imaging	16	3	1	6%	\$ 481	\$ 481	\$ 294	\$ 4,409	0.2%
CT Scan	520	25	6	1%	\$ 2,531	\$ 422	\$ 275	\$ 141,350	0.9%
Mammogram	1,106	93	49	4%	\$ 2,597	\$ 53	\$ 13	\$ 13,741	0.9%
MRI	591	82	23	4%	\$ 16,009	\$ 696	\$ 565	\$ 320,920	5.6%
PET Scan	16	2		0%	\$ -	\$ -	\$ 4,139	\$ 66,229	0.0%
Ultrasound	414	29	7	2%	\$ 1,062	\$ 152	\$ 138	\$ 56,166	0.4%
Back Surgery	8	15	1	13%	\$ -	\$ -	\$ 1,839	\$ 12,873	0.0%
Bladder Repair (Sling)	4			0%	\$ -	\$ -	\$ 1,034	\$ 4,136	0.0%
Breast Biopsy	9			0%	\$ -	\$ -	\$ 1,276	\$ 11,484	0.0%
Breast Lumpectomy				0%	\$ -	\$ -	\$ -	\$ -	0.0%
Bronchoscopy	2	1		0%	\$ -	\$ -	\$ -	\$ -	0.0%
Bunionectomy	9	7		0%	\$ -	\$ -	\$ 1,529	\$ 13,761	0.0%
Colonoscopy	467	68	32	7%	\$ 42,813	\$ 1,338	\$ 953	\$ 414,601	15.0%
Ear Tubes	2	3		0%	\$ -	\$ -	\$ -	\$ -	0.0%
Cataract Removal	20			0%	\$ -	\$ -	\$ 2,593	\$ 51,853	0.0%
Gall Bladder Surgery	20			0%	\$ -	\$ -	\$ 3,081	\$ 61,620	0.0%
Hernia Repair	72	5		0%	\$ -	\$ -	\$ 2,513	\$ 180,936	0.0%
Hammertoe Correction				0%	\$ -	\$ -	\$ -	\$ -	0.0%
Carpal Tunnel	11	2	1	9%	\$ 1,358	\$ 1,358	\$ 1,410	\$ 14,100	0.5%
Knee Surgery	87	11		0%	\$ -	\$ -	\$ 4,262	\$ 370,794	0.0%
Tubal Ligation (Laparoscopic)	6			0%	\$ -	\$ -	\$ -	\$ -	0.0%
Lithotripsy - Kidney Stones	10	1	1	10%	\$ 4,930	\$ 4,930	\$ 5,009	\$ 45,081	1.7%
Sinus Surgery	73	1		0%	\$ -	\$ -	\$ 2,004	\$ 146,256	0.0%
Shoulder Surgery	60	6	1	2%	\$ 7,018	\$ 7,018	\$ 3,201	\$ 188,859	2.5%
Spinal Fusion				0%	\$ -	\$ -	\$ -	\$ -	0.0%
Upper GI	205	12	2	1%	\$ 2,343	\$ 1,172	\$ 1,390	\$ 282,158	0.8%
Tonsils and Adenoids	13	1		0%	\$ -	\$ -	\$ 1,403	\$ 18,239	0.0%
Urethra and Bladder Scope	45			0%	\$ -	\$ -	\$ 2,106	\$ 94,787	0.0%
Bariatric Surgery	1	2	1	100%	\$ (500)	\$ (500)	\$ 17,991	\$ -	-0.2%
Hysteroscopy	8			0%	\$ -	\$ -	\$ 2,362	\$ 18,896	0.0%
Hysterectomy		3	1	0%	\$ 5,351	\$ 5,351	\$ 5,271	\$ (5,271)	1.9%
Prostate Surgery		1		0%	\$ -	\$ -	\$ -	\$ -	0.0%
Thyroid Removal				0%	\$ -	\$ -	\$ -	\$ -	0.0%
Remicade Therapy	32	16	15	47%	\$ 93,494	\$ 6,233	\$ 6,584	\$ 111,929	32.7%
Lab/blood Work	4,996	250	160	3%	\$ 43,497	\$ 272	\$ 233	\$ 1,126,767	15.2%
Physical Therapy	3,174	59	30	1%	\$ 62,706	\$ 2,090	\$ 2,138	\$ 6,721,747	21.9%
Education Call		10							0.0%
Totals	12,097	731	338	2.8%	\$ 286,234			\$ 10,488,421	

Incentives Year Over Year



Savings Year Over Year





SmartShopper Program Summary - City of Manchester

Monthly Summary for January 2015

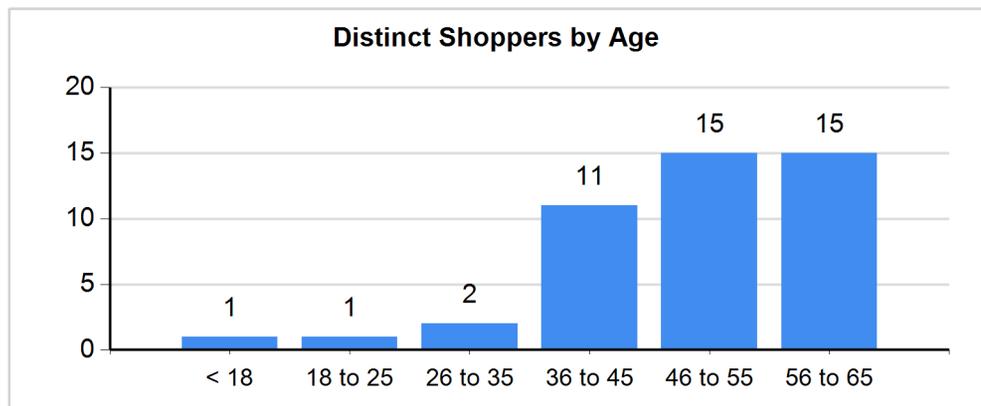
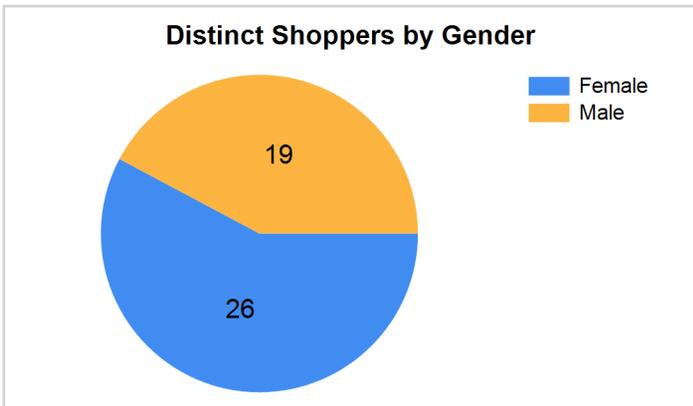
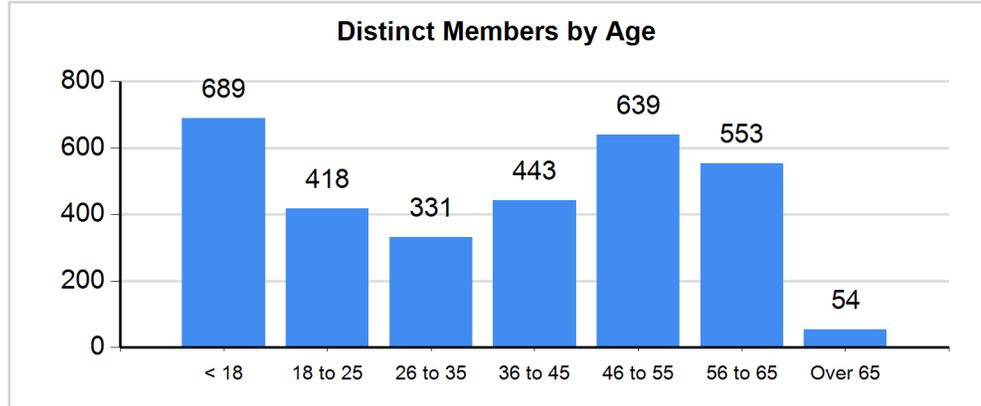
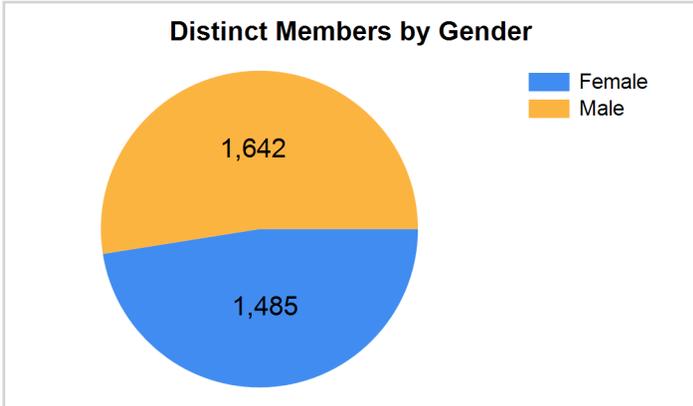


Savings Summary							
	Gross Savings	Incentives Paid	Claims Savings	Admin Fees	Net Savings	Incentive ROI**	Total Cases
MTD	\$19,784	\$1,775	\$18,009	\$3,602	\$14,407	1,015 %	29
QTD	\$19,784	\$1,775	\$18,009	\$3,602	\$14,407	1,015 %	29
YTD	\$19,784	\$1,775	\$18,009	\$3,602	\$14,407	1,015 %	29

Population Summary		
Measure	January 2015	Year To Date
Distinct Members	3,127	3,127
Distinct Members with a Claim	343	343
Distinct Members with Shopping Activity	45	45
Distinct Members with an Incentive Paid	25	25

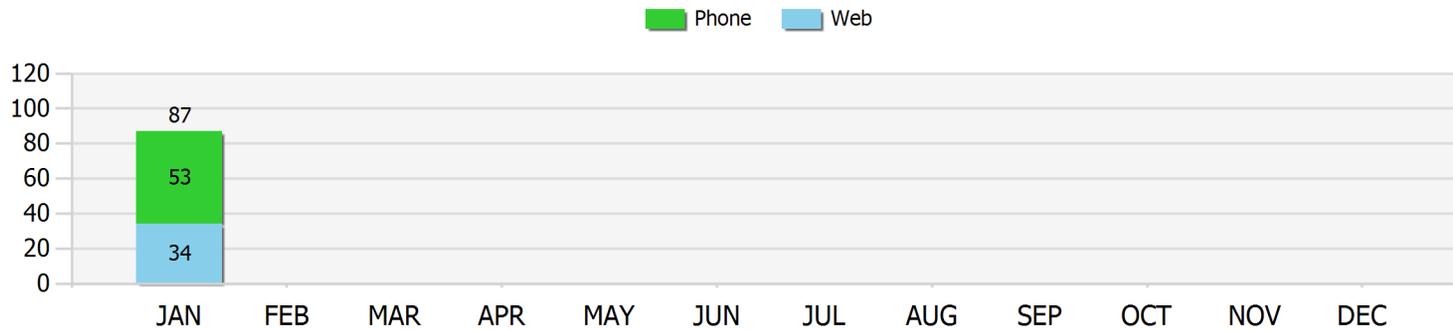
Conversion Rate Summary Year-to-Date		
Shopping Rate	19.2 %	The Shopping Rate is the rate at which members search online or via call center compared to claims volume
Conversion Rate	33.3 %	The Conversion Rate is the percentage of members who select a cost effective option after shopping with SmartShopper
Redirection Rate	6.4 %	The Redirection Rate is the total percent of all claims that were redirected to a lower-cost location
Net Savings Per Search	\$207.00	The Net Savings Per Search is the actual average savings each time someone shops with SmartShopper
Net Savings Per Incentive	\$621.00	The Net Savings Per Incentive is the actual average savings for each incentive earned

Key Comments	
*Year-to-Date 68.5 % of members with claims shopped for medical services and 33.3 % of those members selected a cost effective option	
*Potential Savings is \$69,854 Year-to-Date if 100% redirection rate achieved	

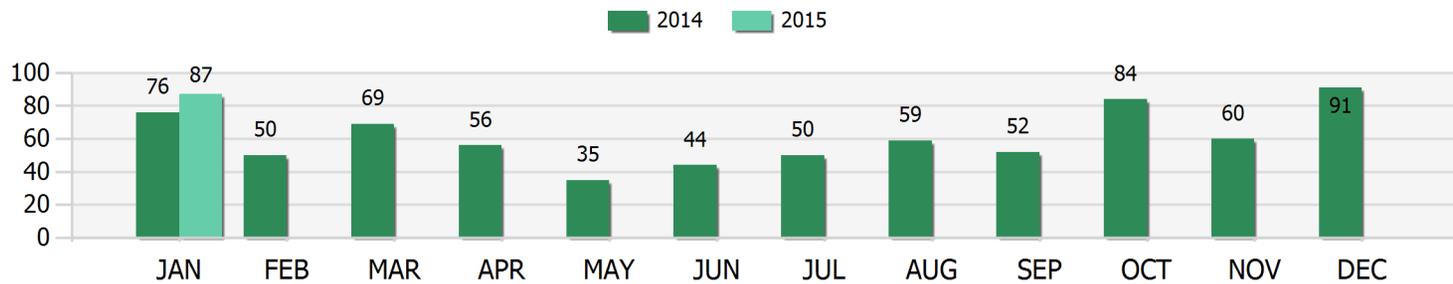




Shopping by Month this Year



Shopping Year over Year



Cost-Effective Breakout by Service (All numbers are Total Year-to-Date)

