



Savings Summary								
	Gross Savings	Incentives Paid	Claims Savings	Admin Fees	Net Savings*	ROI	Incentive ROI**	Total Cases
MTD	\$18,666	\$1,700	\$16,966	\$3,393	\$13,573	366 %	998 %	24
QTD	\$18,666	\$1,700	\$16,966	\$3,393	\$13,573	366 %	998 %	24
YTD	\$203,822	\$13,450	\$190,372	\$38,074	\$152,298	396 %	1,415 %	199

* Net Savings = Gross Savings - Incentives - Admin Fees

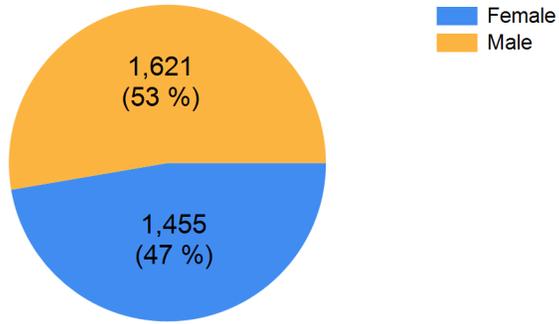
** Incentive ROI measures the return on incentive dollars and does not include any admin fees

Population Summary		
Measure	July 2015	Year To Date
Distinct Members	3,076	
Distinct Members with a Claim	352 (11%)	1,355
Distinct Members with Shopping Activity	40 (1%)	210
Distinct Members with an Incentive Paid	21 (1%)	122

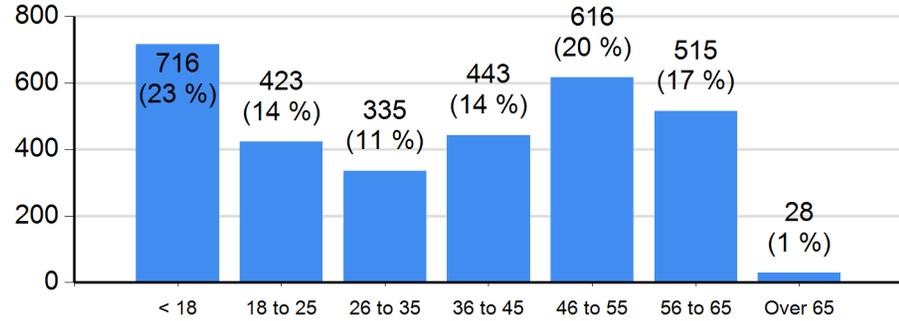
Conversion Rate Summary Year-to-Date		
Shopping Rate	15.5 %	The Shopping Rate is the rate at which members search online or via call center compared to claims volume
Conversion Rate	38.3 %	The Conversion Rate is the percentage of members who chose a cost effective location after shopping with SmartShopper
Redirection Rate	5.9 %	The Redirection Rate is the total percent of all claims that were redirected to a lower-cost location
Avg Savings Per Search	\$366.10	The Average Savings Per Search is the average actual savings each time someone shops with SmartShopper
Avg Savings Per Incentive	\$956.64	The Average Savings Per Incentive is the average actual savings for each incentive earned



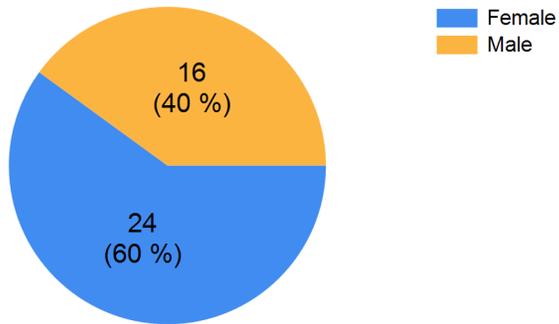
Distinct Members by Gender



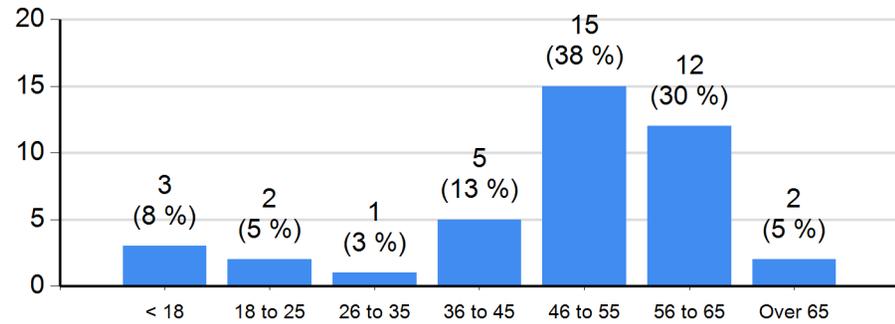
Distinct Members by Age



Distinct Shoppers by Gender

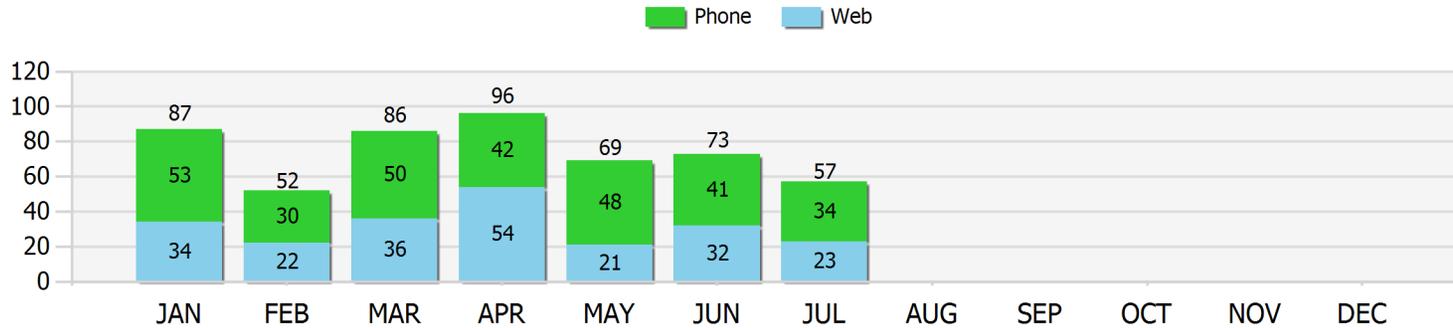


Distinct Shoppers by Age

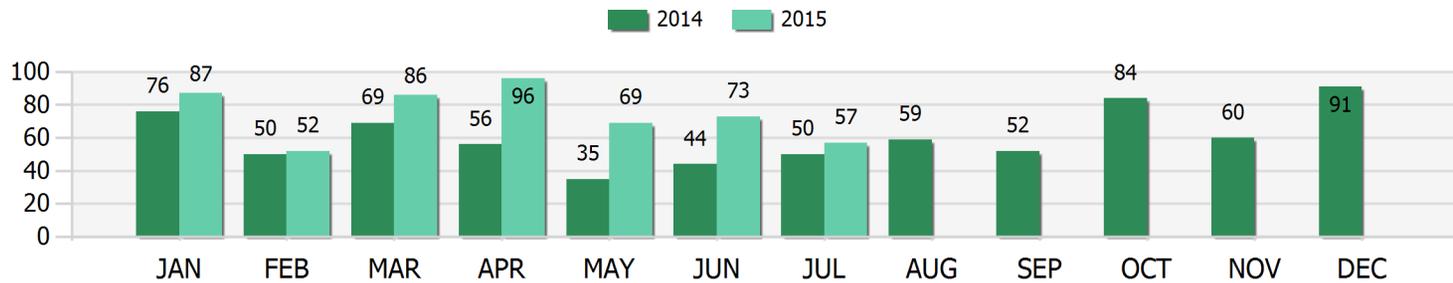




Shopping by Month this Year



Shopping Year over Year



Cost-Effective Breakout by Service (All numbers are Total Year-to-Date)

SmartShopper Service	Incurred Claims	Shopping Activity	Incentives Paid	Success Rate	Savings	Avg Savings per Case (Actual)	SmartShopper Average Savings per Case	SmartShopper Potential Savings	% of Savings
Back Surgery	5	2	0	0 %	\$0	\$0	\$5,342	\$26,708	0.0 %
Bladder Repair (Sling)	2	1	0	0 %	\$0	\$0	\$3,751	\$7,501	0.0 %
Bone and Joint Imaging	2	4	0	0 %	\$0	\$0	\$269	\$539	0.0 %
Bone Density	51	19	4	8 %	\$522	\$130	\$124	\$5,822	0.3 %
Breast Biopsy	3	1	0	0 %	\$0	\$0	\$2,337	\$7,012	0.0 %
Bunionectomy	1	3	0	0 %	\$0	\$0	\$516	\$516	0.0 %
Carpal Tunnel	4	1	0	0 %	\$0	\$0	\$1,368	\$5,472	0.0 %
Cataract Removal	5	0	0	0 %	\$0	\$0	\$2,008	\$10,040	0.0 %
Colonoscopy	81	55	16	20 %	\$22,734	\$1,421	\$1,257	\$81,708	11.9 %
CT Scan	196	11	4	2 %	\$3,110	\$777	\$480	\$92,131	1.6 %
Education Call	0	14	0	0 %	\$0	\$0	\$0	\$0	0.0 %



SmartShopper Program Summary - City of Manchester
Monthly Summary for July 2015



SmartShopper Service	Incurred Claims	Shopping Activity	Incentives Paid	Success Rate	Savings	Avg Savings per Case (Actual)	SmartShopper Average Savings per Case	SmartShopper Potential Savings	% of Savings
Gall Bladder Surgery	13	3	0	0 %	\$0	\$0	\$5,097	\$66,263	0.0 %
Hernia Repair	18	3	0	0 %	\$0	\$0	\$2,725	\$49,046	0.0 %
Hysterectomy	0	1	0	0 %	\$0	\$0	\$4,567	\$0	0.0 %
Hysteroscopy	9	2	0	0 %	\$0	\$0	\$2,394	\$21,544	0.0 %
Knee Surgery	23	11	2	9 %	\$2,288	\$1,144	\$3,384	\$71,059	1.2 %
Lab/Blood Work	1,902	167	100	0 %	\$27,513	\$275	\$268	\$482,359	14.5 %
Lithotripsy - Kidney Stones	2	3	0	0 %	\$0	\$0	\$3,217	\$6,434	0.0 %
Mammogram	393	66	26	7 %	\$1,811	\$70	\$65	\$23,679	1.0 %
MRI	178	61	15	8 %	\$11,173	\$745	\$747	\$121,697	5.9 %
PET Scan	1	13	0	0 %	\$0	\$0	\$696	\$696	0.0 %
Physical Therapy	272	42	18	0 %	\$39,563	\$2,198	\$2,115	\$537,190	20.8 %
Remicade Therapy	19	14	9	47 %	\$56,403	\$6,267	\$7,974	\$79,737	29.6 %
Shoulder Surgery	12	2	2	17 %	\$19,426	\$9,713	\$4,020	\$40,205	10.2 %
Sinus Surgery	3	0	0	0 %	\$0	\$0	\$1,314	\$3,941	0.0 %
Tonsils and Adenoids	12	0	0	0 %	\$0	\$0	\$1,906	\$22,867	0.0 %
Tubal Ligation	2	1	0	0 %	\$0	\$0	\$8,822	\$17,644	0.0 %
Ultrasound	74	12	0	0 %	\$0	\$0	\$133	\$9,876	0.0 %
Upper GI	42	6	3	7 %	\$5,830	\$1,943	\$1,280	\$49,936	3.1 %
Urethra and Bladder Scope	21	0	0	0 %	\$0	\$0	\$43	\$903	0.0 %
Uterine Tissue Biopsy	0	1	0	0 %	\$0	\$0	\$1,871	\$0	0.0 %
Totals	3,346	519	199	2.4 %	\$190,372			\$1,842,523	

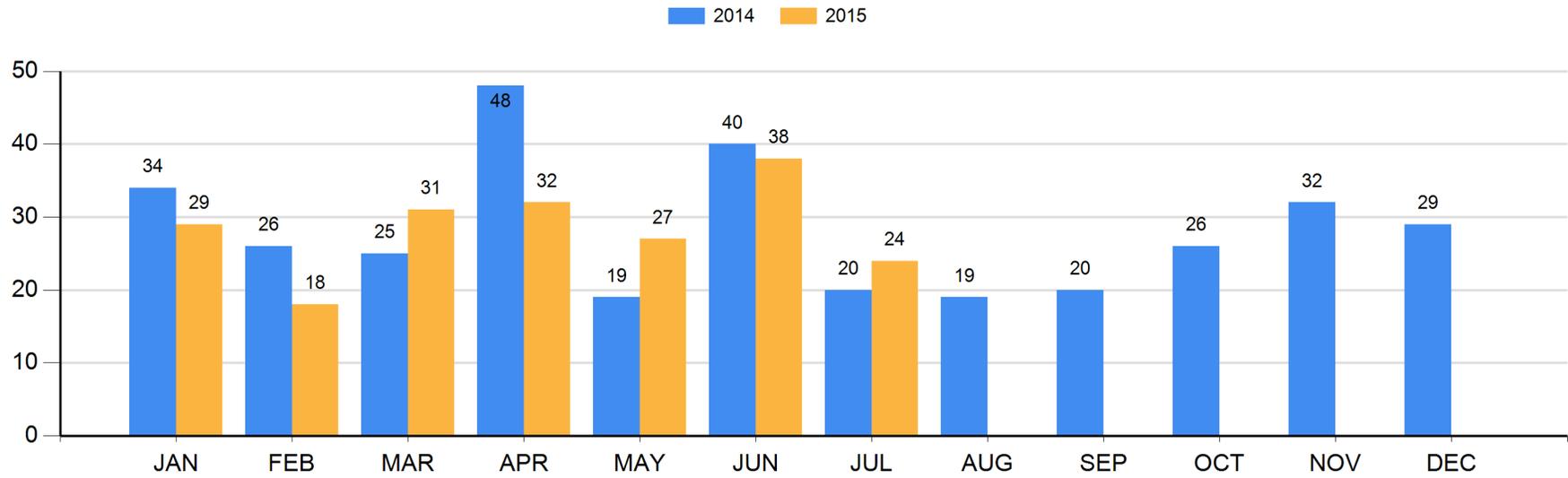
Cost-Effective Breakout by Service Measure Definitions