Smartshopper Service	Incurred Claims	Shopping Activity	Incentives Paid	Success Rate*	Savings	Avg Savings per Case (Actual)	Smartshopper Average Savings per Case	Smartshopper Potential Savings	% of Savings
Bone and Joint Imaging	1	0	0	0 %	\$0	\$0	\$269	\$269	0.0 %
Bone Density	5	1	1	20 %	\$235	\$235	\$124	\$495	1.3 %
Bunionectomy	0	1	0	0 %	\$0	\$0	\$516	\$0	0.0 %
Carpal Tunnel	0	1	0	0 %	\$0	\$0	\$1,368	\$0	0.0 %
Colonoscopy	16	11	3	19 %	\$5,028	\$1,676	\$1,257	\$16,342	27.9 %
CT Scan	24	2	1	4 %	\$476	\$476	\$480	\$11,037	2.6 %
Education Call	0	2	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Hernia Repair	0	1	0	0 %	\$0	\$0	\$2,725	\$0	0.0 %
Hip Replacement	2	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Lab/Blood Work *	0	28	14	0 %	\$4,032	\$288	\$268	\$0	22.4 %
Lithotripsy - Kidney Stones	0	2	0	0 %	\$0	\$0	\$3,217	\$0	0.0 %



SmartShopper Program Summary - City of Manchester

Monthly Summary for January 2015



Smartshopper Service	Incurred Claims	Shopping Activity	Incentives Paid	Success Rate*	Savings	Avg Savings per Case (Actual)	Smartshopper Average Savings per Case	Smartshopper Potential Savings	% of Savings
Mammogram	33	9	5	15 %	\$388	\$78	\$65	\$1,807	2.2 %
MRI	19	9	3	16 %	\$3,340	\$1,113	\$747	\$11,946	18.5 %
Physical Therapy *	0	13	1	0 %	\$2,057	\$2,057	\$2,115	\$0	11.4 %
Remicade Therapy	0	3	0	0 %	\$0	\$0	\$7,974	\$0	0.0 %
Shoulder Surgery	1	0	0	0 %	\$0	\$0	\$4,020	\$4,020	0.0 %
Tonsils and Adenoids	1	0	0	0 %	\$0	\$0	\$1,906	\$1,906	0.0 %
Tubal Ligation	1	1	0	0 %	\$0	\$0	\$8,822	\$8,822	0.0 %
Ultrasound	12	2	0	0 %	\$0	\$0	\$133	\$1,602	0.0 %
Upper GI	10	1	1	10 %	\$2,454	\$2,454	\$1,280	\$11,524	13.6 %
Urethra and Bladder Scope	2	0	0	0 %	\$0	\$0	\$43	\$86	0.0 %
Totals	127	87	29	11.0 %	\$18,009			\$69,854	

Cost-Effective Breakout by Service Measure Definitions

The following metrics are broken out for the specified medical procedure/year/employer group:

Incurred Claims: Count of claims (per distinct date of service per member)

Shopping Activity: Total count of searches by members and Compass agents

Incentives Paid: Number of Incentives Paid due to usage of a suggested cost effective provider

Success Rate*: Number of Incentives Paid/Incurred Claims. Labs and Physical Therapy are not included in this calculation.

Savings: Sum of the savings for each incentive paid (calculated as destination cost-actual cost)

Average Savings per Case (Actual): Savings/Incentives Paid for Grouping

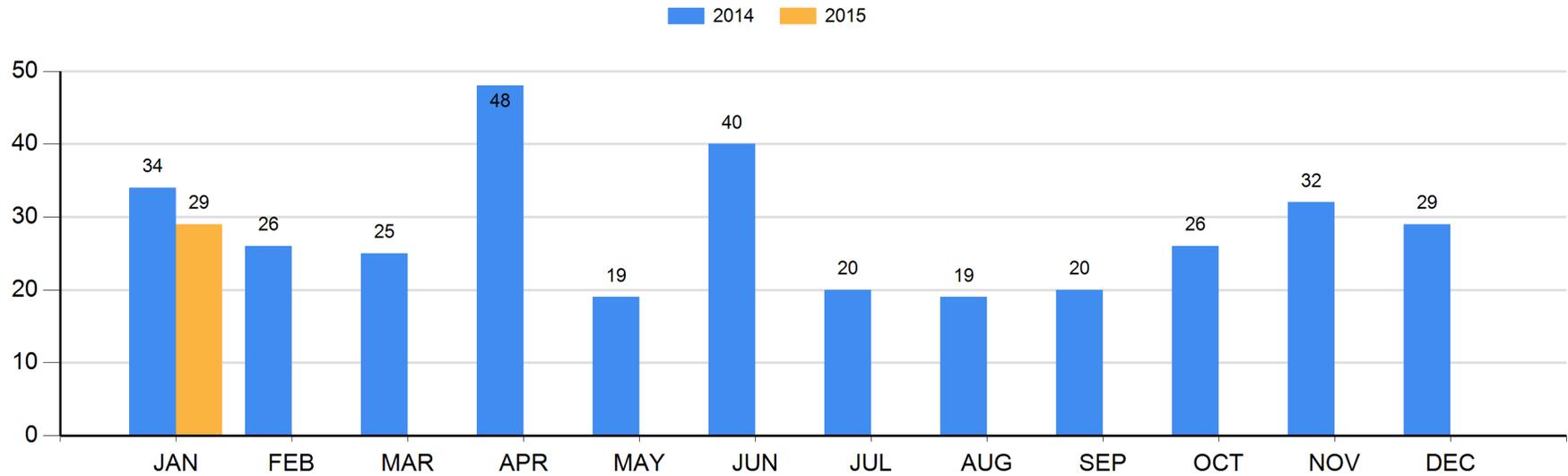
Smartshopper Average Savings per Case: Average Savings per Incentive Paid across the regional Smartshopper book of business for comparison purposes.

Smartshopper Potential Savings: (Claims-Cost-effective)* (Smartshopper Average Savings per Case)

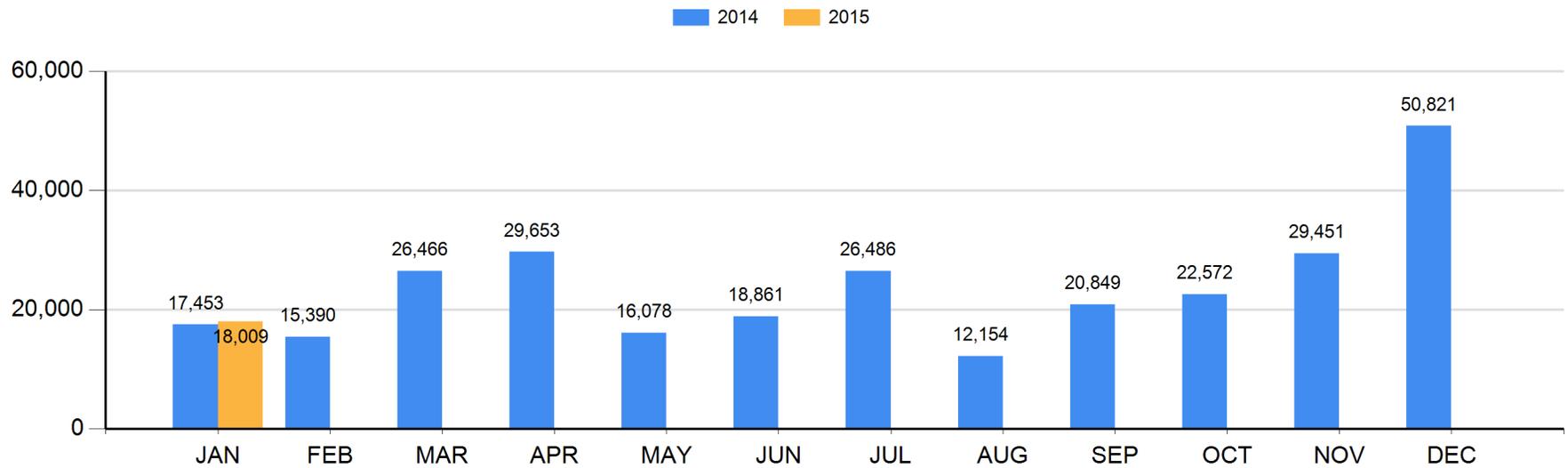
% of Saving: Savings/Total Savings (for all procedures)



Incentives Year Over Year



Net Savings Year Over Year





SmartShopper Program Summary - City of Manchester

Monthly Summary for February 2015



Savings Summary							
	Gross Savings	Incentives Paid	Claims Savings	Admin Fees	Net Savings*	Incentive ROI**	Total Cases
MTD	\$13,805	\$1,075	\$12,730	\$2,546	\$10,184	1,184 %	18
QTD	\$33,589	\$2,850	\$30,739	\$6,148	\$24,591	1,079 %	47
YTD	\$33,589	\$2,850	\$30,739	\$6,148	\$24,591	1,079 %	47

* Net Savings = Gross Savings - Incentives - Admin Fees

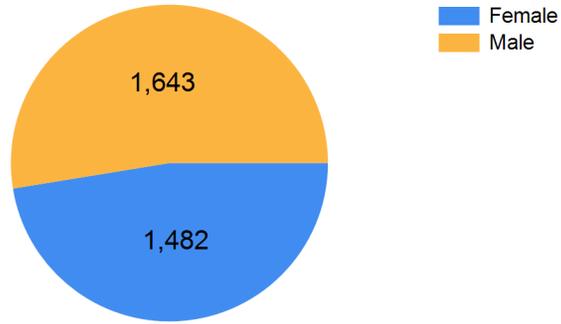
** Incentive ROI measures the return on incentive dollars and does not include any admin fees

Population Summary		
Measure	February 2015	Year To Date
Distinct Members	3,125	
Distinct Members with a Claim	332 (11%)	582
Distinct Members with Shopping Activity	33 (1%)	73
Distinct Members with an Incentive Paid	17 (1%)	39

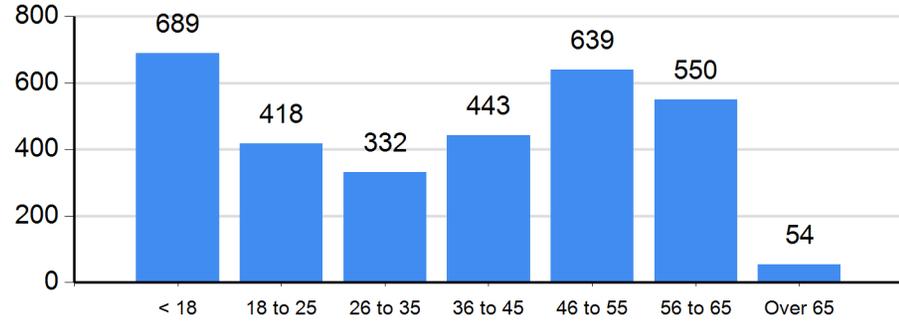
Conversion Rate Summary Year-to-Date		
Shopping Rate	15.6 %	The Shopping Rate is the rate at which members search online or via call center compared to claims volume
Conversion Rate	33.8 %	The Conversion Rate is the percentage of members who chose a cost effective location after shopping with SmartShopper
Redirection Rate	5.3 %	The Redirection Rate is the total percent of all claims that were redirected to a lower-cost location
Avg Savings Per Search	\$221.15	The Average Savings Per Search is the average actual savings each time someone shops with SmartShopper
Avg Savings Per Incentive	\$654.03	The Average Savings Per Incentive is the average actual savings for each incentive earned



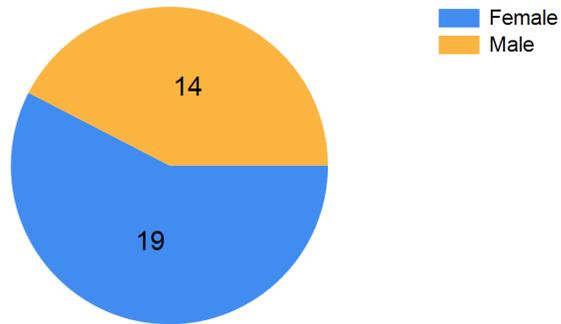
Distinct Members by Gender



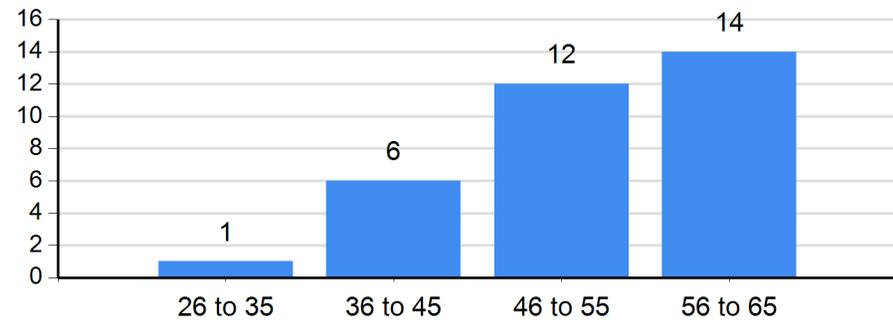
Distinct Members by Age



Distinct Shoppers by Gender

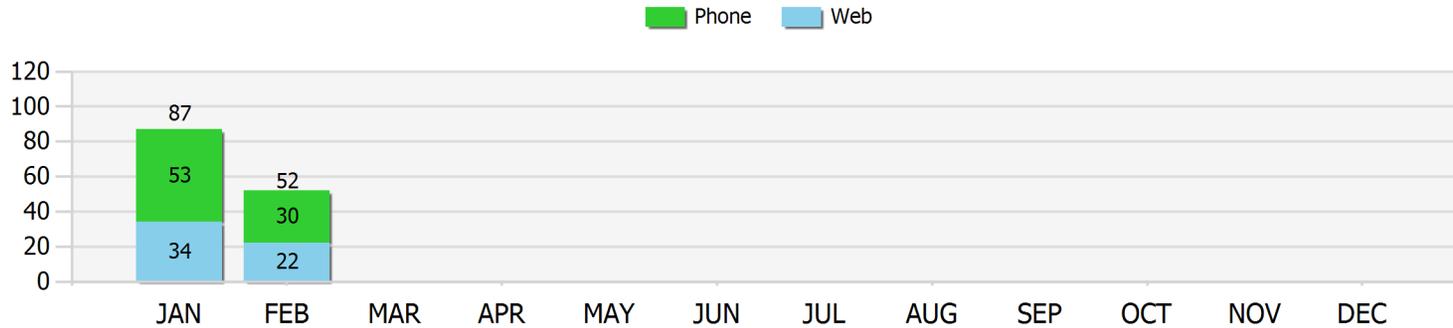


Distinct Shoppers by Age

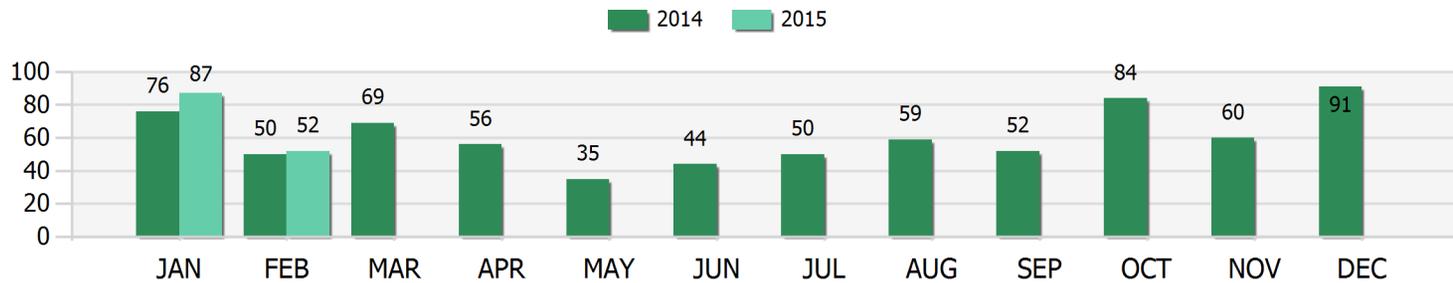




Shopping by Month this Year



Shopping Year over Year



Cost-Effective Breakout by Service (All numbers are Total Year-to-Date)

SmartShopper Service	Incurred Claims	Shopping Activity	Incentives Paid	Success Rate	Savings	Avg Savings per Case (Actual)	SmartShopper Average Savings per Case	SmartShopper Potential Savings	% of Savings
Back Surgery	1	0	0	0 %	\$0	\$0	\$5,342	\$5,342	0.0 %
Bladder Repair (Sling)	1	0	0	0 %	\$0	\$0	\$3,751	\$3,751	0.0 %
Bone and Joint Imaging	1	1	0	0 %	\$0	\$0	\$269	\$269	0.0 %
Bone Density	8	2	1	13 %	\$235	\$235	\$124	\$867	0.8 %
Bunionectomy	0	1	0	0 %	\$0	\$0	\$516	\$0	0.0 %
Carpal Tunnel	0	1	0	0 %	\$0	\$0	\$1,368	\$0	0.0 %
Cataract Removal	1	0	0	0 %	\$0	\$0	\$2,008	\$2,008	0.0 %
Colonoscopy	27	18	4	15 %	\$6,654	\$1,664	\$1,257	\$28,912	21.6 %
CT Scan	47	4	2	4 %	\$1,033	\$516	\$480	\$21,593	3.4 %
Education Call	0	4	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Gall Bladder Surgery	1	0	0	0 %	\$0	\$0	\$5,097	\$5,097	0.0 %



SmartShopper Program Summary - City of Manchester
Monthly Summary for February 2015



SmartShopper Service	Incurred Claims	Shopping Activity	Incentives Paid	Success Rate	Savings	Avg Savings per Case (Actual)	SmartShopper Average Savings per Case	SmartShopper Potential Savings	% of Savings
Hernia Repair	1	1	0	0 %	\$0	\$0	\$2,725	\$2,725	0.0 %
Hip Replacement	5	2	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Lab/Blood Work	534	46	21	0 %	\$6,048	\$288	\$268	\$137,320	19.7 %
Lithotripsy - Kidney Stones	0	2	0	0 %	\$0	\$0	\$3,217	\$0	0.0 %
Mammogram	100	13	12	12 %	\$690	\$58	\$65	\$5,678	2.2 %
MRI	39	20	3	8 %	\$3,340	\$1,113	\$747	\$26,878	10.9 %
Physical Therapy	72	14	2	0 %	\$4,182	\$2,091	\$2,115	\$148,044	13.6 %
Remicade Therapy	3	4	1	33 %	\$6,104	\$6,104	\$7,974	\$15,947	19.9 %
Shoulder Surgery	4	0	0	0 %	\$0	\$0	\$4,020	\$16,082	0.0 %
Tonsils and Adenoids	2	0	0	0 %	\$0	\$0	\$1,906	\$3,811	0.0 %
Tubal Ligation	2	1	0	0 %	\$0	\$0	\$8,822	\$17,644	0.0 %
Ultrasound	22	3	0	0 %	\$0	\$0	\$133	\$2,936	0.0 %
Upper GI	13	2	1	8 %	\$2,454	\$2,454	\$1,280	\$15,365	8.0 %
Urethra and Bladder Scope	7	0	0	0 %	\$0	\$0	\$43	\$301	0.0 %
Totals	891	139	47	2.7 %	\$30,739			\$460,570	

Cost-Effective Breakout by Service Measure Definitions

The following metrics are broken out for the specified medical procedure/year/employer group:

Incurred Claims: Count of claims (per distinct date of service per member)

Shopping Activity: Total count of searches by members and Compass agents

Incentives Paid: Number of Incentives Paid due to usage of a suggested cost effective provider

Success Rate: Number of Incentives Paid/Incurred Claims.

Savings: Sum of the savings for each incentive paid (calculated as destination cost-actual cost)

Average Savings per Case (Actual): Savings/Incentives Paid for Grouping

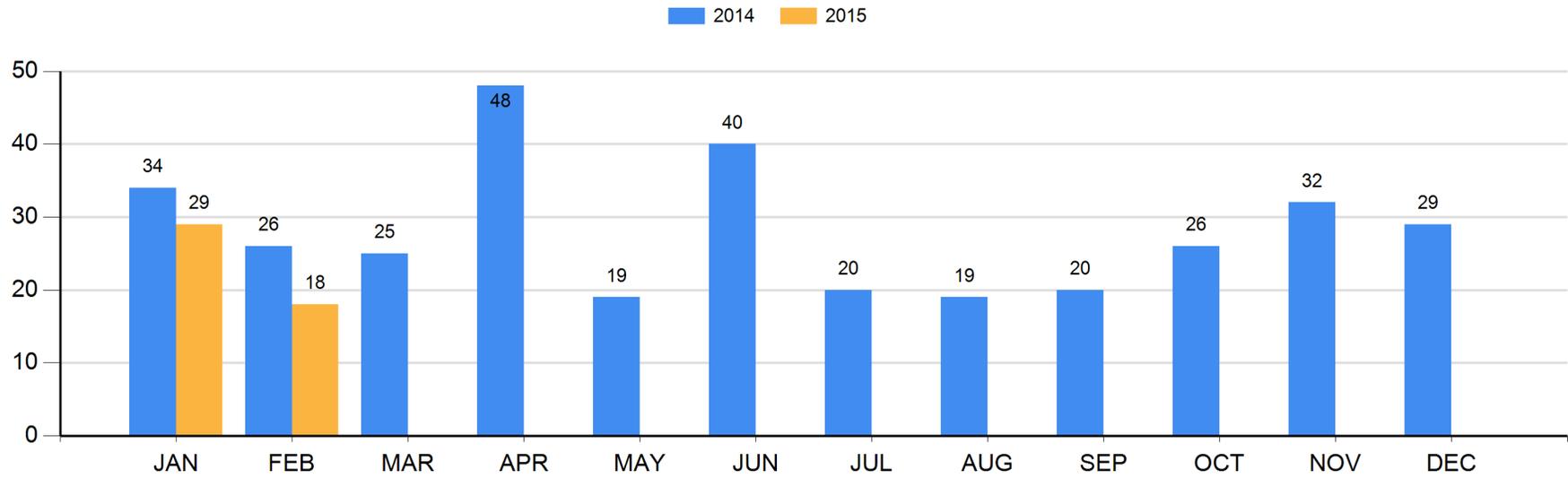
SmartShopper Average Savings per Case: Average Savings per Incentive Paid across the regional SmartShopper book of business for comparison purposes.

SmartShopper Potential Savings: (Claims-Cost-effective)* (SmartShopper Average Savings per Case)

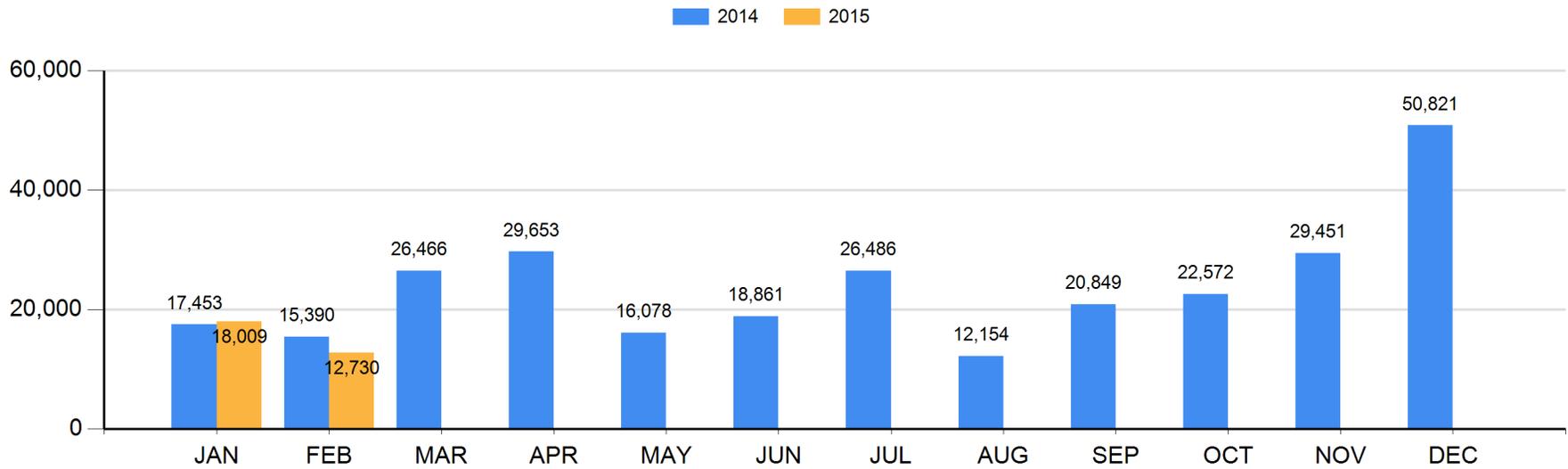
% of Saving: Savings/Total Savings (for all procedures)



Incentives Year Over Year



Claims Savings Year Over Year





Savings Summary								
	Gross Savings	Incentives Paid	Claims Savings	Admin Fees	Net Savings*	ROI	Incentive ROI**	Total Cases
MTD	\$38,604	\$2,450	\$36,154	\$7,231	\$28,923	399 %	1,476 %	31
QTD	\$72,193	\$5,300	\$66,893	\$13,379	\$53,514	387 %	1,262 %	78
YTD	\$72,193	\$5,300	\$66,893	\$13,379	\$53,514	387 %	1,262 %	78