The following metrics are broken out for the specified medical procedure/year/employer group:

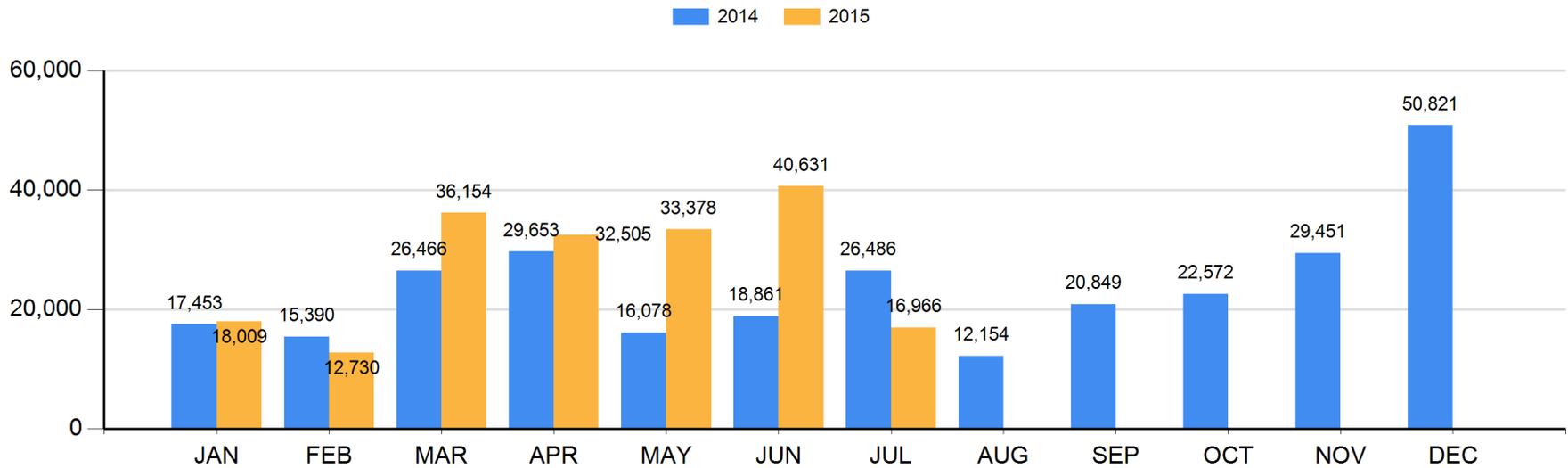
Incurred Claims: Count of claims (per distinct date of service per member)
Shopping Activity: Total count of searches by members and Compass agents
Incentives Paid: Number of Incentives Paid due to usage of a suggested cost effective provider
Success Rate: Number of Incentives Paid/Incurred Claims.
Savings: Sum of the savings for each incentive paid (calculated as destination cost-actual cost)
Average Savings per Case (Actual): Savings/Incentives Paid for Grouping
SmartShopper Average Savings per Case: Average Savings per Incentive Paid across the regional SmartShopper book of business for comparison purposes.
SmartShopper Potential Savings: (Claims-Cost-effective)* (SmartShopper Average Savings per Case)
% of Saving: Savings/Total Savings (for all procedures)



Incentives Year Over Year



Claims Savings Year Over Year





Savings Summary								
	Gross Savings	Incentives Paid	Claims Savings	Admin Fees	Net Savings*	ROI	Incentive ROI**	Total Cases
MTD	\$23,144	\$1,600	\$21,544	\$4,309	\$17,235	392 %	1,347 %	17
QTD	\$41,810	\$3,300	\$38,510	\$7,702	\$30,808	380 %	1,167 %	41
YTD	\$226,967	\$15,050	\$211,917	\$42,383	\$169,533	395 %	1,408 %	216

* Net Savings = Gross Savings - Incentives - Admin Fees

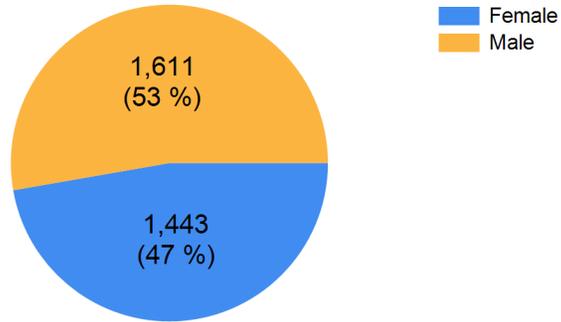
** Incentive ROI measures the return on incentive dollars and does not include any admin fees

Population Summary		
Measure	August 2015	Year To Date
Distinct Members	3,054	
Distinct Members with a Claim	319 (10%)	1,424
Distinct Members with Shopping Activity	38 (1%)	236
Distinct Members with an Incentive Paid	17 (1%)	131

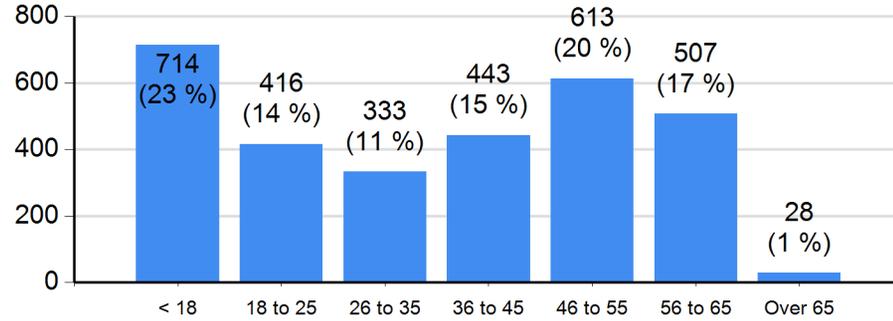
Conversion Rate Summary Year-to-Date		
Shopping Rate	15.8 %	The Shopping Rate is the rate at which members search online or via call center compared to claims volume
Conversion Rate	36.2 %	The Conversion Rate is the percentage of members who chose a cost effective location after shopping with SmartShopper
Redirection Rate	5.7 %	The Redirection Rate is the total percent of all claims that were redirected to a lower-cost location
Avg Savings Per Search	\$354.97	The Average Savings Per Search is the average actual savings each time someone shops with SmartShopper
Avg Savings Per Incentive	\$981.09	The Average Savings Per Incentive is the average actual savings for each incentive earned



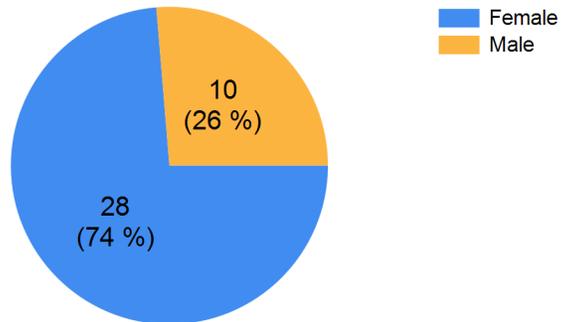
Distinct Members by Gender



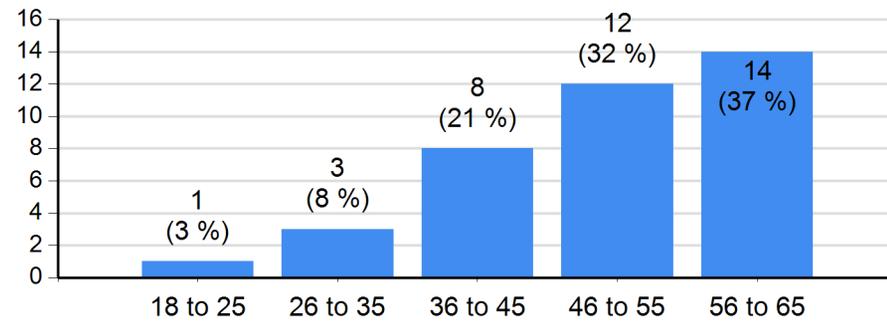
Distinct Members by Age



Distinct Shoppers by Gender

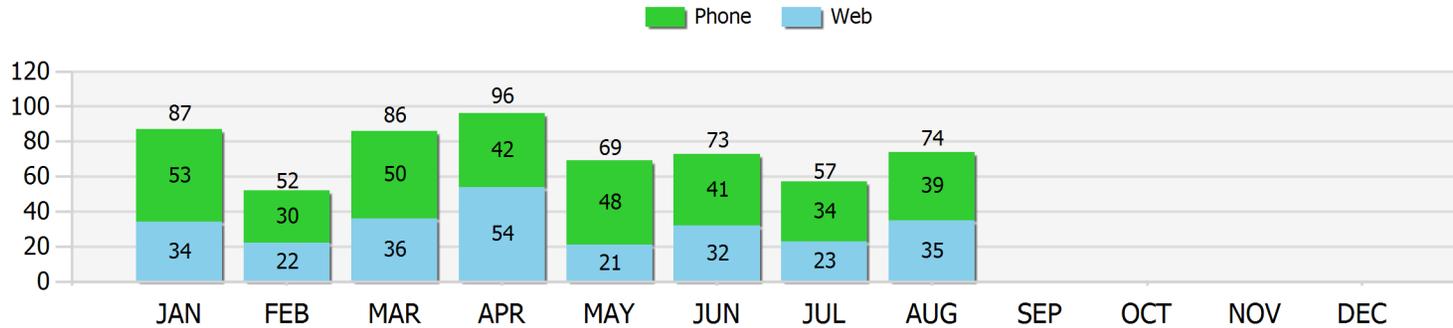


Distinct Shoppers by Age

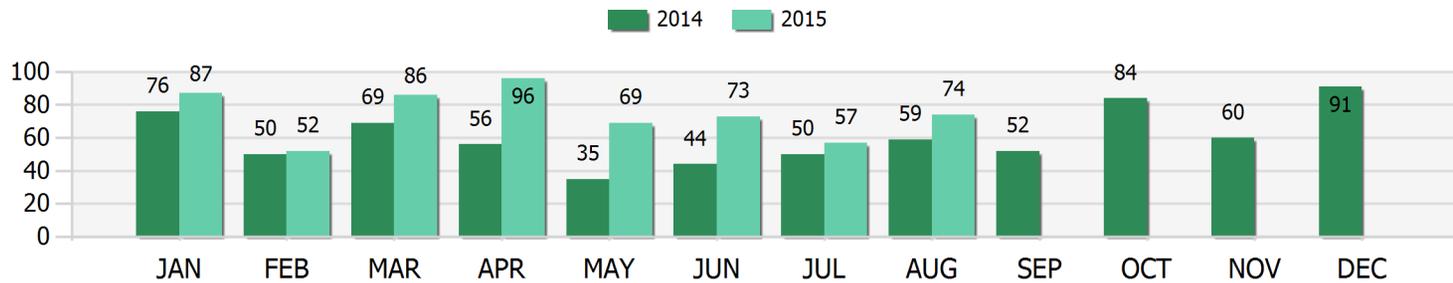




Shopping by Month this Year



Shopping Year over Year



Cost-Effective Breakout by Service (All numbers are Total Year-to-Date)

SmartShopper Service	Incurred Claims	Shopping Activity	Incentives Paid	Success Rate	Savings	Avg Savings per Case (Actual)	SmartShopper Average Savings per Case	SmartShopper Potential Savings	% of Savings
Back Surgery	6	2	0	0 %	\$0	\$0	\$5,342	\$32,050	0.0 %
Bladder Repair (Sling)	2	1	0	0 %	\$0	\$0	\$3,751	\$7,501	0.0 %
Bone and Joint Imaging	3	7	0	0 %	\$0	\$0	\$269	\$808	0.0 %
Bone Density	63	20	4	6 %	\$522	\$130	\$124	\$7,308	0.2 %
Breast Biopsy	3	2	0	0 %	\$0	\$0	\$2,337	\$7,012	0.0 %
Bunionectomy	1	3	0	0 %	\$0	\$0	\$516	\$516	0.0 %
Cardiac	3	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Carpal Tunnel	5	1	0	0 %	\$0	\$0	\$1,368	\$6,840	0.0 %
Cataract Removal	5	2	0	0 %	\$0	\$0	\$2,008	\$10,040	0.0 %
Colonoscopy	90	69	17	19 %	\$22,584	\$1,328	\$1,257	\$91,764	10.7 %
CT Scan	226	13	5	2 %	\$3,506	\$701	\$480	\$106,047	1.7 %



SmartShopper Program Summary - City of Manchester
Monthly Summary for August 2015



SmartShopper Service	Incurred Claims	Shopping Activity	Incentives Paid	Success Rate	Savings	Avg Savings per Case (Actual)	SmartShopper Average Savings per Case	SmartShopper Potential Savings	% of Savings
Education Call	0	16	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Gall Bladder Surgery	17	3	0	0 %	\$0	\$0	\$5,097	\$86,652	0.0 %
Hernia Repair	21	3	0	0 %	\$0	\$0	\$2,725	\$57,220	0.0 %
Hysterectomy	0	1	0	0 %	\$0	\$0	\$4,567	\$0	0.0 %
Hysteroscopy	10	2	0	0 %	\$0	\$0	\$2,394	\$23,938	0.0 %
Knee Surgery	27	11	3	11 %	\$5,709	\$1,903	\$3,384	\$81,210	2.7 %
Lab/Blood Work	2,131	184	107	0 %	\$29,529	\$276	\$268	\$541,784	13.9 %
Lithotripsy - Kidney Stones	3	3	0	0 %	\$0	\$0	\$3,217	\$9,651	0.0 %
Mammogram	442	86	28	6 %	\$1,932	\$69	\$65	\$26,711	0.9 %
MRI	192	66	16	8 %	\$11,138	\$696	\$747	\$131,403	5.3 %
PET Scan	2	13	0	0 %	\$0	\$0	\$696	\$1,392	0.0 %
Physical Therapy	301	45	19	0 %	\$41,985	\$2,210	\$2,115	\$596,407	19.8 %
Remicade Therapy	21	15	11	52 %	\$69,589	\$6,326	\$7,974	\$79,737	32.8 %
Shoulder Surgery	13	2	2	15 %	\$19,426	\$9,713	\$4,020	\$44,225	9.2 %
Sinus Surgery	5	0	0	0 %	\$0	\$0	\$1,314	\$6,568	0.0 %
Tonsils and Adenoids	13	0	0	0 %	\$0	\$0	\$1,906	\$24,772	0.0 %
Tubal Ligation	2	1	0	0 %	\$0	\$0	\$8,822	\$17,644	0.0 %
Ultrasound	93	16	1	1 %	\$167	\$167	\$133	\$12,278	0.1 %
Upper GI	47	8	3	6 %	\$5,830	\$1,943	\$1,280	\$56,338	2.8 %
Urethra and Bladder Scope	25	0	0	0 %	\$0	\$0	\$43	\$1,075	0.0 %
Uterine Tissue Biopsy	0	1	0	0 %	\$0	\$0	\$1,871	\$0	0.0 %
Totals	3,772	596	216	2.4 %	\$211,917			\$2,068,892	

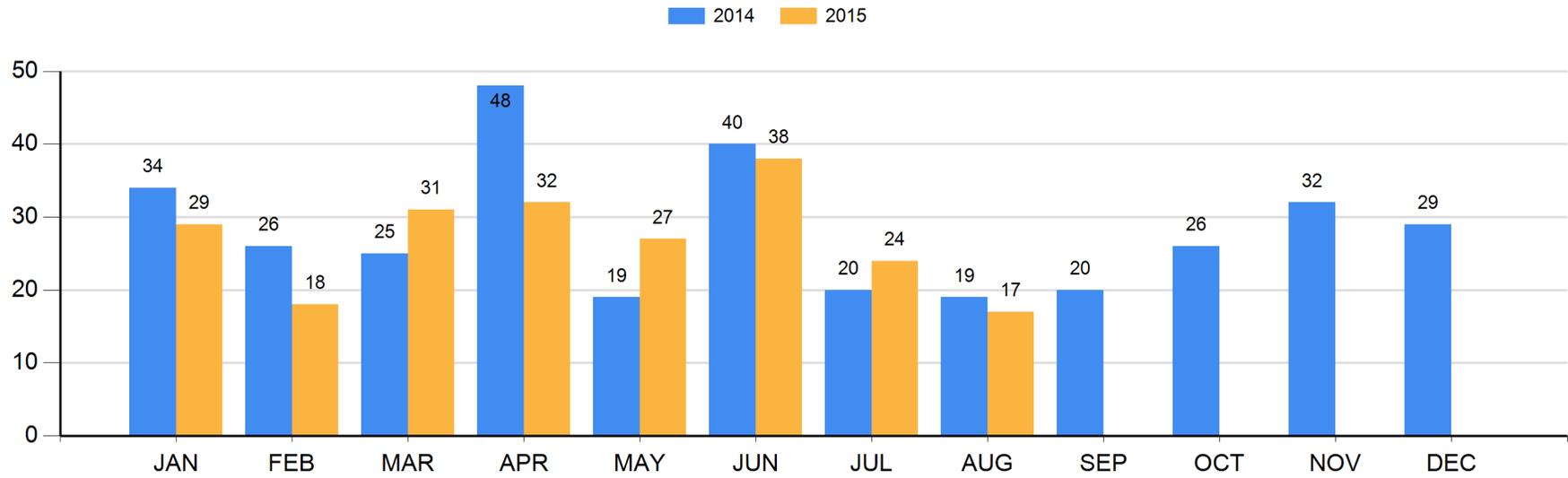
Cost-Effective Breakout by Service Measure Definitions

The following metrics are broken out for the specified medical procedure/year/employer group:

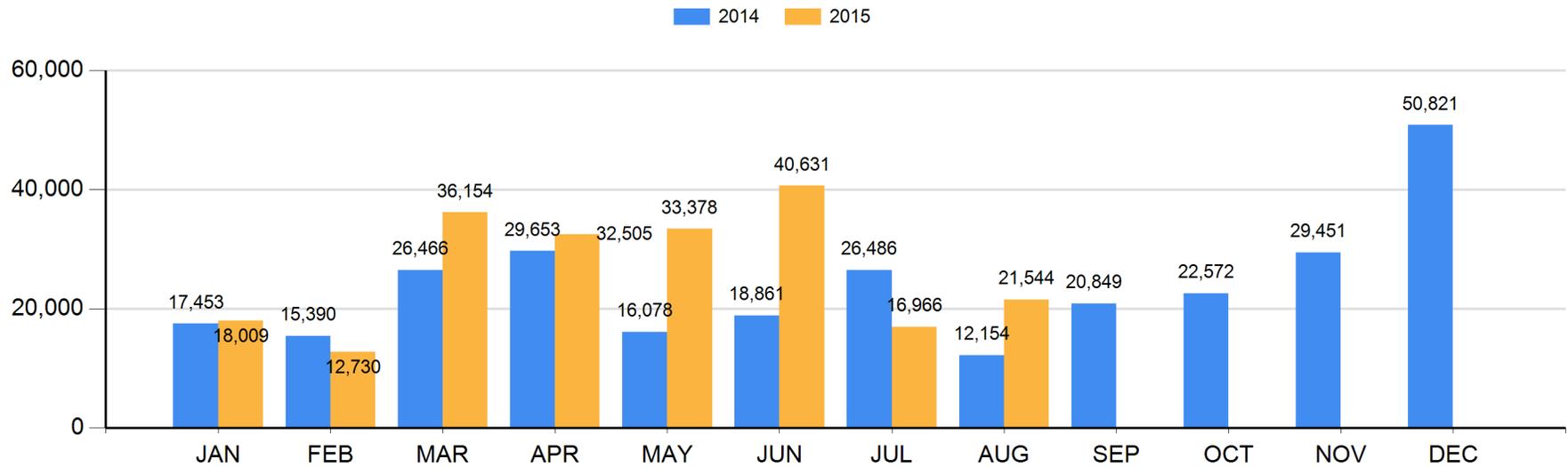
Incurred Claims: Count of claims (per distinct date of service per member)
Shopping Activity: Total count of searches by members and Compass agents
Incentives Paid: Number of Incentives Paid due to usage of a suggested cost effective provider
Success Rate: Number of Incentives Paid/Incurred Claims.
Savings: Sum of the savings for each incentive paid (calculated as destination cost-actual cost)
Average Savings per Case (Actual): Savings/Incentives Paid for Grouping
SmartShopper Average Savings per Case: Average Savings per Incentive Paid across the regional SmartShopper book of business for comparison purposes.
SmartShopper Potential Savings: (Claims-Cost-effective)* (SmartShopper Average Savings per Case)
% of Saving: Savings/Total Savings (for all procedures)



Incentives Year Over Year



Claims Savings Year Over Year





Savings Summary								
	Gross Savings	Incentives Paid	Claims Savings	Admin Fees	Net Savings*	ROI	Incentive ROI**	Total Cases
MTD	\$26,813	\$1,525	\$25,288	\$5,058	\$20,231	407 %	1,658 %	33
QTD	\$68,623	\$4,825	\$63,798	\$12,760	\$51,039	390 %	1,322 %	74
YTD	\$253,780	\$16,575	\$237,205	\$47,441	\$189,764	396 %	1,431 %	249

* Net Savings = Gross Savings - Incentives - Admin Fees

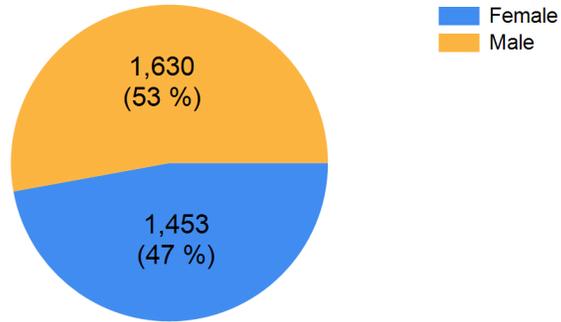
** Incentive ROI measures the return on incentive dollars and does not include any admin fees

Population Summary		
Measure	September 2015	Year To Date
Distinct Members	3,083	
Distinct Members with a Claim	362 (12%)	1,503
Distinct Members with Shopping Activity	45 (1%)	251
Distinct Members with an Incentive Paid	31 (1%)	144

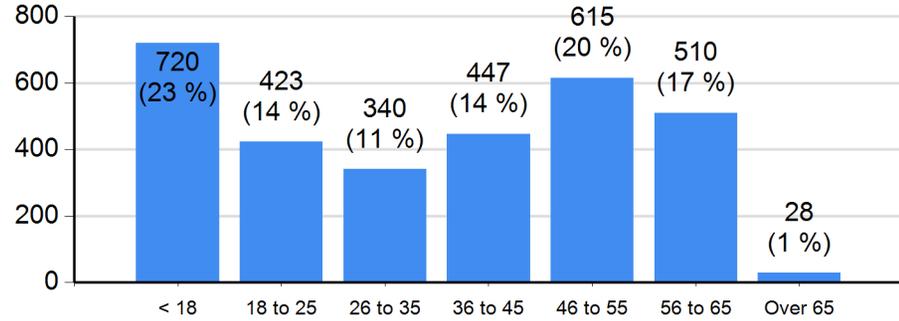
Conversion Rate Summary Year-to-Date		
Shopping Rate	15.6 %	The Shopping Rate is the rate at which members search online or via call center compared to claims volume
Conversion Rate	37.6 %	The Conversion Rate is the percentage of members who chose a cost effective location after shopping with SmartShopper
Redirection Rate	5.9 %	The Redirection Rate is the total percent of all claims that were redirected to a lower-cost location
Avg Savings Per Search	\$357.77	The Average Savings Per Search is the average actual savings each time someone shops with SmartShopper
Avg Savings Per Incentive	\$952.63	The Average Savings Per Incentive is the average actual savings for each incentive earned



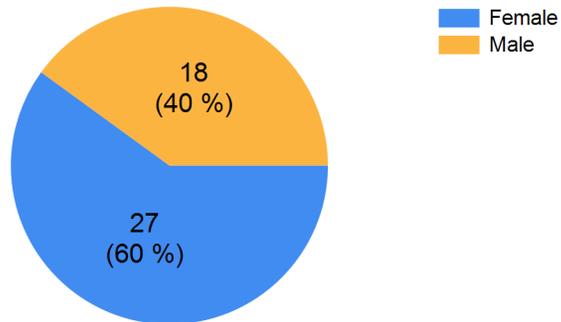
Distinct Members by Gender



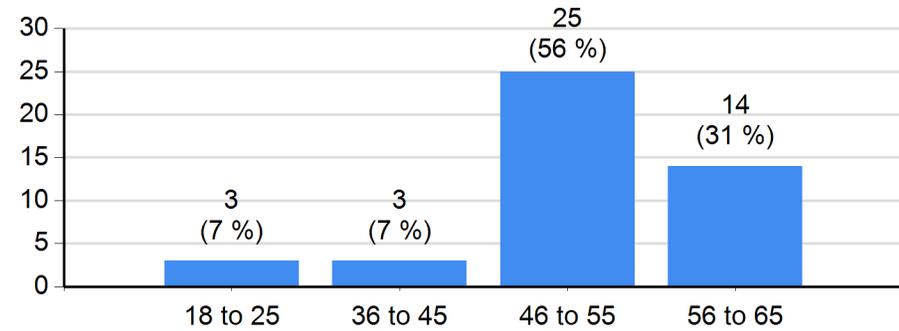
Distinct Members by Age



Distinct Shoppers by Gender

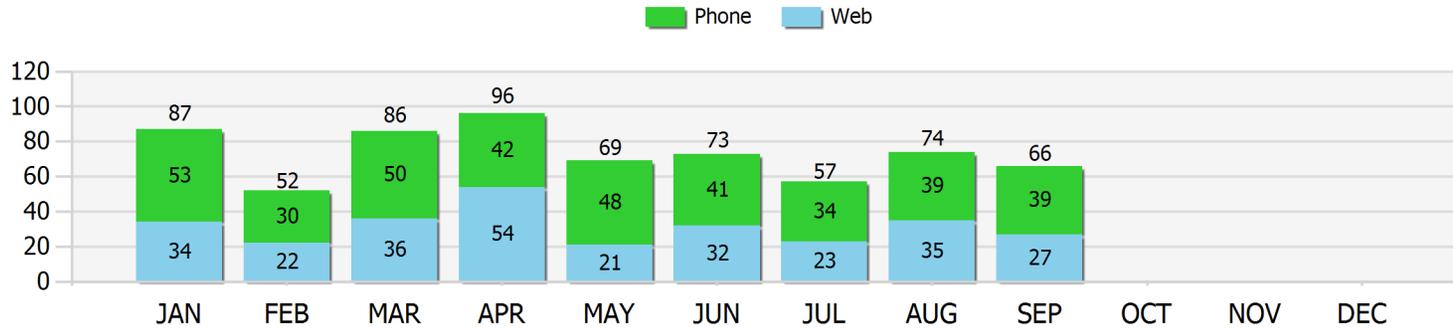


Distinct Shoppers by Age

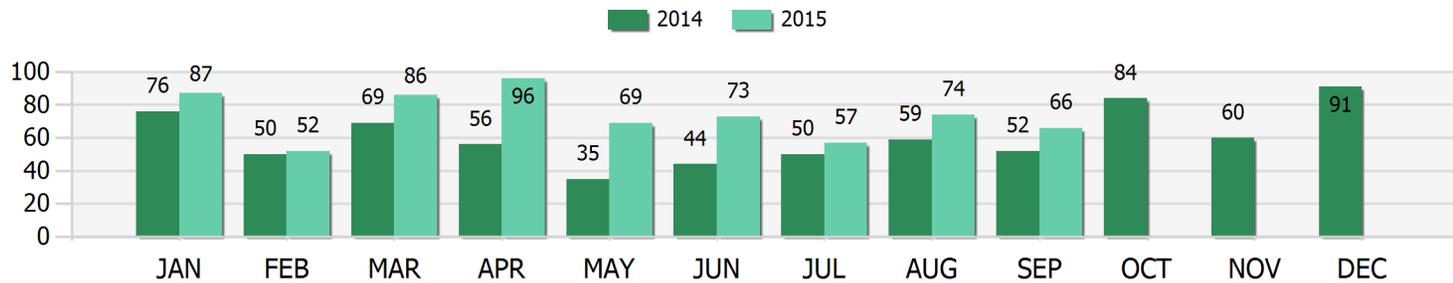




Shopping by Month this Year



Shopping Year over Year



Cost-Effective Breakout by Service (All numbers are Total Year-to-Date)