* Net Savings = Gross Savings - Incentives - Admin Fees

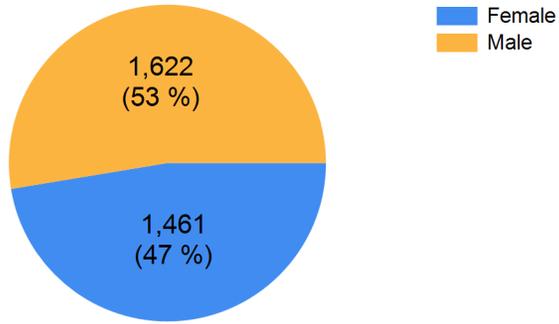
** Incentive ROI measures the return on incentive dollars and does not include any admin fees

Population Summary		
Measure	March 2015	Year To Date
Distinct Members	3,083	
Distinct Members with a Claim	374 (12%)	783
Distinct Members with Shopping Activity	50 (2%)	107
Distinct Members with an Incentive Paid	29 (1%)	60

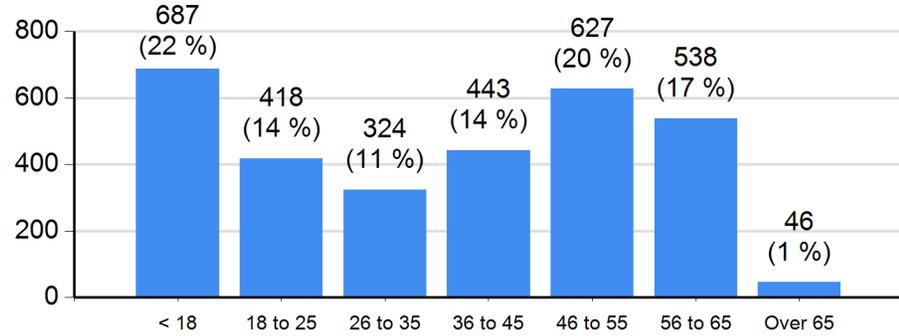
Conversion Rate Summary Year-to-Date		
Shopping Rate	16.4 %	The Shopping Rate is the rate at which members search online or via call center compared to claims volume
Conversion Rate	34.7 %	The Conversion Rate is the percentage of members who chose a cost effective location after shopping with SmartShopper
Redirection Rate	5.7 %	The Redirection Rate is the total percent of all claims that were redirected to a lower-cost location
Avg Savings Per Search	\$297.30	The Average Savings Per Search is the average actual savings each time someone shops with SmartShopper
Avg Savings Per Incentive	\$857.60	The Average Savings Per Incentive is the average actual savings for each incentive earned



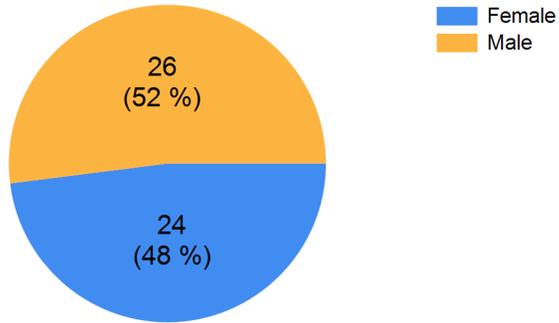
Distinct Members by Gender



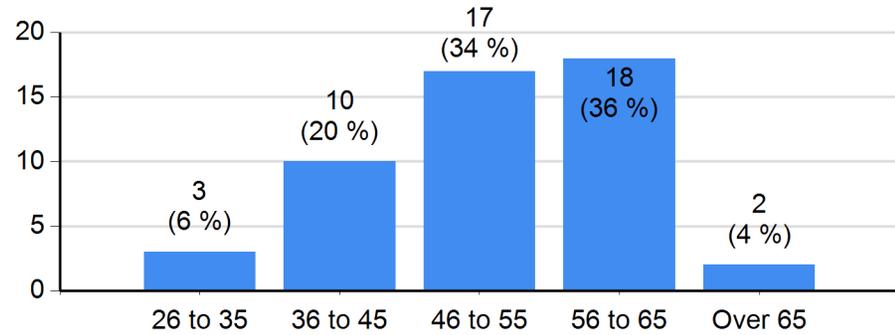
Distinct Members by Age



Distinct Shoppers by Gender

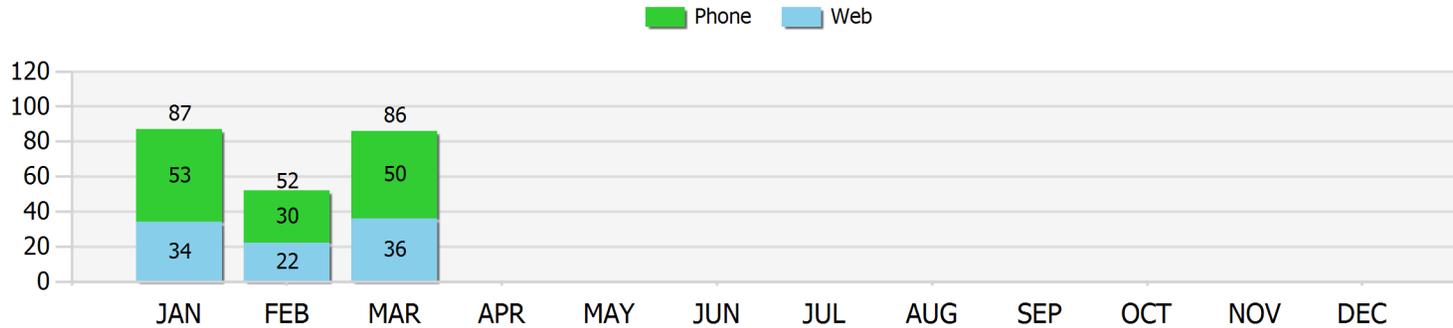


Distinct Shoppers by Age

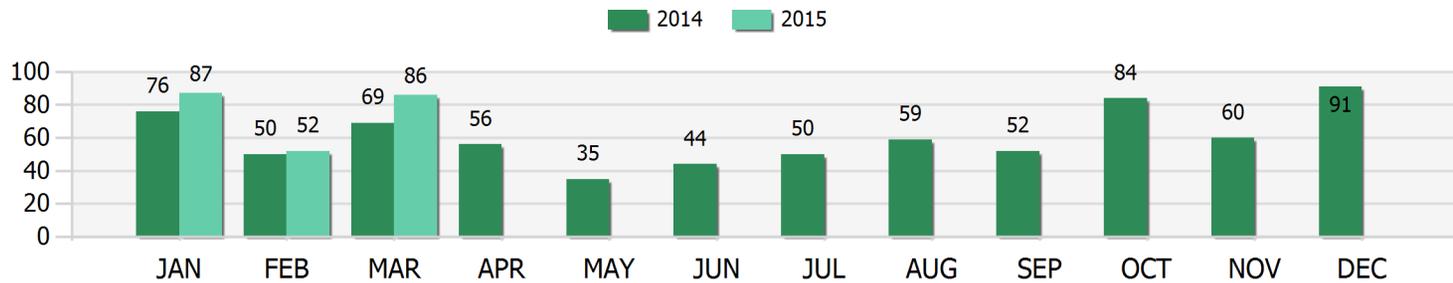




Shopping by Month this Year



Shopping Year over Year



Cost-Effective Breakout by Service (All numbers are Total Year-to-Date)

SmartShopper Service	Incurred Claims	Shopping Activity	Incentives Paid	Success Rate	Savings	Avg Savings per Case (Actual)	SmartShopper Average Savings per Case	SmartShopper Potential Savings	% of Savings
Back Surgery	2	0	0	0 %	\$0	\$0	\$5,342	\$10,683	0.0 %
Bladder Repair (Sling)	2	1	0	0 %	\$0	\$0	\$3,751	\$7,501	0.0 %
Bone and Joint Imaging	1	1	0	0 %	\$0	\$0	\$269	\$269	0.0 %
Bone Density	14	6	1	7 %	\$235	\$235	\$124	\$1,610	0.4 %
Bunionectomy	0	2	0	0 %	\$0	\$0	\$516	\$0	0.0 %
Carpal Tunnel	0	1	0	0 %	\$0	\$0	\$1,368	\$0	0.0 %
Cataract Removal	3	0	0	0 %	\$0	\$0	\$2,008	\$6,024	0.0 %
Colonoscopy	35	33	6	17 %	\$9,325	\$1,554	\$1,257	\$36,454	13.9 %
CT Scan	71	6	2	3 %	\$1,033	\$516	\$480	\$33,110	1.5 %
Education Call	0	8	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Gall Bladder Surgery	2	0	0	0 %	\$0	\$0	\$5,097	\$10,194	0.0 %



SmartShopper Program Summary - City of Manchester

Monthly Summary for March 2015



SmartShopper Service	Incurred Claims	Shopping Activity	Incentives Paid	Success Rate	Savings	Avg Savings per Case (Actual)	SmartShopper Average Savings per Case	SmartShopper Potential Savings	% of Savings
Hernia Repair	6	1	0	0 %	\$0	\$0	\$2,725	\$16,349	0.0 %
Hysteroscopy	2	0	0	0 %	\$0	\$0	\$2,394	\$4,788	0.0 %
Knee Surgery	11	2	0	0 %	\$0	\$0	\$3,384	\$37,221	0.0 %
Lab/Blood Work	807	72	39	0 %	\$10,919	\$280	\$268	\$205,578	16.3 %
Lithotripsy - Kidney Stones	0	3	0	0 %	\$0	\$0	\$3,217	\$0	0.0 %
Mammogram	157	22	13	8 %	\$654	\$50	\$65	\$9,291	1.0 %
MRI	71	27	7	10 %	\$6,158	\$880	\$747	\$47,783	9.2 %
Physical Therapy	108	24	5	0 %	\$11,211	\$2,242	\$2,115	\$217,837	16.8 %
Remicade Therapy	7	7	4	57 %	\$24,905	\$6,226	\$7,974	\$23,921	37.2 %
Shoulder Surgery	5	1	0	0 %	\$0	\$0	\$4,020	\$20,102	0.0 %
Tonsils and Adenoids	7	0	0	0 %	\$0	\$0	\$1,906	\$13,339	0.0 %
Tubal Ligation	2	1	0	0 %	\$0	\$0	\$8,822	\$17,644	0.0 %
Ultrasound	33	4	0	0 %	\$0	\$0	\$133	\$4,404	0.0 %
Upper GI	19	3	1	5 %	\$2,454	\$2,454	\$1,280	\$23,047	3.7 %
Urethra and Bladder Scope	9	0	0	0 %	\$0	\$0	\$43	\$387	0.0 %
Totals	1,374	225	78	2.5 %	\$66,893			\$747,538	

Cost-Effective Breakout by Service Measure Definitions

The following metrics are broken out for the specified medical procedure/year/employer group:

Incurred Claims: Count of claims (per distinct date of service per member)

Shopping Activity: Total count of searches by members and Compass agents

Incentives Paid: Number of Incentives Paid due to usage of a suggested cost effective provider

Success Rate: Number of Incentives Paid/Incurred Claims.

Savings: Sum of the savings for each incentive paid (calculated as destination cost-actual cost)

Average Savings per Case (Actual): Savings/Incentives Paid for Grouping

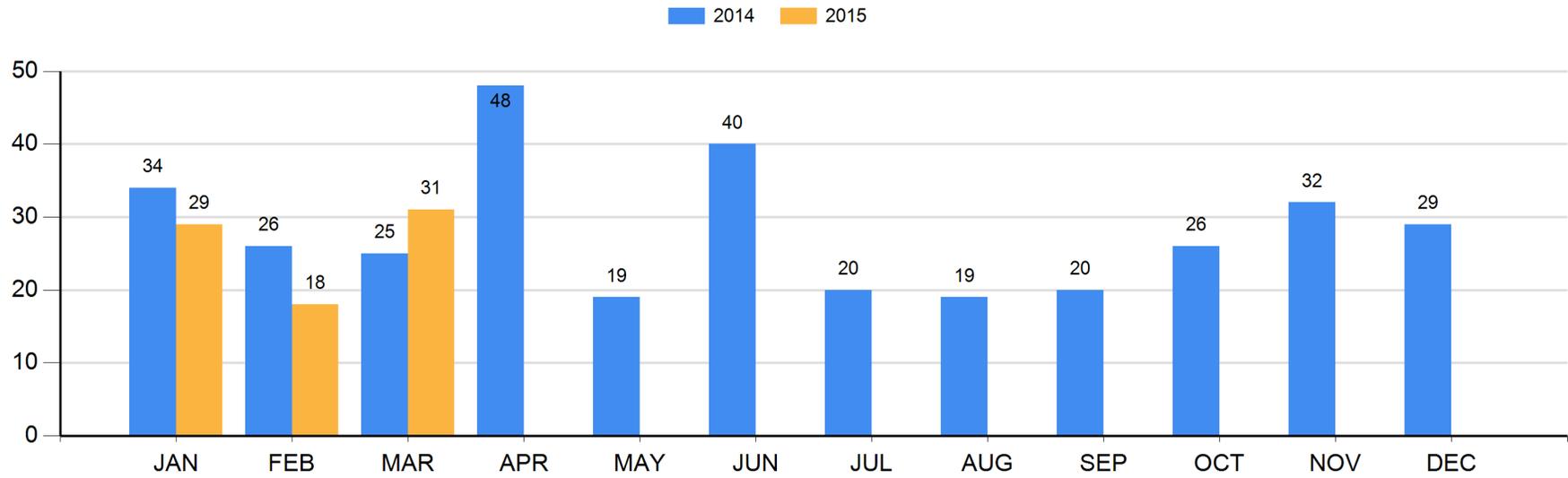
SmartShopper Average Savings per Case: Average Savings per Incentive Paid across the regional SmartShopper book of business for comparison purposes.