SmartShopper Service	Incurred Claims	Shopping Activity	Incentives Paid	Success Rate	Savings	Avg Savings per Case (Actual)	SmartShopper Average Savings per Case	SmartShopper Potential Savings	% of Savings
Back Surgery	6	3	0	0 %	\$0	\$0	\$5,342	\$32,050	0.0 %
Bladder Repair (Sling)	2	1	0	0 %	\$0	\$0	\$3,751	\$7,501	0.0 %
Bone and Joint Imaging	3	9	0	0 %	\$0	\$0	\$269	\$808	0.0 %
Bone Density	67	21	4	6 %	\$522	\$130	\$124	\$7,804	0.2 %
Breast Biopsy	3	2	0	0 %	\$0	\$0	\$2,337	\$7,012	0.0 %
Bunionectomy	2	3	0	0 %	\$0	\$0	\$516	\$1,031	0.0 %
Cardiac	28	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Carpal Tunnel	5	1	0	0 %	\$0	\$0	\$1,368	\$6,840	0.0 %
Cataract Removal	5	2	0	0 %	\$0	\$0	\$2,008	\$10,040	0.0 %
Colonoscopy	100	76	18	18 %	\$23,997	\$1,333	\$1,257	\$103,077	10.1 %
CT Scan	253	14	5	2 %	\$3,506	\$701	\$480	\$119,003	1.5 %



SmartShopper Program Summary - City of Manchester

Monthly Summary for September 2015



SmartShopper Service	Incurred Claims	Shopping Activity	Incentives Paid	Success Rate	Savings	Avg Savings per Case (Actual)	SmartShopper Average Savings per Case	SmartShopper Potential Savings	% of Savings
Education Call	0	17	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Gall Bladder Surgery	20	4	0	0 %	\$0	\$0	\$5,097	\$101,944	0.0 %
Hernia Repair	23	3	0	0 %	\$0	\$0	\$2,725	\$62,670	0.0 %
Hysterectomy	0	1	0	0 %	\$0	\$0	\$4,567	\$0	0.0 %
Hysteroscopy	11	2	0	0 %	\$0	\$0	\$2,394	\$26,331	0.0 %
Knee Surgery	28	11	3	11 %	\$5,709	\$1,903	\$3,384	\$84,594	2.4 %
Lab/Blood Work	2,395	214	130	0 %	\$35,840	\$276	\$268	\$606,295	15.1 %
Lithotripsy - Kidney Stones	3	3	0	0 %	\$0	\$0	\$3,217	\$9,651	0.0 %
Mammogram	491	97	33	7 %	\$2,265	\$69	\$65	\$29,550	1.0 %
MRI	212	71	16	8 %	\$11,138	\$696	\$747	\$146,336	4.7 %
PET Scan	2	13	0	0 %	\$0	\$0	\$696	\$1,392	0.0 %
Physical Therapy	329	47	20	0 %	\$44,234	\$2,212	\$2,115	\$653,510	18.6 %
Remicade Therapy	26	16	13	50 %	\$82,775	\$6,367	\$7,974	\$103,658	34.9 %
Shoulder Surgery	14	2	2	14 %	\$19,426	\$9,713	\$4,020	\$48,246	8.2 %
Sinus Surgery	9	1	0	0 %	\$0	\$0	\$1,314	\$11,822	0.0 %
Sleep Study	1	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Tonsils and Adenoids	13	0	0	0 %	\$0	\$0	\$1,906	\$24,772	0.0 %
Tubal Ligation	2	1	0	0 %	\$0	\$0	\$8,822	\$17,644	0.0 %
Ultrasound	116	18	1	1 %	\$167	\$167	\$133	\$15,348	0.1 %
Upper GI	55	8	4	7 %	\$7,627	\$1,907	\$1,280	\$65,301	3.2 %
Urethra and Bladder Scope	27	0	0	0 %	\$0	\$0	\$43	\$1,161	0.0 %
Uterine Tissue Biopsy	0	1	0	0 %	\$0	\$0	\$1,871	\$0	0.0 %
Totals	4,251	662	249	2.3 %	\$237,205			\$2,305,390	



Cost-Effective Breakout by Service Measure Definitions

The following metrics are broken out for the specified medical procedure/year/employer group:

Incurred Claims: Count of claims (per distinct date of service per member)

Shopping Activity: Total count of searches by members and Compass agents

Incentives Paid: Number of Incentives Paid due to usage of a suggested cost effective provider

Success Rate: Number of Incentives Paid/Incurred Claims.

Savings: Sum of the savings for each incentive paid (calculated as destination cost-actual cost)

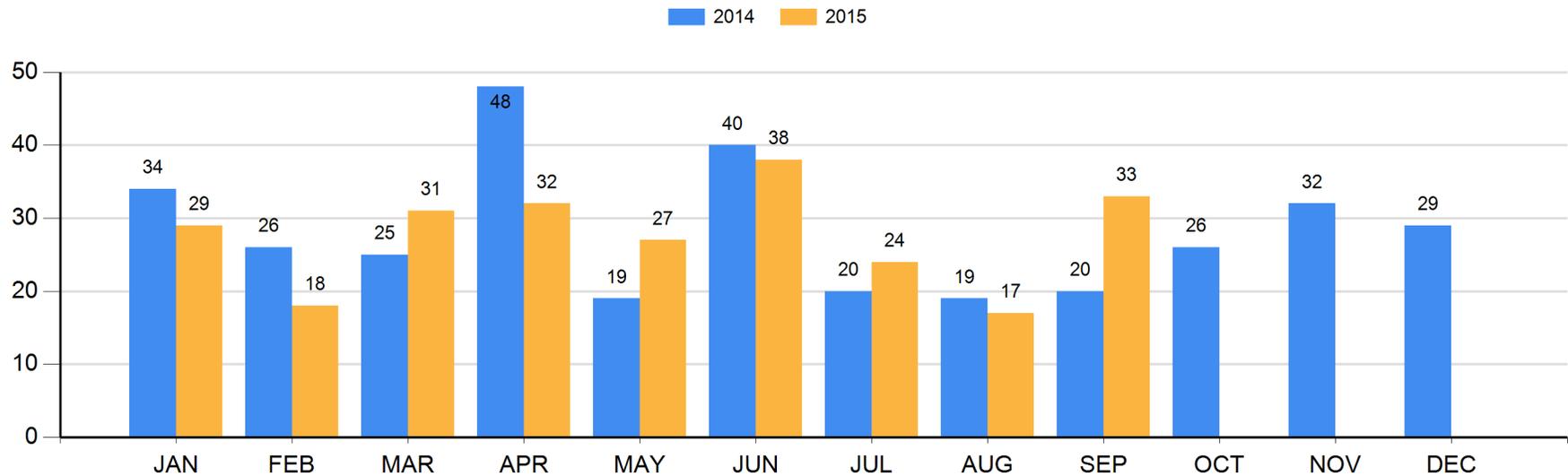
Average Savings per Case (Actual): Savings/Incentives Paid for Grouping

SmartShopper Average Savings per Case: Average Savings per Incentive Paid across the regional SmartShopper book of business for comparison purposes.

SmartShopper Potential Savings: (Claims-Cost-effective)* (SmartShopper Average Savings per Case)

% of Saving: Savings/Total Savings (for all procedures)

Incentives Year Over Year

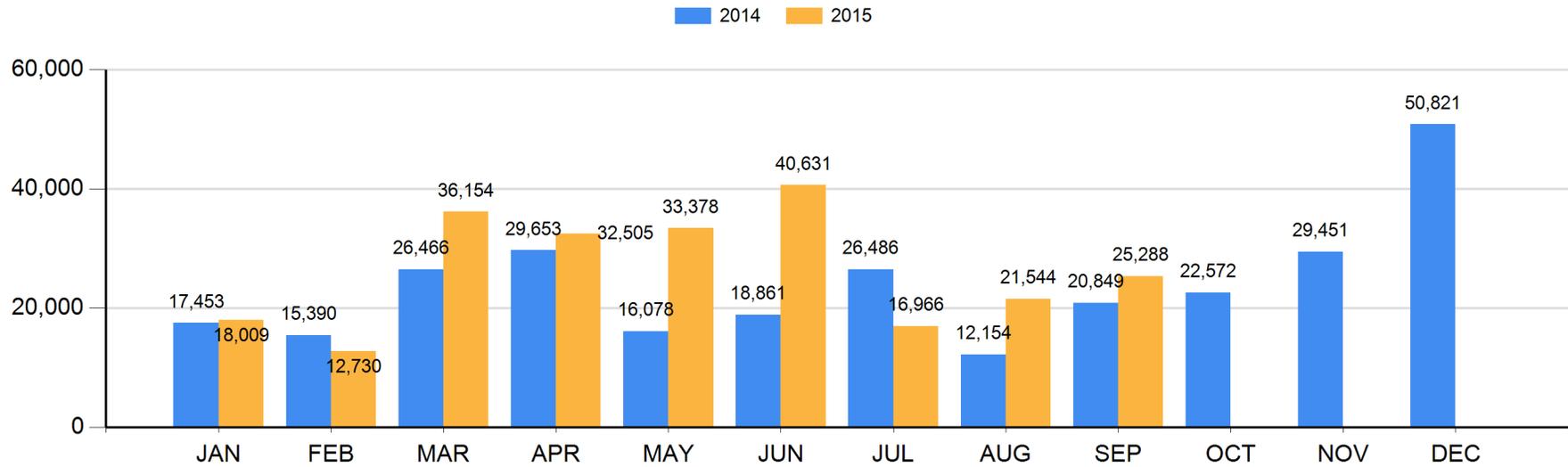




SmartShopper Program Summary - City of Manchester
Monthly Summary for September 2015



Claims Savings Year Over Year





Savings Summary								
	Gross Savings	Incentives Paid	Claims Savings	Admin Fees	Net Savings*	ROI	Incentive ROI**	Total Cases
MTD	\$31,078	\$2,175	\$28,903	\$5,781	\$23,122	391 %	1,329 %	25
QTD	\$31,078	\$2,175	\$28,903	\$5,781	\$23,122	391 %	1,329 %	25
YTD	\$284,857	\$18,750	\$266,107	\$53,221	\$212,886	396 %	1,419 %	274

* Net Savings = Gross Savings - Incentives - Admin Fees

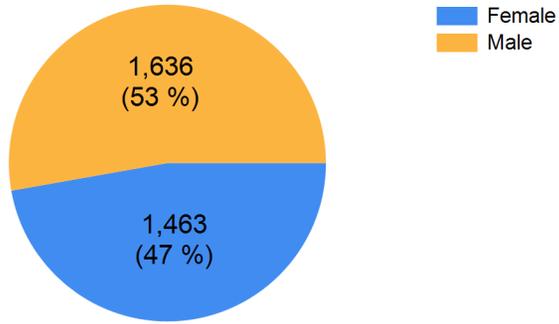
** Incentive ROI measures the return on incentive dollars and does not include any admin fees

Population Summary		
Measure	October 2015	Year To Date
Distinct Members	3,099	
Distinct Members with a Claim	392 (13%)	1,589
Distinct Members with Shopping Activity	33 (1%)	261
Distinct Members with an Incentive Paid	23 (1%)	157

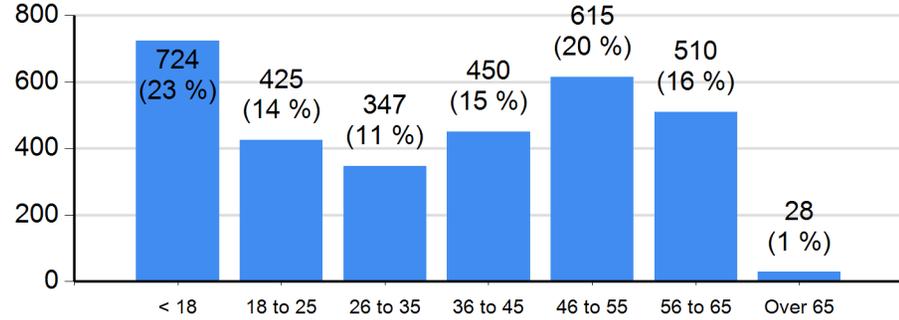
Conversion Rate Summary Year-to-Date		
Shopping Rate	14.9 %	The Shopping Rate is the rate at which members search online or via call center compared to claims volume
Conversion Rate	38.4 %	The Conversion Rate is the percentage of members who chose a cost effective location after shopping with SmartShopper
Redirection Rate	5.7 %	The Redirection Rate is the total percent of all claims that were redirected to a lower-cost location
Avg Savings Per Search	\$372.70	The Average Savings Per Search is the average actual savings each time someone shops with SmartShopper
Avg Savings Per Incentive	\$971.19	The Average Savings Per Incentive is the average actual savings for each incentive earned



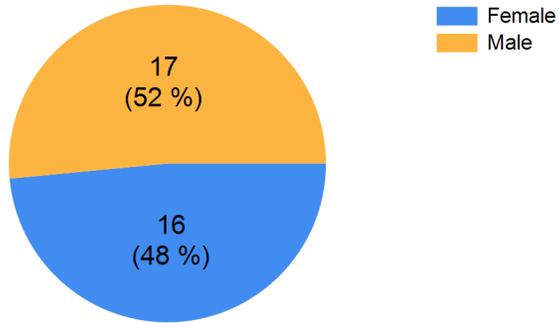
Distinct Members by Gender



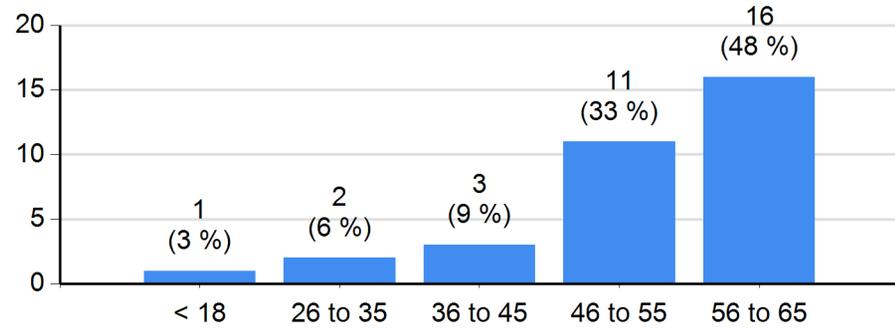
Distinct Members by Age



Distinct Shoppers by Gender

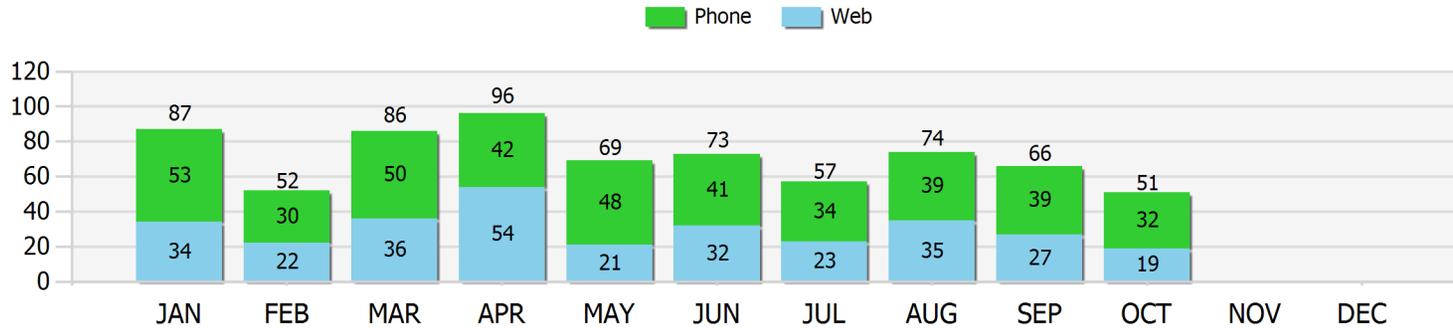


Distinct Shoppers by Age

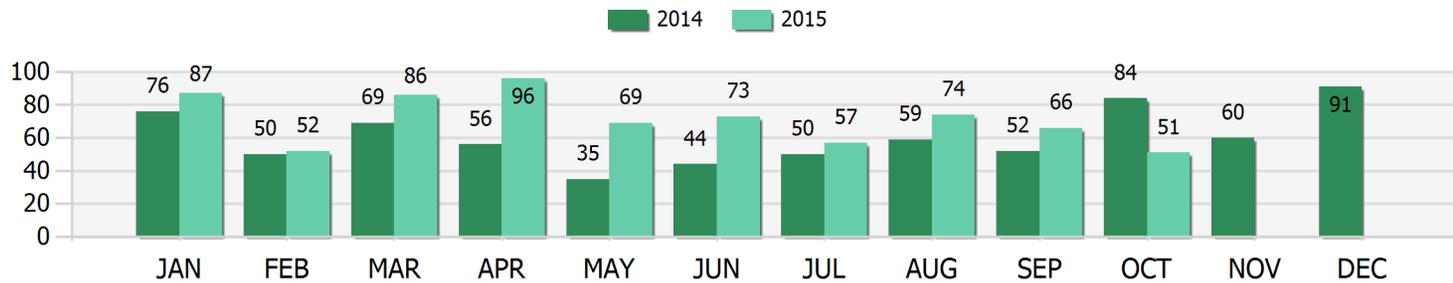




Shopping by Month this Year



Shopping Year over Year



Cost-Effective Breakout by Service (All numbers are Total Year-to-Date)

SmartShopper Service	Incurred Claims	Shopping Activity	Incentives Paid	Success Rate	Savings	Avg Savings per Case (Actual)	SmartShopper Average Savings per Case	SmartShopper Potential Savings	% of Savings
Appendectomy	1	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Back Surgery	6	3	0	0 %	\$0	\$0	\$5,342	\$32,050	0.0 %
Bladder Repair (Sling)	2	1	0	0 %	\$0	\$0	\$3,751	\$7,501	0.0 %
Bone and Joint Imaging	4	9	0	0 %	\$0	\$0	\$269	\$1,077	0.0 %
Bone Density	75	21	4	5 %	\$522	\$130	\$124	\$8,795	0.2 %
Breast Biopsy	3	2	0	0 %	\$0	\$0	\$2,337	\$7,012	0.0 %
Bunionectomy	2	3	0	0 %	\$0	\$0	\$516	\$1,031	0.0 %
Cardiac	65	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Carpal Tunnel	5	1	0	0 %	\$0	\$0	\$1,368	\$6,840	0.0 %
Cataract Removal	7	2	0	0 %	\$0	\$0	\$2,008	\$14,055	0.0 %
Colonoscopy	121	84	21	17 %	\$29,429	\$1,401	\$1,257	\$125,704	11.1 %



SmartShopper Program Summary - City of Manchester

Monthly Summary for October 2015



SmartShopper Service	Incurred Claims	Shopping Activity	Incentives Paid	Success Rate	Savings	Avg Savings per Case (Actual)	SmartShopper Average Savings per Case	SmartShopper Potential Savings	% of Savings
CT Scan	283	15	5	2 %	\$3,506	\$701	\$480	\$133,398	1.3 %
Ear Tubes	1	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Education Call	0	17	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Gall Bladder Surgery	21	4	0	0 %	\$0	\$0	\$5,097	\$107,041	0.0 %
Hammertoe Correction	1	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Hernia Repair	26	3	0	0 %	\$0	\$0	\$2,725	\$70,844	0.0 %
Hysterectomy	0	1	0	0 %	\$0	\$0	\$4,567	\$0	0.0 %
Hysteroscopy	13	2	0	0 %	\$0	\$0	\$2,394	\$31,119	0.0 %
Knee Surgery	28	11	3	11 %	\$5,709	\$1,903	\$3,384	\$84,594	2.1 %
Lab/Blood Work	2,649	235	142	5 %	\$38,382	\$270	\$268	\$671,074	14.4 %
Lithotripsy - Kidney Stones	3	3	0	0 %	\$0	\$0	\$3,217	\$9,651	0.0 %
Mammogram	541	102	34	6 %	\$2,336	\$69	\$65	\$32,712	0.9 %
MRI	249	75	19	8 %	\$13,683	\$720	\$747	\$171,720	5.1 %
PET Scan	2	13	0	0 %	\$0	\$0	\$696	\$1,392	0.0 %
Physical Therapy	366	53	25	7 %	\$55,953	\$2,238	\$2,115	\$721,188	21.0 %
Remicade Therapy	29	18	14	48 %	\$89,368	\$6,383	\$7,974	\$119,605	33.6 %
Shoulder Surgery	15	2	2	13 %	\$19,426	\$9,713	\$4,020	\$52,266	7.3 %
Sinus Surgery	9	1	0	0 %	\$0	\$0	\$1,314	\$11,822	0.0 %
Sleep Study	2	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Tonsils and Adenoids	13	0	0	0 %	\$0	\$0	\$1,906	\$24,772	0.0 %
Tubal Ligation	2	1	0	0 %	\$0	\$0	\$8,822	\$17,644	0.0 %
Ultrasound	146	18	1	1 %	\$167	\$167	\$133	\$19,352	0.1 %
Upper GI	61	12	4	7 %	\$7,627	\$1,907	\$1,280	\$72,983	2.9 %
Urethra and Bladder Scope	29	0	0	0 %	\$0	\$0	\$43	\$1,247	0.0 %
Uterine Tissue Biopsy	0	1	0	0 %	\$0	\$0	\$1,871	\$0	0.0 %
Totals	4,780	713	274	5.7 %	\$266,107			\$2,558,490	



Cost-Effective Breakout by Service Measure Definitions

The following metrics are broken out for the specified medical procedure/year/employer group:

Incurred Claims: Count of claims (per distinct date of service per member)

Shopping Activity: Total count of searches by members and Compass agents

Incentives Paid: Number of Incentives Paid due to usage of a suggested cost effective provider

Success Rate: Number of Incentives Paid/Incurred Claims.

Savings: Sum of the savings for each incentive paid (calculated as destination cost-actual cost)

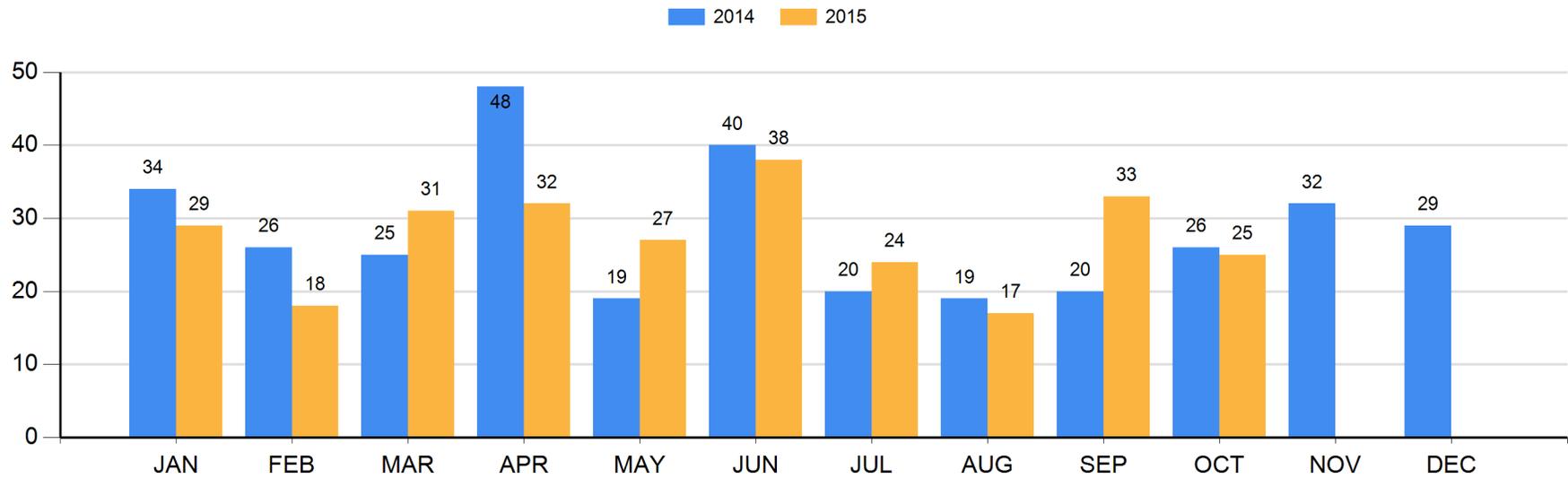
Average Savings per Case (Actual): Savings/Incentives Paid for Grouping

SmartShopper Average Savings per Case: Average Savings per Incentive Paid across the regional SmartShopper book of business for comparison purposes.

SmartShopper Potential Savings: (Claims-Cost-effective)* (SmartShopper Average Savings per Case)

% of Saving: Savings/Total Savings (for all procedures)

Incentives Year Over Year

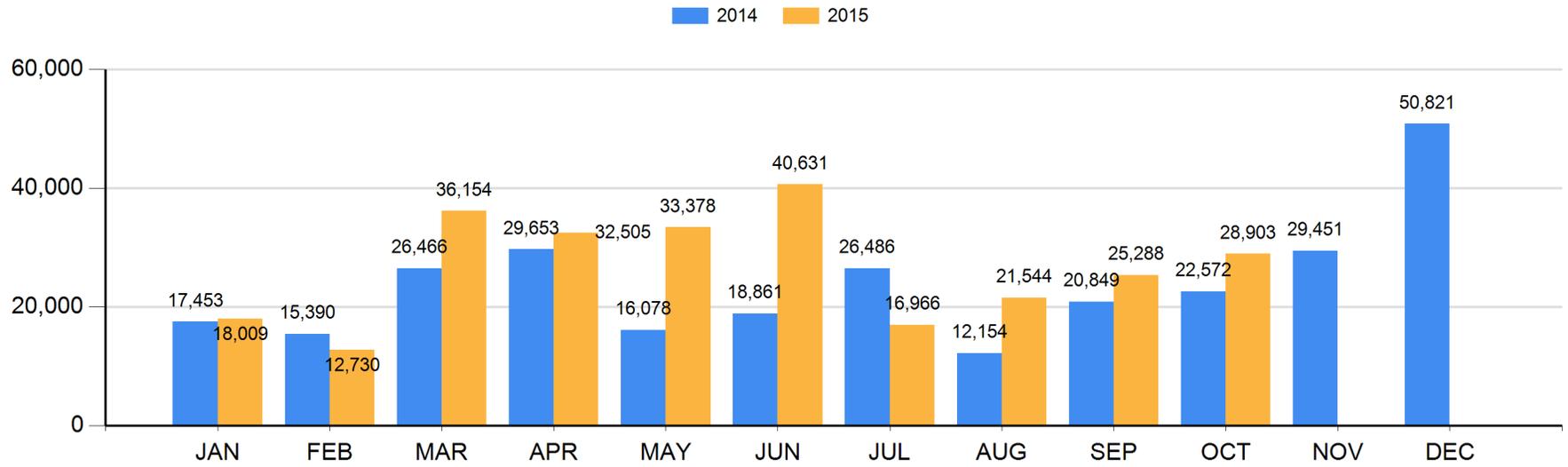




SmartShopper Program Summary - City of Manchester
Monthly Summary for October 2015



Claims Savings Year Over Year





Savings Summary								
	Gross Savings	Incentives Paid	Claims Savings	Admin Fees	Net Savings*	ROI	Incentive ROI**	Total Cases
MTD	\$44,160	\$3,425	\$40,735	\$8,147	\$32,588	382 %	1,189 %	47
QTD	\$75,237	\$5,600	\$69,637	\$13,927	\$55,710	385 %	1,244 %	72
YTD	\$329,017	\$22,175	\$306,842	\$61,368	\$245,474	394 %	1,384 %	321

* Net Savings = Gross Savings - Incentives - Admin Fees

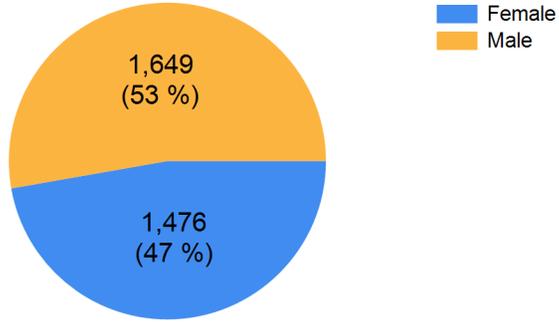
** Incentive ROI measures the return on incentive dollars and does not include any admin fees