SmartShopper Potential Savings: (Claims-Cost-effective)* (SmartShopper Average Savings per Case)

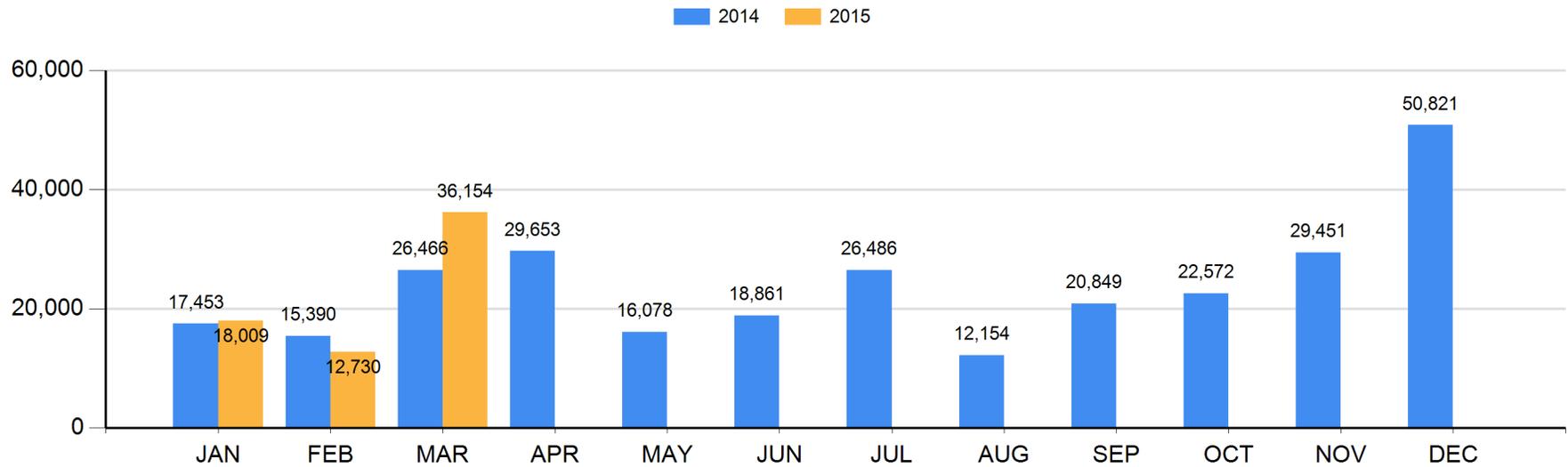
% of Saving: Savings/Total Savings (for all procedures)



Incentives Year Over Year



Claims Savings Year Over Year





Savings Summary								
	Gross Savings	Incentives Paid	Claims Savings	Admin Fees	Net Savings*	ROI	Incentive ROI**	Total Cases
MTD	\$34,355	\$1,850	\$32,505	\$6,501	\$26,004	411 %	1,757 %	32
QTD	\$34,355	\$1,850	\$32,505	\$6,501	\$26,004	411 %	1,757 %	32
YTD	\$106,548	\$7,150	\$99,398	\$19,880	\$79,518	394 %	1,390 %	110

* Net Savings = Gross Savings - Incentives - Admin Fees

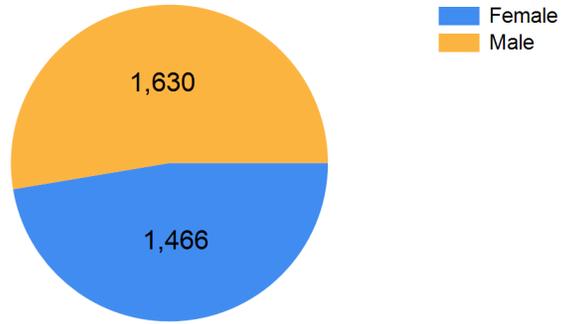
** Incentive ROI measures the return on incentive dollars and does not include any admin fees

Population Summary		
Measure	April 2015	Year To Date
Distinct Members	3,096	
Distinct Members with a Claim	415 (13%)	986
Distinct Members with Shopping Activity	50 (2%)	139
Distinct Members with an Incentive Paid	30 (1%)	80

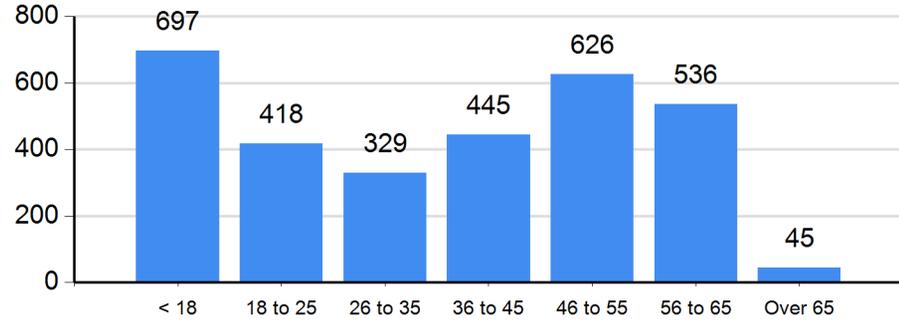
Conversion Rate Summary Year-to-Date		
Shopping Rate	16.7 %	The Shopping Rate is the rate at which members search online or via call center compared to claims volume
Conversion Rate	34.3 %	The Conversion Rate is the percentage of members who chose a cost effective location after shopping with SmartShopper
Redirection Rate	5.7 %	The Redirection Rate is the total percent of all claims that were redirected to a lower-cost location
Avg Savings Per Search	\$309.65	The Average Savings Per Search is the average actual savings each time someone shops with SmartShopper
Avg Savings Per Incentive	\$903.61	The Average Savings Per Incentive is the average actual savings for each incentive earned



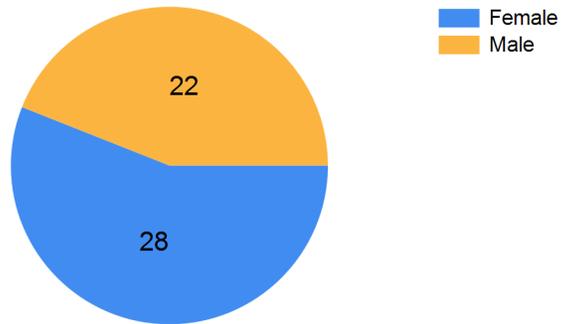
Distinct Members by Gender



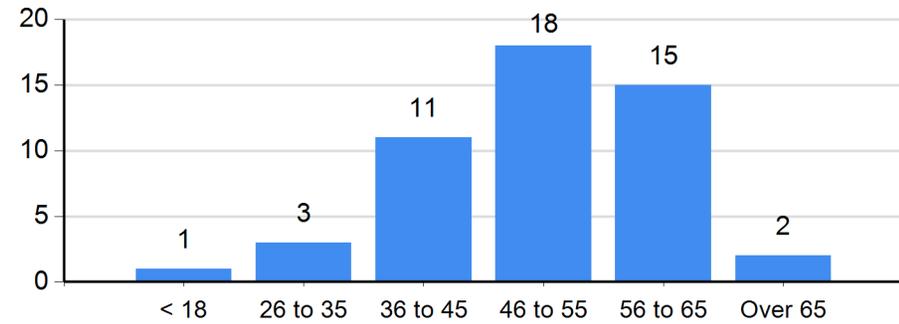
Distinct Members by Age



Distinct Shoppers by Gender

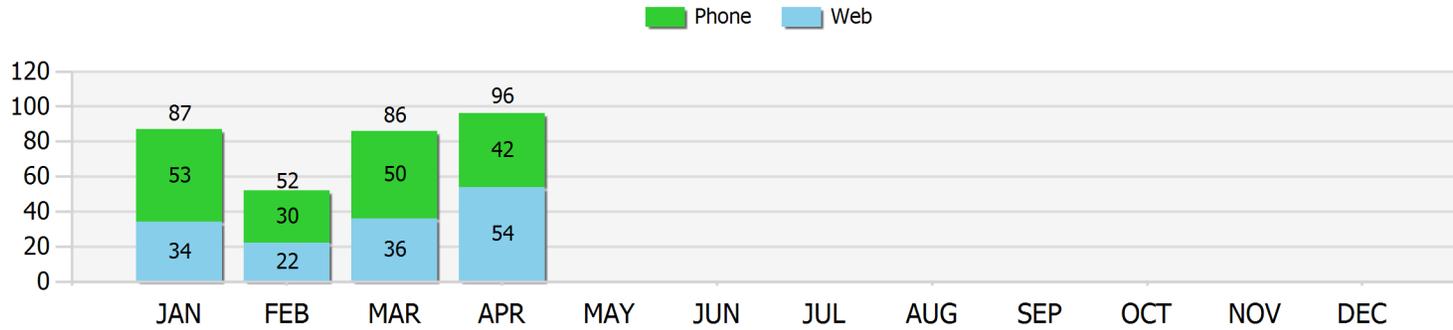


Distinct Shoppers by Age

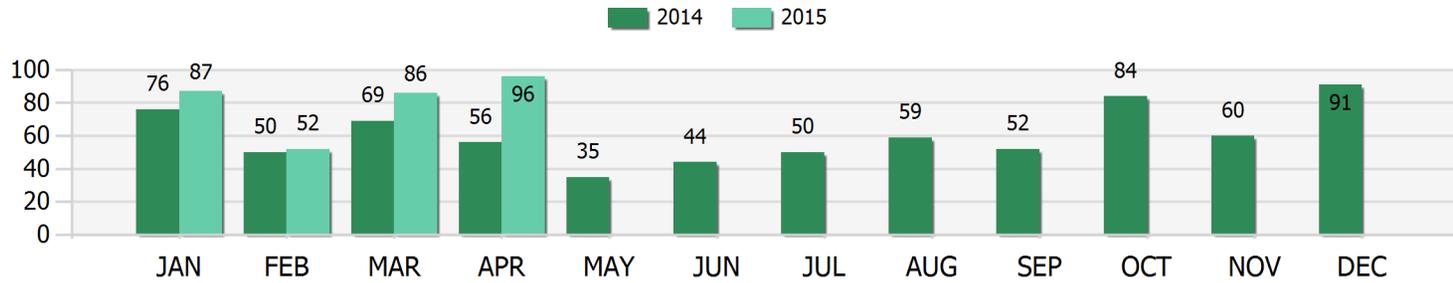




Shopping by Month this Year



Shopping Year over Year



Cost-Effective Breakout by Service (All numbers are Total Year-to-Date)

SmartShopper Service	Incurred Claims	Shopping Activity	Incentives Paid	Success Rate	Savings	Avg Savings per Case (Actual)	SmartShopper Average Savings per Case	SmartShopper Potential Savings	% of Savings
Back Surgery	4	2	0	0 %	\$0	\$0	\$5,342	\$21,367	0.0 %
Bladder Repair (Sling)	2	1	0	0 %	\$0	\$0	\$3,751	\$7,501	0.0 %
Bone and Joint Imaging	1	2	0	0 %	\$0	\$0	\$269	\$269	0.0 %
Bone Density	24	11	1	4 %	\$235	\$235	\$124	\$2,849	0.2 %
Breast Biopsy	1	1	0	0 %	\$0	\$0	\$2,337	\$2,337	0.0 %
Bunionectomy	0	2	0	0 %	\$0	\$0	\$516	\$0	0.0 %
Carpal Tunnel	1	1	0	0 %	\$0	\$0	\$1,368	\$1,368	0.0 %
Cataract Removal	3	0	0	0 %	\$0	\$0	\$2,008	\$6,024	0.0 %
Colonoscopy	47	39	10	21 %	\$15,037	\$1,504	\$1,257	\$46,510	15.1 %
CT Scan	107	7	3	3 %	\$2,448	\$816	\$480	\$49,904	2.5 %
Education Call	0	9	0	0 %	\$0	\$0	\$0	\$0	0.0 %



SmartShopper Program Summary - City of Manchester

Monthly Summary for April 2015



SmartShopper Service	Incurred Claims	Shopping Activity	Incentives Paid	Success Rate	Savings	Avg Savings per Case (Actual)	SmartShopper Average Savings per Case	SmartShopper Potential Savings	% of Savings
Gall Bladder Surgery	6	3	0	0 %	\$0	\$0	\$5,097	\$30,583	0.0 %
Hernia Repair	10	3	0	0 %	\$0	\$0	\$2,725	\$27,248	0.0 %
Hysteroscopy	3	2	0	0 %	\$0	\$0	\$2,394	\$7,181	0.0 %
Knee Surgery	16	3	0	0 %	\$0	\$0	\$3,384	\$54,140	0.0 %
Lab/Blood Work	1,117	99	55	0 %	\$15,214	\$277	\$268	\$284,276	15.3 %
Lithotripsy - Kidney Stones	2	3	0	0 %	\$0	\$0	\$3,217	\$6,434	0.0 %
Mammogram	215	38	19	9 %	\$1,162	\$61	\$65	\$12,646	1.2 %
MRI	100	35	8	8 %	\$6,369	\$796	\$747	\$68,688	6.4 %
PET Scan	0	5	0	0 %	\$0	\$0	\$696	\$0	0.0 %
Physical Therapy	157	32	7	0 %	\$15,758	\$2,251	\$2,115	\$317,238	15.9 %
Remicade Therapy	8	9	5	63 %	\$31,009	\$6,202	\$7,974	\$23,921	31.2 %
Shoulder Surgery	7	2	1	14 %	\$9,713	\$9,713	\$4,020	\$24,123	9.8 %
Sinus Surgery	1	0	0	0 %	\$0	\$0	\$1,314	\$1,314	0.0 %
Tonsils and Adenoids	8	0	0	0 %	\$0	\$0	\$1,906	\$15,245	0.0 %
Tubal Ligation	2	1	0	0 %	\$0	\$0	\$8,822	\$17,644	0.0 %
Ultrasound	46	7	0	0 %	\$0	\$0	\$133	\$6,139	0.0 %
Upper GI	23	3	1	4 %	\$2,454	\$2,454	\$1,280	\$28,169	2.5 %
Urethra and Bladder Scope	14	0	0	0 %	\$0	\$0	\$43	\$602	0.0 %
Totals	1,925	320	110	2.5 %	\$99,398			\$1,063,721	

Cost-Effective Breakout by Service Measure Definitions

The following metrics are broken out for the specified medical procedure/year/employer group:

Incurred Claims: Count of claims (per distinct date of service per member)

Shopping Activity: Total count of searches by members and Compass agents

Incentives Paid: Number of Incentives Paid due to usage of a suggested cost effective provider

Success Rate: Number of Incentives Paid/Incurred Claims.