Population Summary		
Measure	November 2015	Year To Date
Distinct Members	3,125	
Distinct Members with a Claim	356 (11%)	1,671
Distinct Members with Shopping Activity	42 (1%)	276
Distinct Members with an Incentive Paid	41 (1%)	172

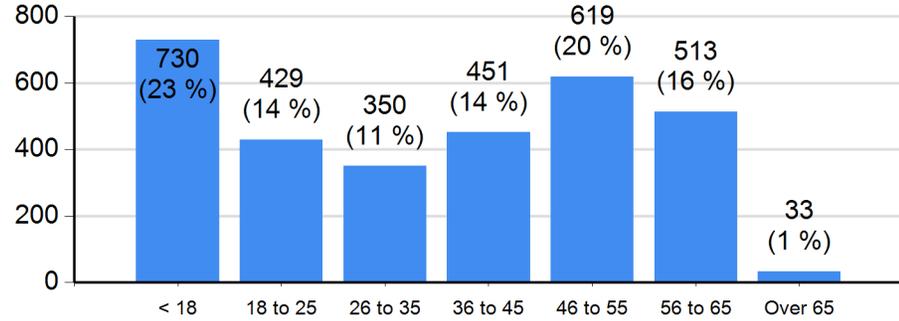
Conversion Rate Summary Year-to-Date		
Shopping Rate	15.2 %	The Shopping Rate is the rate at which members search online or via call center compared to claims volume
Conversion Rate	40.9 %	The Conversion Rate is the percentage of members who chose a cost effective location after shopping with SmartShopper
Redirection Rate	6.2 %	The Redirection Rate is the total percent of all claims that were redirected to a lower-cost location
Avg Savings Per Search	\$391.38	The Average Savings Per Search is the average actual savings each time someone shops with SmartShopper
Avg Savings Per Incentive	\$955.89	The Average Savings Per Incentive is the average actual savings for each incentive earned



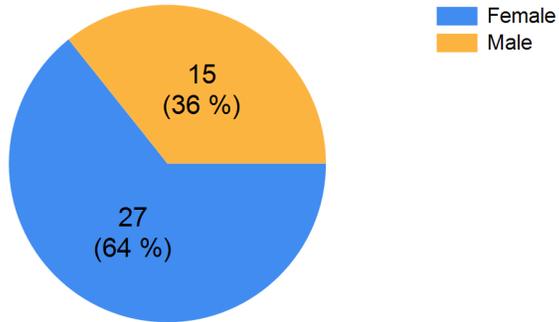
Distinct Members by Gender



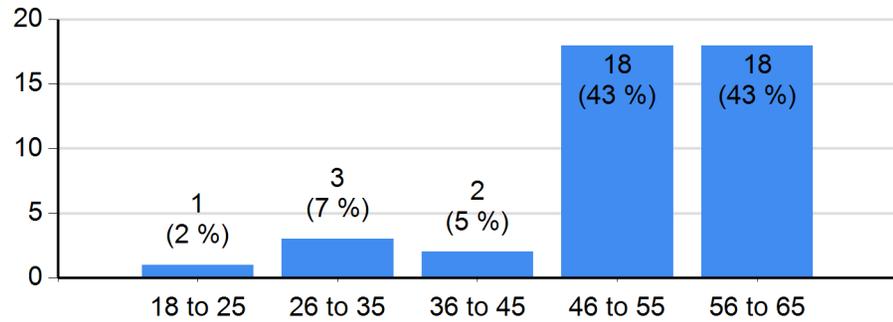
Distinct Members by Age



Distinct Shoppers by Gender

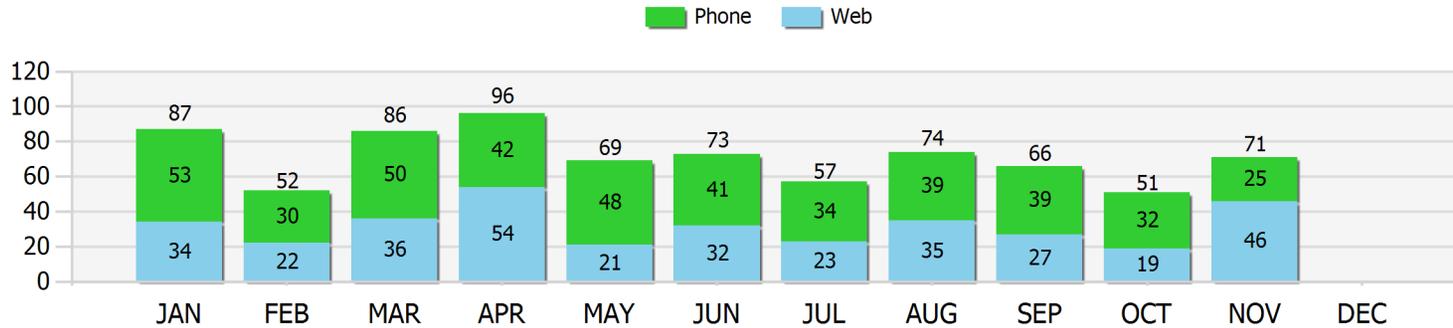


Distinct Shoppers by Age

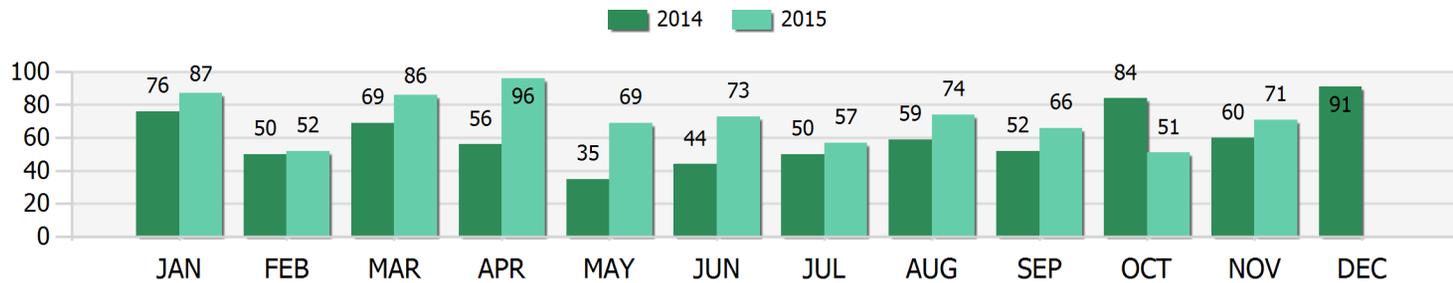




Shopping by Month this Year



Shopping Year over Year



Cost-Effective Breakout by Service (All numbers are Total Year-to-Date)

SmartShopper Service	Incurred Claims	Shopping Activity	Incentives Paid	Success Rate	Savings	Avg Savings per Case (Actual)	SmartShopper Average Savings per Case	SmartShopper Potential Savings	% of Savings
Back Surgery	6	4	0	0 %	\$0	\$0	\$5,342	\$32,050	0.0 %
Bariatric Surgery	0	0	0	0 %	\$0	\$0	\$12,436	\$0	0.0 %
Bladder Repair (Sling)	2	1	0	0 %	\$0	\$0	\$3,751	\$7,501	0.0 %
Bone and Joint Imaging	6	9	1	17 %	\$634	\$634	\$269	\$1,347	0.2 %
Bone Density	80	22	5	6 %	\$623	\$125	\$124	\$9,290	0.2 %
Breast Biopsy	6	2	0	0 %	\$0	\$0	\$2,337	\$14,025	0.0 %
Bronchoscopy	0	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Bunionectomy	2	4	0	0 %	\$0	\$0	\$516	\$1,031	0.0 %
Carpal Tunnel	6	1	0	0 %	\$0	\$0	\$1,368	\$8,208	0.0 %
Cataract Removal	9	3	0	0 %	\$0	\$0	\$2,008	\$18,071	0.0 %
Colonoscopy	135	94	25	19 %	\$36,782	\$1,471	\$1,257	\$138,274	12.0 %



SmartShopper Program Summary - City of Manchester

Monthly Summary for November 2015



SmartShopper Service	Incurred Claims	Shopping Activity	Incentives Paid	Success Rate	Savings	Avg Savings per Case (Actual)	SmartShopper Average Savings per Case	SmartShopper Potential Savings	% of Savings
CT Scan	308	18	8	3 %	\$5,157	\$645	\$480	\$143,955	1.7 %
Dilation & Curettage - D&C	0	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Ear Tubes	2	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Education Call	0	21	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Gall Bladder Surgery	21	4	0	0 %	\$0	\$0	\$5,097	\$107,041	0.0 %
Hammertoe Correction	1	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Hernia Repair	28	3	0	0 %	\$0	\$0	\$2,725	\$76,294	0.0 %
Hysterectomy	0	1	0	0 %	\$0	\$0	\$4,567	\$0	0.0 %
Hysteroscopy	13	2	0	0 %	\$0	\$0	\$2,394	\$31,119	0.0 %
Knee Surgery	28	11	3	11 %	\$5,709	\$1,903	\$3,384	\$84,594	1.9 %
Lab/Blood Work	2,892	255	156	5 %	\$41,475	\$266	\$268	\$732,372	13.5 %
Lithotripsy - Kidney Stones	4	3	0	0 %	\$0	\$0	\$3,217	\$12,868	0.0 %
Mammogram	590	108	45	8 %	\$3,143	\$70	\$65	\$35,163	1.0 %
MRI	277	78	20	7 %	\$13,683	\$684	\$747	\$191,879	4.5 %
PET Scan	2	13	0	0 %	\$0	\$0	\$696	\$1,392	0.0 %
Physical Therapy	399	60	31	8 %	\$62,772	\$2,025	\$2,115	\$778,291	20.5 %
Prostate Surgery	0	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Remicade Therapy	32	20	17	53 %	\$109,147	\$6,420	\$7,974	\$119,605	35.6 %
Shoulder Surgery	15	2	2	13 %	\$19,426	\$9,713	\$4,020	\$52,266	6.3 %
Sinus Surgery	11	1	0	0 %	\$0	\$0	\$1,314	\$14,450	0.0 %
Spinal Fusion	0	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Thyroid Removal	0	0	0	0 %	\$0	\$0	\$9,277	\$0	0.0 %
Tonsils and Adenoids	13	0	0	0 %	\$0	\$0	\$1,906	\$24,772	0.0 %
Tubal Ligation	3	1	0	0 %	\$0	\$0	\$8,822	\$26,466	0.0 %
Ultrasound	169	25	4	2 %	\$664	\$166	\$133	\$22,021	0.2 %
Upper GI	69	17	4	6 %	\$7,627	\$1,907	\$1,280	\$83,227	2.5 %
Urethra and Bladder Scope	32	0	0	0 %	\$0	\$0	\$43	\$1,376	0.0 %
Uterine Tissue Biopsy	0	1	0	0 %	\$0	\$0	\$1,871	\$0	0.0 %
Totals	5,161	784	321	6.2 %	\$306,842			\$2,768,947	



Cost-Effective Breakout by Service Measure Definitions

The following metrics are broken out for the specified medical procedure/year/employer group:

Incurred Claims: Count of claims (per distinct date of service per member)

Shopping Activity: Total count of searches by members and Compass agents

Incentives Paid: Number of Incentives Paid due to usage of a suggested cost effective provider

Success Rate: Number of Incentives Paid/Incurred Claims.

Savings: Sum of the savings for each incentive paid (calculated as destination cost-actual cost)

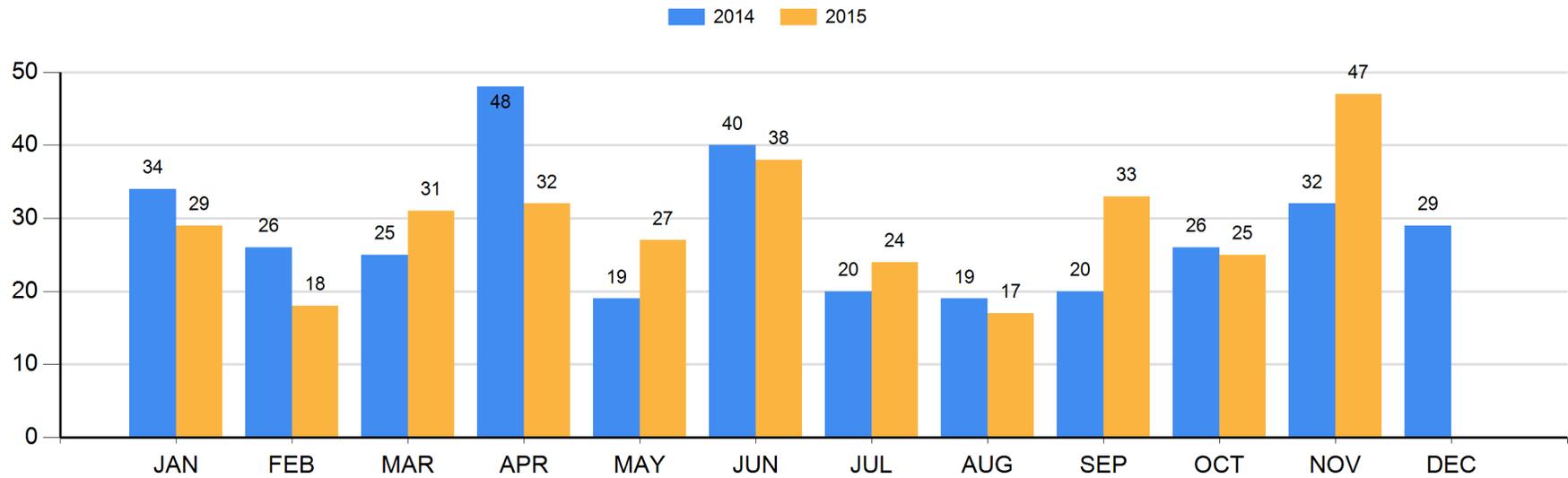
Average Savings per Case (Actual): Savings/Incentives Paid for Grouping

SmartShopper Average Savings per Case: Average Savings per Incentive Paid across the regional SmartShopper book of business for comparison purposes.

SmartShopper Potential Savings: (Claims-Cost-effective)* (SmartShopper Average Savings per Case)

% of Saving: Savings/Total Savings (for all procedures)

Incentives Year Over Year

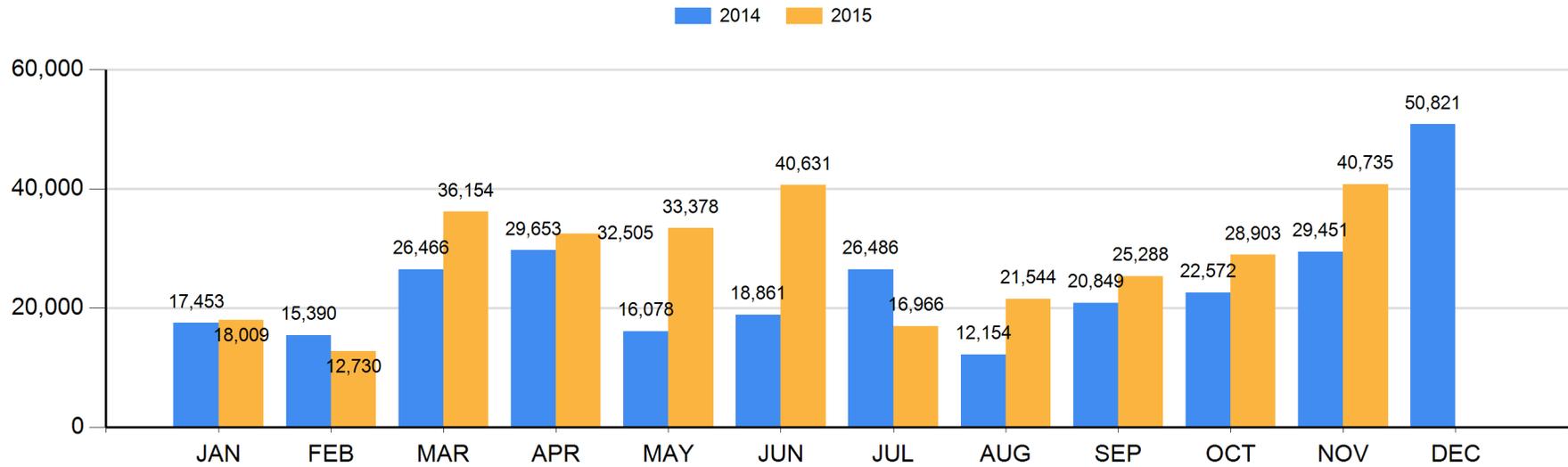




SmartShopper Program Summary - City of Manchester
Monthly Summary for November 2015



Claims Savings Year Over Year





Savings Summary								
	Gross Savings	Incentives Paid	Claims Savings	Admin Fees	Net Savings*	ROI	Incentive ROI**	Total Cases
MTD	\$32,787	\$2,025	\$30,762	\$6,152	\$24,609	401 %	1,519 %	30
QTD	\$108,024	\$7,625	\$100,399	\$20,080	\$80,319	390 %	1,317 %	102
YTD	\$361,804	\$24,200	\$337,604	\$67,521	\$270,083	394 %	1,395 %	351

* Net Savings = Gross Savings - Incentives - Admin Fees

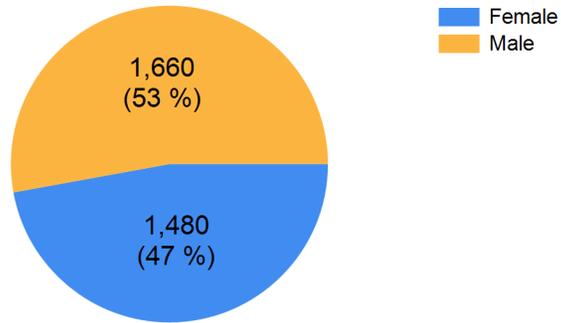
** Incentive ROI measures the return on incentive dollars and does not include any admin fees

Population Summary		
Measure	December 2015	Year To Date
Distinct Members	3,140	
Distinct Members with a Claim	373 (12%)	1,749
Distinct Members with Shopping Activity	37 (1%)	290
Distinct Members with an Incentive Paid	27 (1%)	186

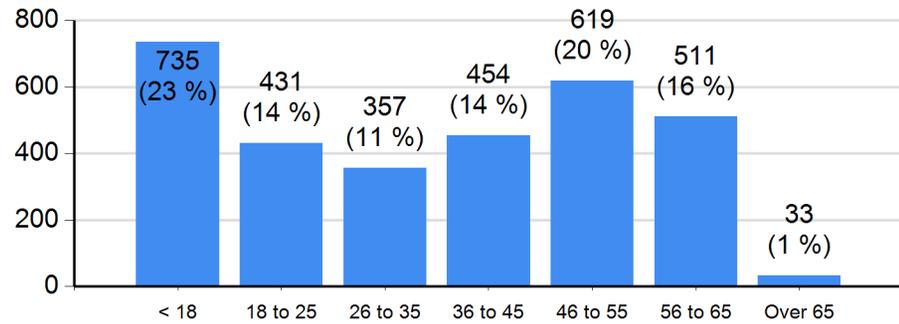
Conversion Rate Summary Year-to-Date		
Shopping Rate	15.3 %	The Shopping Rate is the rate at which members search online or via call center compared to claims volume
Conversion Rate	40.6 %	The Conversion Rate is the percentage of members who chose a cost effective location after shopping with SmartShopper
Redirection Rate	6.2 %	The Redirection Rate is the total percent of all claims that were redirected to a lower-cost location
Avg Savings Per Search	\$390.75	The Average Savings Per Search is the average actual savings each time someone shops with SmartShopper
Avg Savings Per Incentive	\$961.83	The Average Savings Per Incentive is the average actual savings for each incentive earned



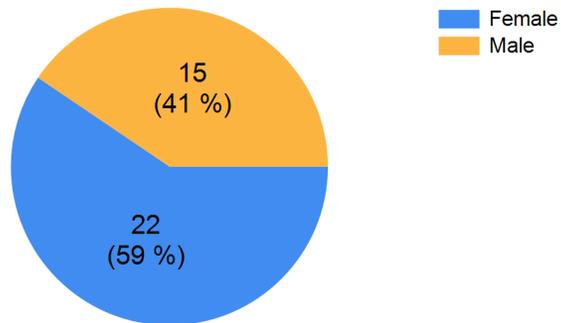
Distinct Members by Gender



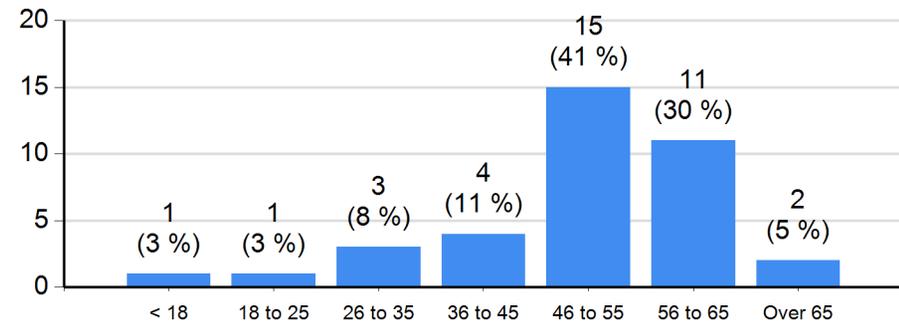
Distinct Members by Age



Distinct Shoppers by Gender

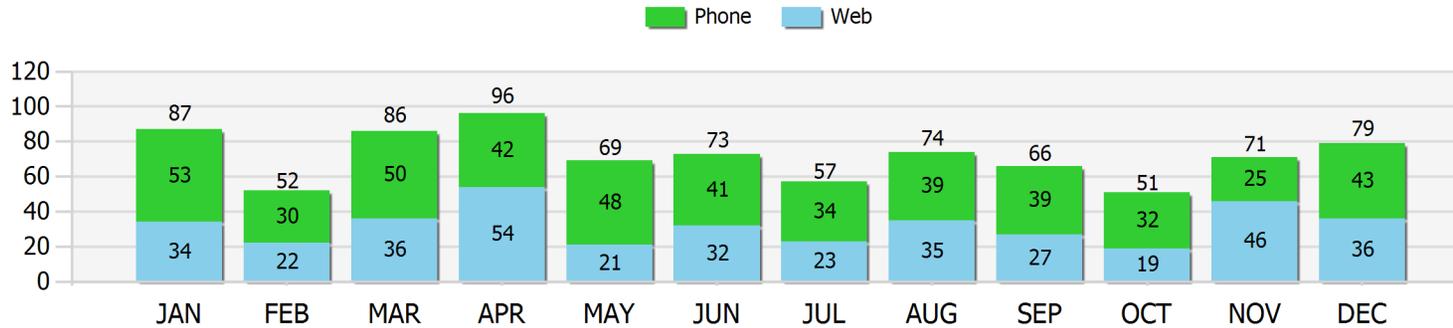


Distinct Shoppers by Age

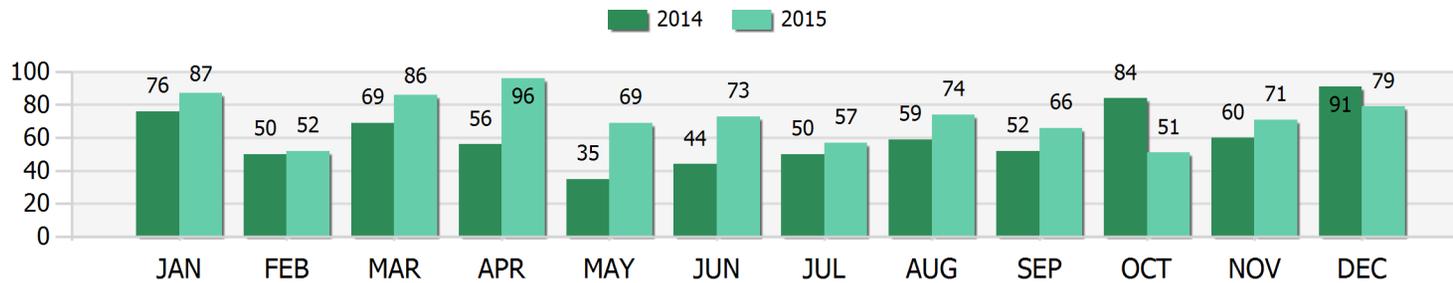




Shopping by Month this Year



Shopping Year over Year



Cost-Effective Breakout by Service (All numbers are Total Year-to-Date)

SmartShopper Service	Incurred Claims	Shopping Activity	Incentives Paid	Success Rate	Savings	Avg Savings per Case (Actual)	SmartShopper Average Savings per Case	SmartShopper Potential Savings	% of Savings
Back Surgery	7	4	0	0 %	\$0	\$0	\$5,342	\$37,391	0.0 %
Bariatric Surgery	0	0	0	0 %	\$0	\$0	\$12,436	\$0	0.0 %
Bladder Repair (Sling)	2	1	0	0 %	\$0	\$0	\$3,751	\$7,501	0.0 %
Bone and Joint Imaging	7	12	1	14 %	\$634	\$634	\$269	\$1,616	0.2 %
Bone Density	85	23	6	7 %	\$694	\$116	\$124	\$9,786	0.2 %
Breast Biopsy	9	2	0	0 %	\$0	\$0	\$2,337	\$21,037	0.0 %
Bronchoscopy	0	1	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Bunionectomy	3	5	0	0 %	\$0	\$0	\$516	\$1,547	0.0 %
Carpal Tunnel	6	1	0	0 %	\$0	\$0	\$1,368	\$8,208	0.0 %
Cataract Removal	9	3	0	0 %	\$0	\$0	\$2,008	\$18,071	0.0 %
Colonoscopy	152	101	27	18 %	\$38,503	\$1,426	\$1,257	\$157,130	11.4 %



SmartShopper Program Summary - City of Manchester

Monthly Summary for December 2015



SmartShopper Service	Incurred Claims	Shopping Activity	Incentives Paid	Success Rate	Savings	Avg Savings per Case (Actual)	SmartShopper Average Savings per Case	SmartShopper Potential Savings	% of Savings
CT Scan	338	24	9	3 %	\$5,522	\$614	\$480	\$157,871	1.6 %
Dilation & Curettage - D&C	0	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Ear Tubes	3	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Education Call	0	22	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Gall Bladder Surgery	21	4	0	0 %	\$0	\$0	\$5,097	\$107,041	0.0 %
Hammertoe Correction	2	1	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Hernia Repair	31	3	0	0 %	\$0	\$0	\$2,725	\$84,468	0.0 %
Hysterectomy	0	2	1	0 %	\$4,169	\$4,169	\$4,567	(\$4,567)	1.2 %
Hysteroscopy	16	2	0	0 %	\$0	\$0	\$2,394	\$38,300	0.0 %
Knee Surgery	31	11	3	10 %	\$5,709	\$1,903	\$3,384	\$94,746	1.7 %
Lab/Blood Work	3,136	289	168	5 %	\$43,866	\$261	\$268	\$794,474	13.0 %
Lithotripsy - Kidney Stones	5	3	0	0 %	\$0	\$0	\$3,217	\$16,085	0.0 %
Mammogram	645	116	51	8 %	\$3,880	\$76	\$65	\$38,325	1.1 %
MRI	303	85	21	7 %	\$13,683	\$652	\$747	\$210,544	4.1 %
PET Scan	3	13	0	0 %	\$0	\$0	\$696	\$2,087	0.0 %
Physical Therapy	428	63	34	8 %	\$70,688	\$2,079	\$2,115	\$833,278	20.9 %
Prostate Surgery	0	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Remicade Therapy	36	21	19	53 %	\$122,333	\$6,439	\$7,974	\$135,552	36.2 %
Shoulder Surgery	15	2	2	13 %	\$19,426	\$9,713	\$4,020	\$52,266	5.8 %
Sinus Surgery	14	1	0	0 %	\$0	\$0	\$1,314	\$18,391	0.0 %
Spinal Fusion	0	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Thyroid Removal	0	0	0	0 %	\$0	\$0	\$9,277	\$0	0.0 %
Tonsils and Adenoids	15	0	0	0 %	\$0	\$0	\$1,906	\$28,584	0.0 %
Tubal Ligation	3	1	0	0 %	\$0	\$0	\$8,822	\$26,466	0.0 %
Ultrasound	195	29	5	3 %	\$869	\$174	\$133	\$25,357	0.3 %
Upper GI	75	18	4	5 %	\$7,627	\$1,907	\$1,280	\$90,909	2.3 %
Urethra and Bladder Scope	34	0	0	0 %	\$0	\$0	\$43	\$1,462	0.0 %
Uterine Tissue Biopsy	0	1	0	0 %	\$0	\$0	\$1,871	\$0	0.0 %
Totals	5,629	864	351	6.2 %	\$337,604			\$3,013,926	



Cost-Effective Breakout by Service Measure Definitions

The following metrics are broken out for the specified medical procedure/year/employer group:

Incurred Claims: Count of claims (per distinct date of service per member)

Shopping Activity: Total count of searches by members and Compass agents

Incentives Paid: Number of Incentives Paid due to usage of a suggested cost effective provider

Success Rate: Number of Incentives Paid/Incurred Claims.

Savings: Sum of the savings for each incentive paid (calculated as destination cost-actual cost)

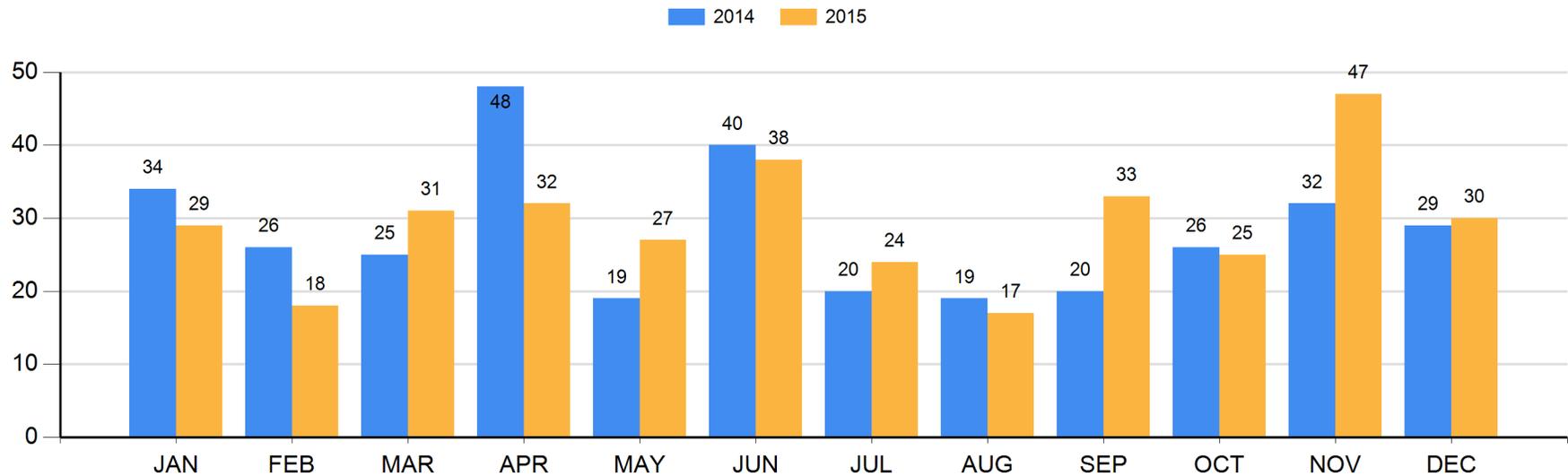
Average Savings per Case (Actual): Savings/Incentives Paid for Grouping

SmartShopper Average Savings per Case: Average Savings per Incentive Paid across the regional SmartShopper book of business for comparison purposes.

SmartShopper Potential Savings: (Claims-Cost-effective)* (SmartShopper Average Savings per Case)

% of Saving: Savings/Total Savings (for all procedures)

Incentives Year Over Year

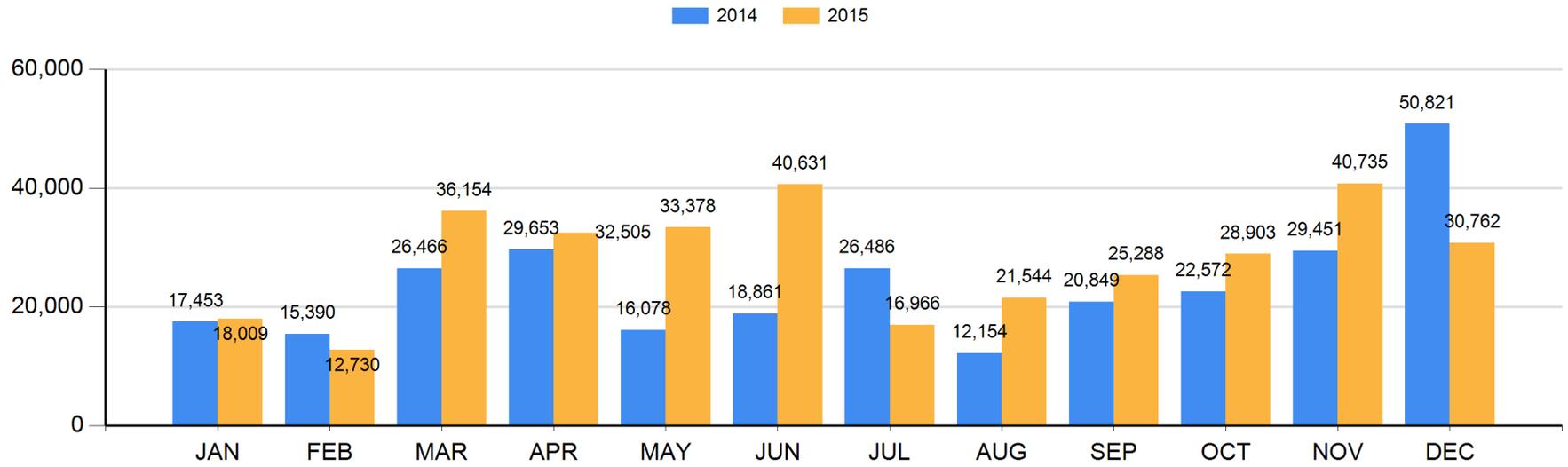




SmartShopper Program Summary - City of Manchester
Monthly Summary for December 2015



Claims Savings Year Over Year





Savings Summary								
	Gross Savings	Incentives Paid	Claims Savings	Admin Fees	Net Savings*	ROI	Incentive ROI**	Total Cases
MTD	\$17,395	\$1,425	\$15,970	\$3,194	\$12,776	377 %	1,121 %	23
QTD	\$17,395	\$1,425	\$15,970	\$3,194	\$12,776	377 %	1,121 %	23
YTD	\$17,395	\$1,425	\$15,970	\$3,194	\$12,776	377 %	1,121 %	23

* Net Savings = Gross Savings - Incentives - Admin Fees

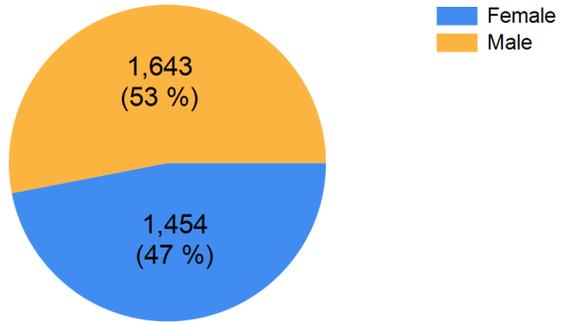
** Incentive ROI measures the return on incentive dollars and does not include any admin fees

Population Summary		
Measure	January 2016	Year To Date
Distinct Members	3,097	
Distinct Members with a Claim	286 (9%)	286
Distinct Members with Shopping Activity	36 (1%)	36
Distinct Members with an Incentive Paid	21 (1%)	21

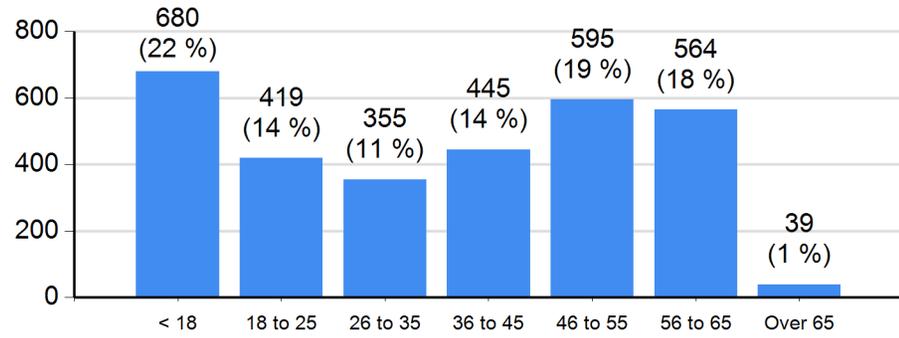
Conversion Rate Summary Year-to-Date		
Shopping Rate	16.1 %	The Shopping Rate is the rate at which members search online or via call center compared to claims volume
Conversion Rate	42.6 %	The Conversion Rate is the percentage of members who chose a cost effective location after shopping with SmartShopper
Redirection Rate	6.9 %	The Redirection Rate is the total percent of all claims that were redirected to a lower-cost location
Avg Savings Per Search	\$295.74	The Average Savings Per Search is the average actual savings each time someone shops with SmartShopper
Avg Savings Per Incentive	\$694.35	The Average Savings Per Incentive is the average actual savings for each incentive earned



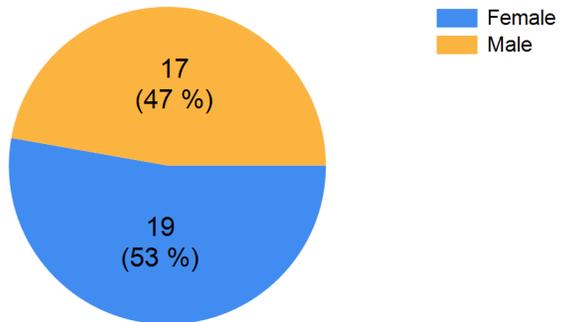
Distinct Members by Gender



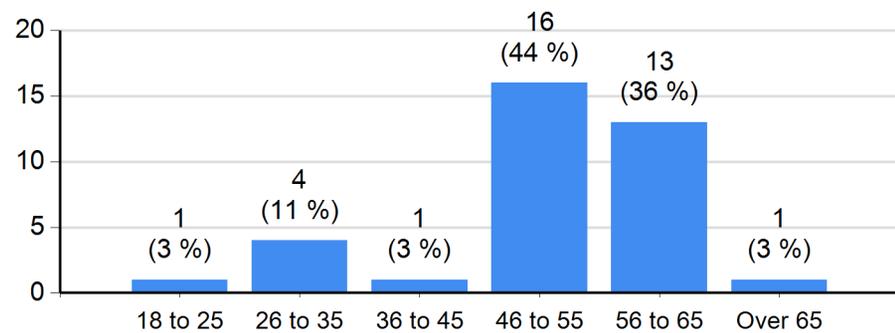
Distinct Members by Age



Distinct Shoppers by Gender

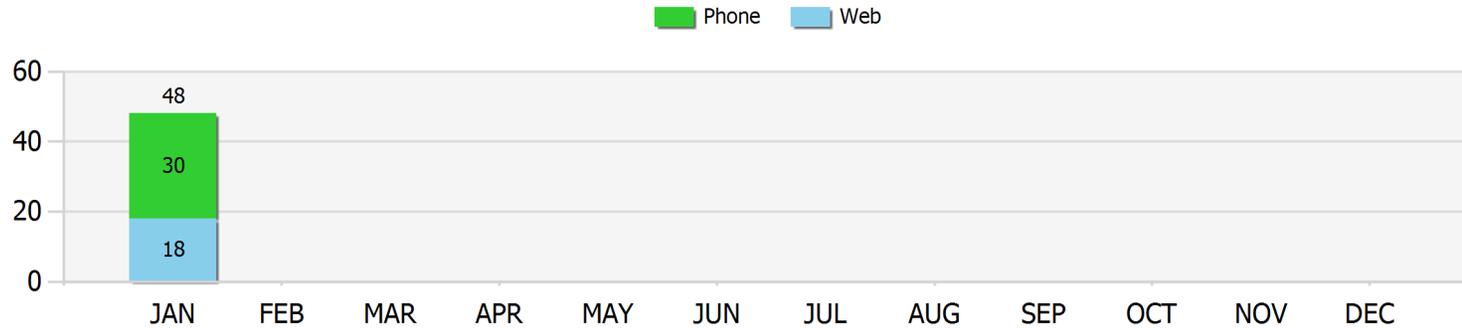


Distinct Shoppers by Age

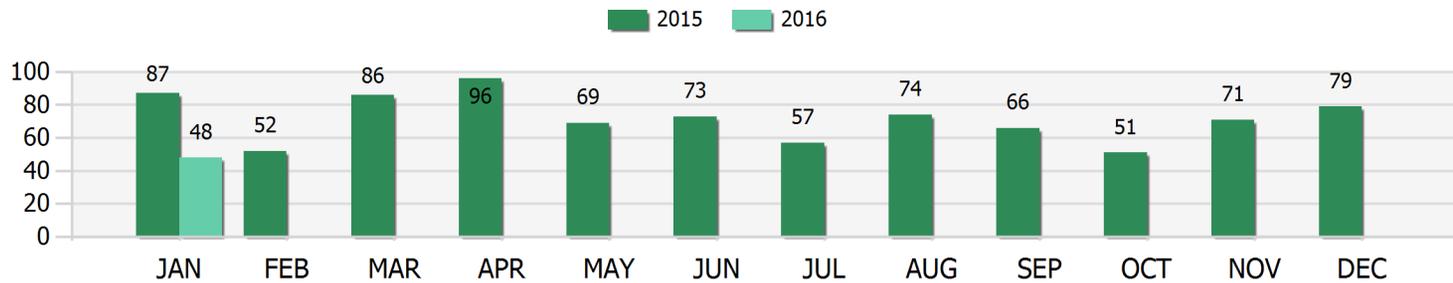




Shopping by Month this Year



Shopping Year over Year



Cost-Effective Breakout by Service (All numbers are Total