Savings: Sum of the savings for each incentive paid (calculated as destination cost-actual cost)

Average Savings per Case (Actual): Savings/Incentives Paid for Grouping

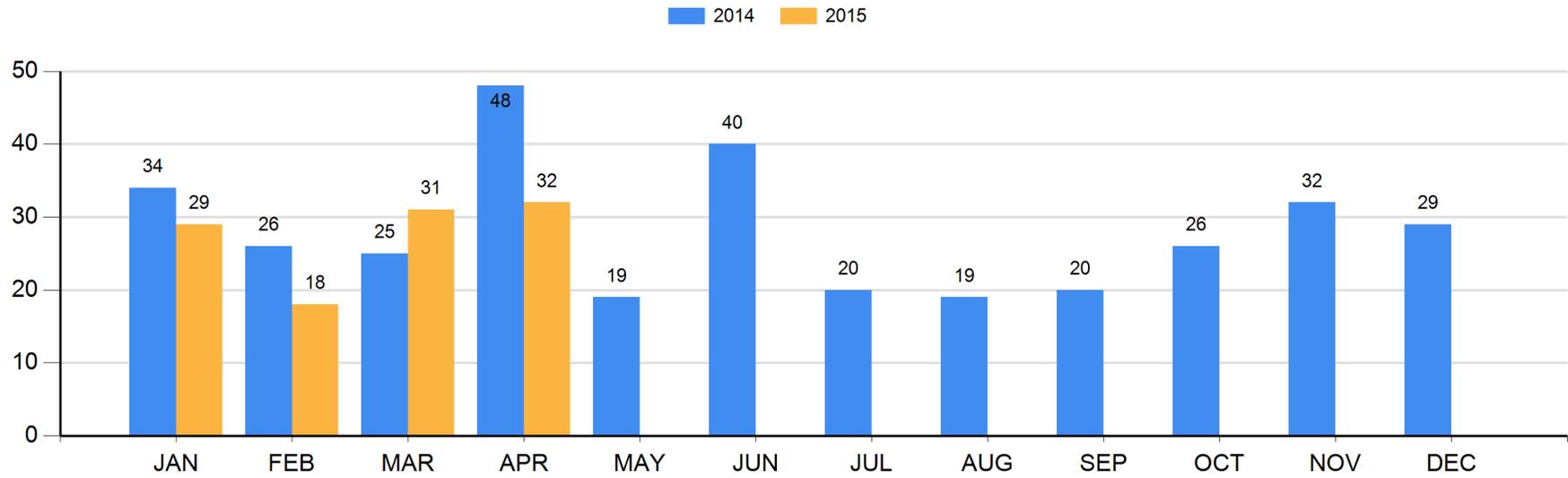
SmartShopper Average Savings per Case: Average Savings per Incentive Paid across the regional SmartShopper book of business for comparison purposes.

SmartShopper Potential Savings: (Claims-Cost-effective)* (SmartShopper Average Savings per Case)

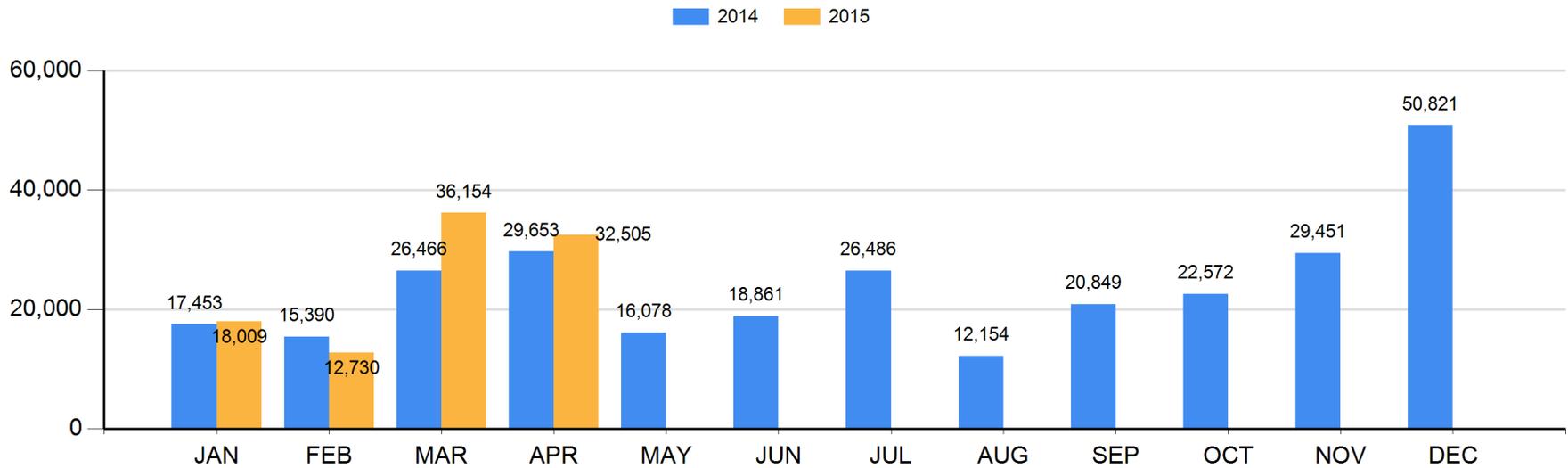
% of Saving: Savings/Total Savings (for all procedures)



Incentives Year Over Year



Claims Savings Year Over Year





Savings Summary								
	Gross Savings	Incentives Paid	Claims Savings	Admin Fees	Net Savings*	ROI	Incentive ROI**	Total Cases
MTD	\$35,628	\$2,250	\$33,378	\$6,676	\$26,703	399 %	1,483 %	27
QTD	\$69,983	\$4,100	\$65,883	\$13,177	\$52,707	405 %	1,607 %	59
YTD	\$142,176	\$9,400	\$132,776	\$26,555	\$106,221	395 %	1,413 %	137

* Net Savings = Gross Savings - Incentives - Admin Fees

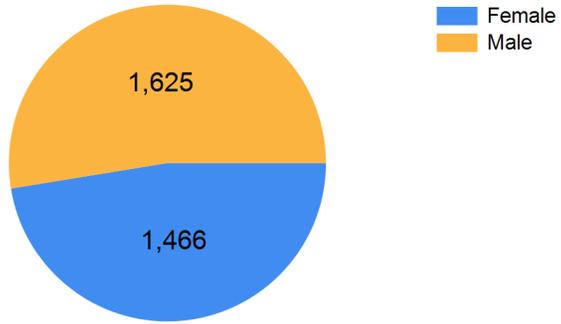
** Incentive ROI measures the return on incentive dollars and does not include any admin fees

Population Summary		
Measure	May 2015	Year To Date
Distinct Members	3,091	
Distinct Members with a Claim	357 (12%)	1,111
Distinct Members with Shopping Activity	47 (2%)	171
Distinct Members with an Incentive Paid	27 (1%)	94

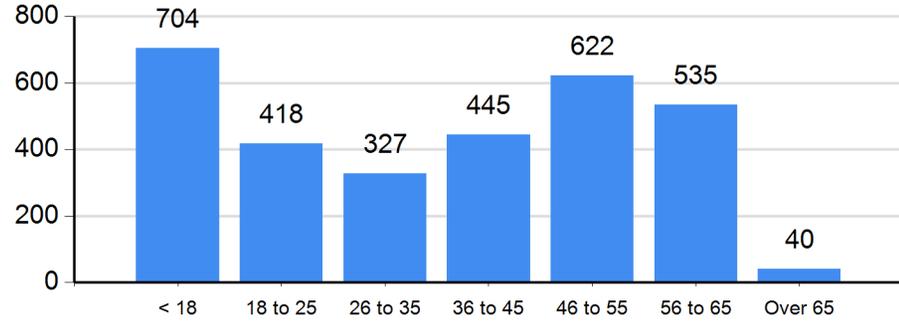
Conversion Rate Summary Year-to-Date		
Shopping Rate	16.5 %	The Shopping Rate is the rate at which members search online or via call center compared to claims volume
Conversion Rate	35.1 %	The Conversion Rate is the percentage of members who chose a cost effective location after shopping with SmartShopper
Redirection Rate	5.8 %	The Redirection Rate is the total percent of all claims that were redirected to a lower-cost location
Avg Savings Per Search	\$340.45	The Average Savings Per Search is the average actual savings each time someone shops with SmartShopper
Avg Savings Per Incentive	\$969.17	The Average Savings Per Incentive is the average actual savings for each incentive earned



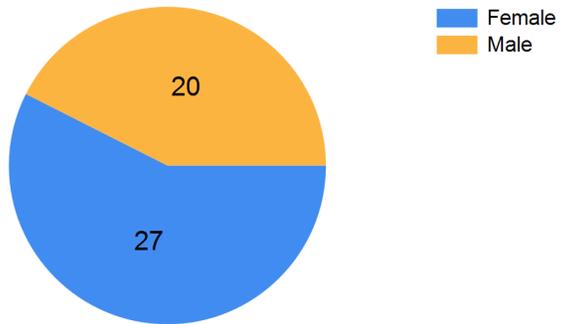
Distinct Members by Gender



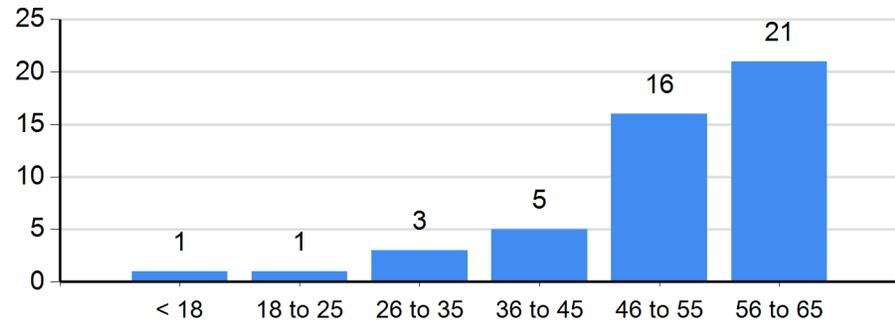
Distinct Members by Age



Distinct Shoppers by Gender

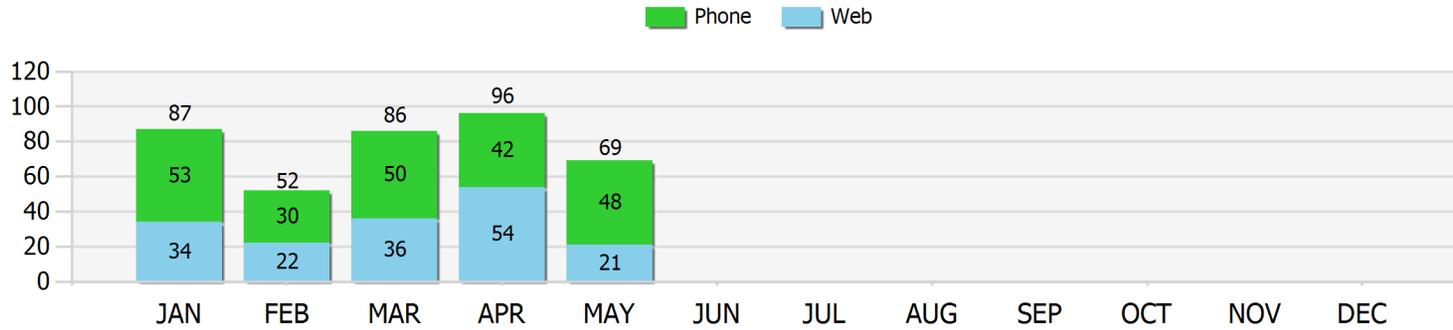


Distinct Shoppers by Age

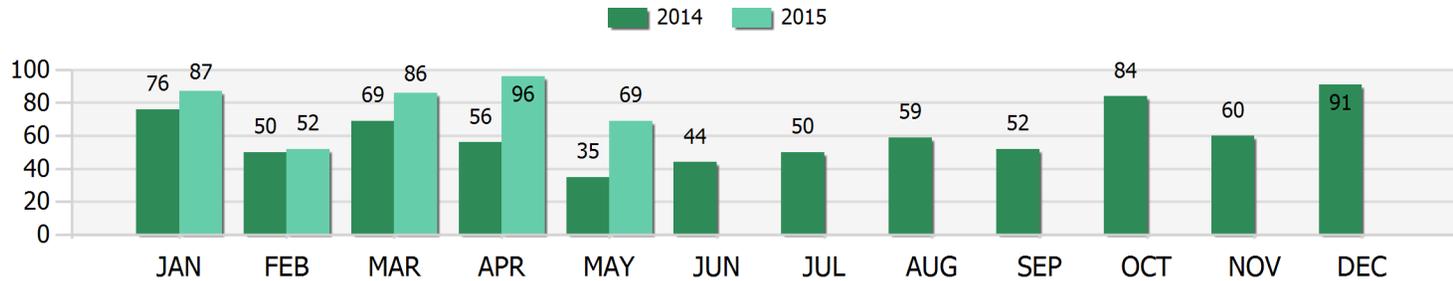




Shopping by Month this Year



Shopping Year over Year



Cost-Effective Breakout by Service (All numbers are Total Year-to-Date)

SmartShopper Service	Incurred Claims	Shopping Activity	Incentives Paid	Success Rate	Savings	Avg Savings per Case (Actual)	SmartShopper Average Savings per Case	SmartShopper Potential Savings	% of Savings
Back Surgery	5	2	0	0 %	\$0	\$0	\$5,342	\$26,708	0.0 %
Bladder Repair (Sling)	2	1	0	0 %	\$0	\$0	\$3,751	\$7,501	0.0 %
Bone and Joint Imaging	1	3	0	0 %	\$0	\$0	\$269	\$269	0.0 %
Bone Density	30	15	1	3 %	\$235	\$235	\$124	\$3,592	0.2 %
Breast Biopsy	2	1	0	0 %	\$0	\$0	\$2,337	\$4,675	0.0 %
Bunionectomy	0	2	0	0 %	\$0	\$0	\$516	\$0	0.0 %
Carpal Tunnel	3	1	0	0 %	\$0	\$0	\$1,368	\$4,104	0.0 %
Cataract Removal	4	0	0	0 %	\$0	\$0	\$2,008	\$8,032	0.0 %
Colonoscopy	56	46	11	20 %	\$16,718	\$1,520	\$1,257	\$56,567	12.6 %
CT Scan	134	9	3	2 %	\$2,448	\$816	\$480	\$62,860	1.8 %
Education Call	0	10	0	0 %	\$0	\$0	\$0	\$0	0.0 %



SmartShopper Program Summary - City of Manchester

Monthly Summary for May 2015



SmartShopper Service	Incurred Claims	Shopping Activity	Incentives Paid	Success Rate	Savings	Avg Savings per Case (Actual)	SmartShopper Average Savings per Case	SmartShopper Potential Savings	% of Savings
Gall Bladder Surgery	10	3	0	0 %	\$0	\$0	\$5,097	\$50,972	0.0 %
Hernia Repair	13	3	0	0 %	\$0	\$0	\$2,725	\$35,422	0.0 %
Hysteroscopy	7	2	0	0 %	\$0	\$0	\$2,394	\$16,756	0.0 %
Knee Surgery	16	4	0	0 %	\$0	\$0	\$3,384	\$54,140	0.0 %
Lab/Blood Work	1,361	120	69	0 %	\$18,999	\$275	\$268	\$345,843	14.3 %
Lithotripsy - Kidney Stones	2	3	0	0 %	\$0	\$0	\$3,217	\$6,434	0.0 %
Mammogram	268	52	20	7 %	\$1,328	\$66	\$65	\$16,001	1.0 %
MRI	125	42	11	9 %	\$7,974	\$725	\$747	\$85,114	6.0 %
PET Scan	1	5	0	0 %	\$0	\$0	\$696	\$696	0.0 %
Physical Therapy	202	35	12	0 %	\$27,576	\$2,298	\$2,115	\$401,835	20.8 %
Remicade Therapy	10	12	7	70 %	\$43,706	\$6,244	\$7,974	\$23,921	32.9 %
Shoulder Surgery	9	2	1	11 %	\$9,713	\$9,713	\$4,020	\$32,164	7.3 %
Sinus Surgery	1	0	0	0 %	\$0	\$0	\$1,314	\$1,314	0.0 %
Tonsils and Adenoids	10	0	0	0 %	\$0	\$0	\$1,906	\$19,056	0.0 %
Tubal Ligation	2	1	0	0 %	\$0	\$0	\$8,822	\$17,644	0.0 %
Ultrasound	52	9	0	0 %	\$0	\$0	\$133	\$6,940	0.0 %
Upper GI	28	5	2	7 %	\$4,080	\$2,040	\$1,280	\$33,291	3.1 %
Urethra and Bladder Scope	14	0	0	0 %	\$0	\$0	\$43	\$602	0.0 %
Uterine Tissue Biopsy	0	1	0	0 %	\$0	\$0	\$1,871	\$0	0.0 %
Totals	2,368	389	137	2.4 %	\$132,776			\$1,322,451	

Cost-Effective Breakout by Service Measure Definitions

The following metrics are broken out for the specified medical procedure/year/employer group:

Incurred Claims: Count of claims (per distinct date of service per member)

Shopping Activity: Total count of searches by members and Compass agents

Incentives Paid: Number of Incentives Paid due to usage of a suggested cost effective provider

Success Rate: Number of Incentives Paid/Incurred Claims.

Savings: Sum of the savings for each incentive paid (calculated as destination cost-actual cost)

Average Savings per Case (Actual): Savings/Incentives Paid for Grouping

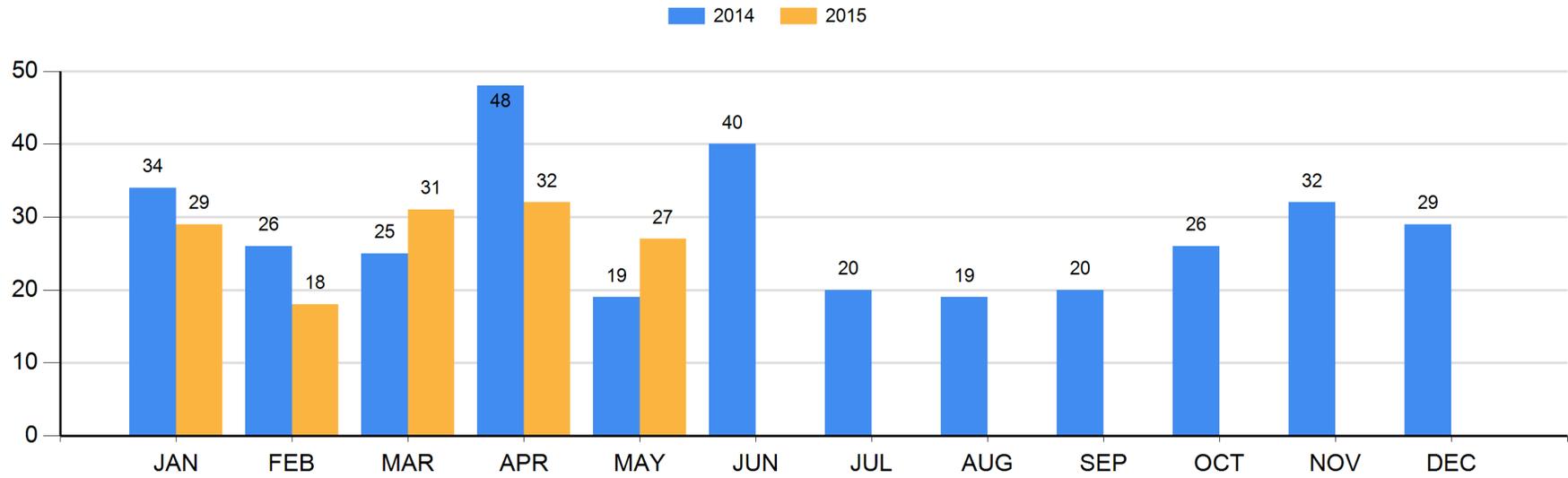
SmartShopper Average Savings per Case: Average Savings per Incentive Paid across the regional SmartShopper book of business for comparison purposes.

SmartShopper Potential Savings: (Claims-Cost-effective)* (SmartShopper Average Savings per Case)

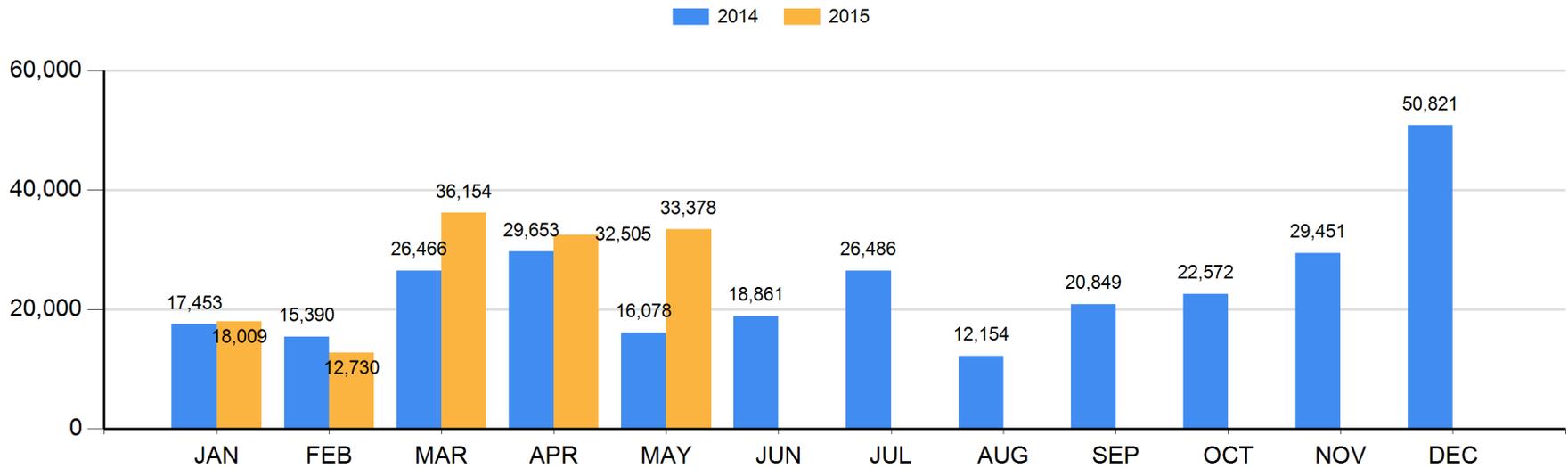
% of Saving: Savings/Total Savings (for all procedures)



Incentives Year Over Year



Claims Savings Year Over Year





Savings Summary								
	Gross Savings	Incentives Paid	Claims Savings	Admin Fees	Net Savings*	ROI	Incentive ROI**	Total Cases
MTD	\$42,981	\$2,350	\$40,631	\$8,126	\$32,504	410 %	1,729 %	38
QTD	\$112,964	\$6,450	\$106,514	\$21,303	\$85,211	407 %	1,651 %	97
YTD	\$185,157	\$11,750	\$173,407	\$34,681	\$138,725	399 %	1,476 %	175

* Net Savings = Gross Savings - Incentives - Admin Fees

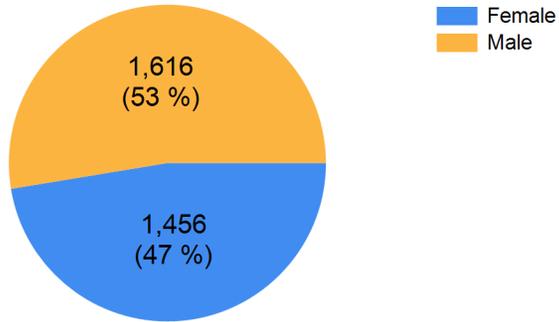
** Incentive ROI measures the return on incentive dollars and does not include any admin fees

Population Summary		
Measure	June 2015	Year To Date
Distinct Members	3,072	
Distinct Members with a Claim	402 (13%)	1,250
Distinct Members with Shopping Activity	49 (2%)	193
Distinct Members with an Incentive Paid	33 (1%)	114

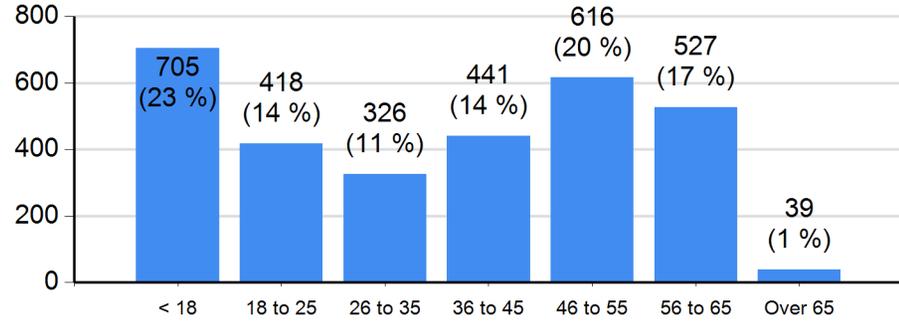
Conversion Rate Summary Year-to-Date		
Shopping Rate	16.0 %	The Shopping Rate is the rate at which members search online or via call center compared to claims volume
Conversion Rate	37.8 %	The Conversion Rate is the percentage of members who chose a cost effective location after shopping with SmartShopper
Redirection Rate	6.1 %	The Redirection Rate is the total percent of all claims that were redirected to a lower-cost location
Avg Savings Per Search	\$374.53	The Average Savings Per Search is the average actual savings each time someone shops with SmartShopper
Avg Savings Per Incentive	\$990.89	The Average Savings Per Incentive is the average actual savings for each incentive earned



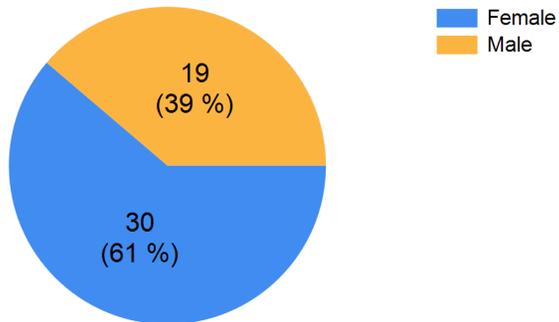
Distinct Members by Gender



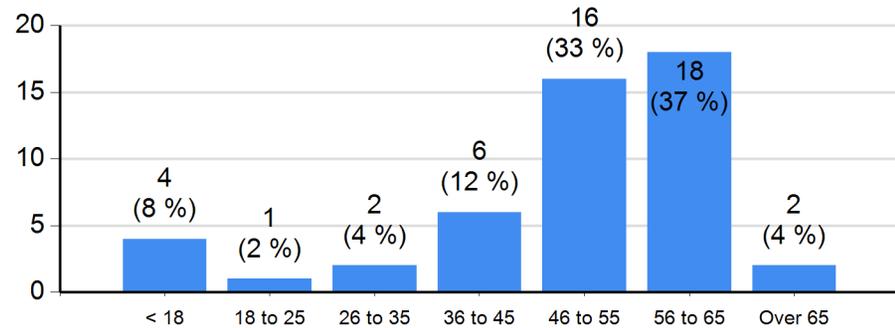
Distinct Members by Age



Distinct Shoppers by Gender

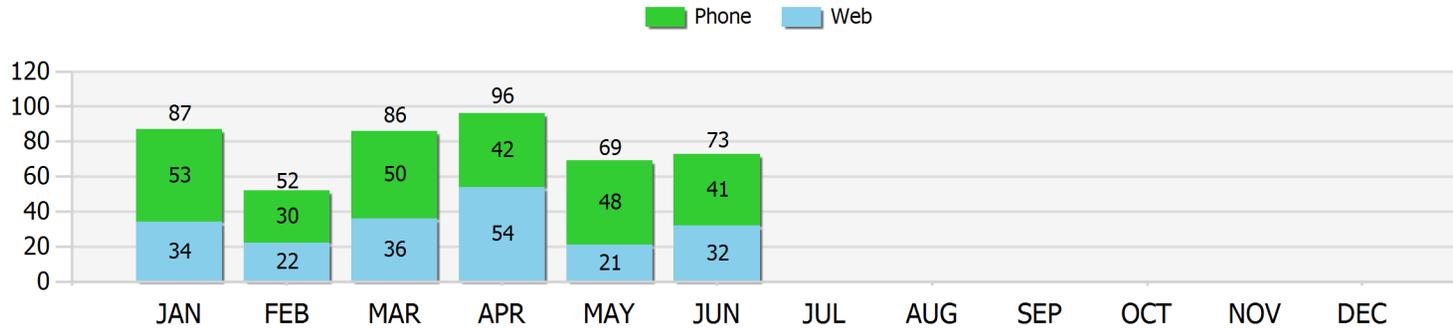


Distinct Shoppers by Age

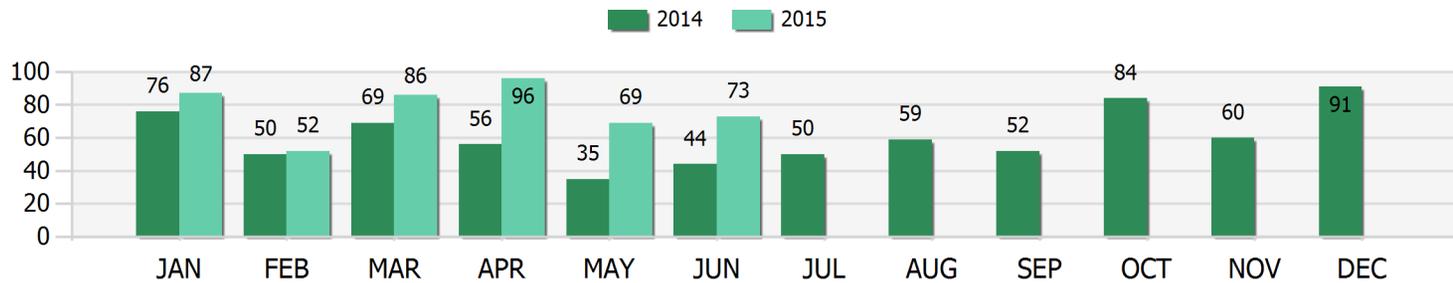




Shopping by Month this Year



Shopping Year over Year



Cost-Effective Breakout by Service (All numbers are Total Year-to-Date)

SmartShopper Service	Incurred Claims	Shopping Activity	Incentives Paid	Success Rate	Savings	Avg Savings per Case (Actual)	SmartShopper Average Savings per Case	SmartShopper Potential Savings	% of Savings
Back Surgery	5	2	0	0 %	\$0	\$0	\$5,342	\$26,708	0.0 %
Bladder Repair (Sling)	2	1	0	0 %	\$0	\$0	\$3,751	\$7,501	0.0 %
Bone and Joint Imaging	1	4	0	0 %	\$0	\$0	\$269	\$269	0.0 %
Bone Density	42	16	3	7 %	\$394	\$131	\$124	\$4,831	0.2 %
Breast Biopsy	3	1	0	0 %	\$0	\$0	\$2,337	\$7,012	0.0 %
Bunionectomy	0	2	0	0 %	\$0	\$0	\$516	\$0	0.0 %
Carpal Tunnel	3	1	0	0 %	\$0	\$0	\$1,368	\$4,104	0.0 %
Cataract Removal	5	0	0	0 %	\$0	\$0	\$2,008	\$10,040	0.0 %
Colonoscopy	71	51	13	18 %	\$19,543	\$1,503	\$1,257	\$72,908	11.3 %
CT Scan	165	10	3	2 %	\$2,448	\$816	\$480	\$77,736	1.4 %
Education Call	0	11	0	0 %	\$0	\$0	\$0	\$0	0.0 %



SmartShopper Program Summary - City of Manchester

Monthly Summary for June 2015



SmartShopper Service	Incurred Claims	Shopping Activity	Incentives Paid	Success Rate	Savings	Avg Savings per Case (Actual)	SmartShopper Average Savings per Case	SmartShopper Potential Savings	% of Savings
Gall Bladder Surgery	12	3	0	0 %	\$0	\$0	\$5,097	\$61,166	0.0 %
Hernia Repair	17	3	0	0 %	\$0	\$0	\$2,725	\$46,321	0.0 %
Hysteroscopy	8	2	0	0 %	\$0	\$0	\$2,394	\$19,150	0.0 %
Knee Surgery	20	4	1	5 %	\$2,388	\$2,388	\$3,384	\$64,292	1.4 %
Lab/Blood Work	1,650	150	90	0 %	\$24,633	\$274	\$268	\$417,581	14.2 %
Lithotripsy - Kidney Stones	2	3	0	0 %	\$0	\$0	\$3,217	\$6,434	0.0 %
Mammogram	338	62	23	7 %	\$1,511	\$66	\$65	\$20,324	0.9 %
MRI	151	52	13	9 %	\$10,089	\$776	\$747	\$103,032	5.8 %
PET Scan	1	11	0	0 %	\$0	\$0	\$696	\$696	0.0 %
Physical Therapy	238	39	16	0 %	\$37,334	\$2,333	\$2,115	\$469,512	21.5 %
Remicade Therapy	13	12	8	62 %	\$49,810	\$6,226	\$7,974	\$39,868	28.7 %
Shoulder Surgery	10	2	2	20 %	\$19,426	\$9,713	\$4,020	\$32,164	11.2 %
Sinus Surgery	1	0	0	0 %	\$0	\$0	\$1,314	\$1,314	0.0 %
Tonsils and Adenoids	11	0	0	0 %	\$0	\$0	\$1,906	\$20,961	0.0 %
Tubal Ligation	2	1	0	0 %	\$0	\$0	\$8,822	\$17,644	0.0 %
Ultrasound	61	12	0	0 %	\$0	\$0	\$133	\$8,141	0.0 %
Upper GI	37	6	3	8 %	\$5,830	\$1,943	\$1,280	\$43,534	3.4 %
Urethra and Bladder Scope	20	0	0	0 %	\$0	\$0	\$43	\$860	0.0 %
Uterine Tissue Biopsy	0	1	0	0 %	\$0	\$0	\$1,871	\$0	0.0 %
Totals	2,889	462	175	2.4 %	\$173,407			\$1,584,103	

Cost-Effective Breakout by Service Measure Definitions

The following metrics are broken out for the specified medical procedure/year/employer group:

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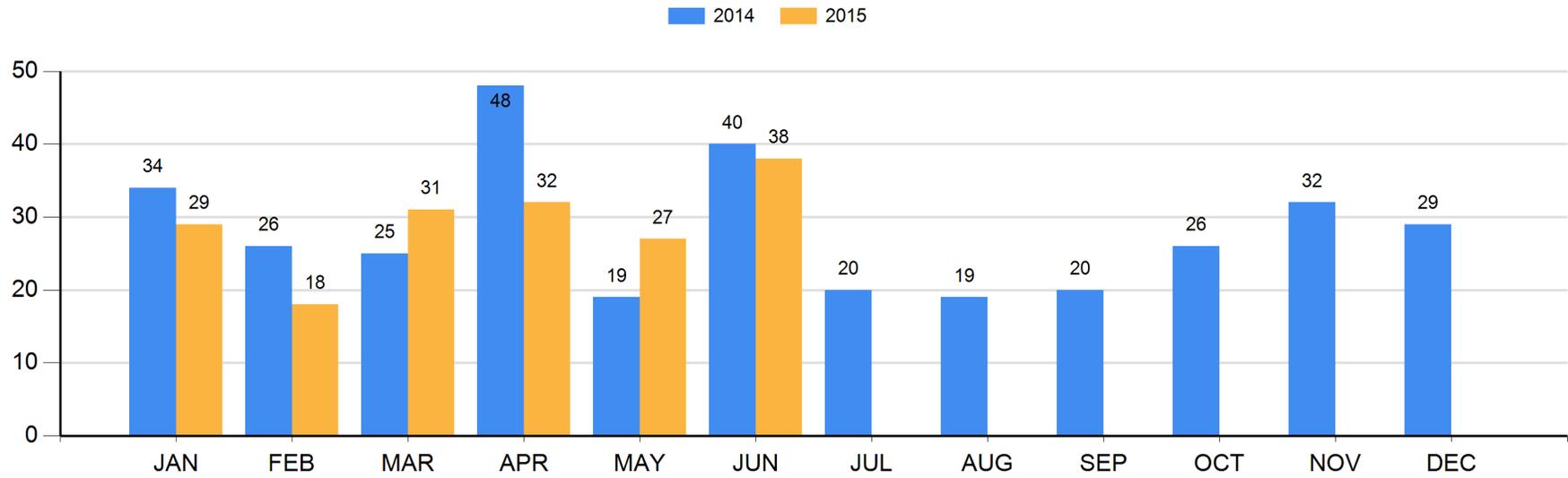
SmartShopper Average Savings per Case: Average Savings per Incentive Paid across the regional SmartShopper book of business for comparison purposes.

SmartShopper Potential Savings: (Claims-Cost-effective)* (SmartShopper Average Savings per Case)

% of Saving: Savings/Total Savings (for all procedures)



Incentives Year Over Year



Claims Savings Year Over Year

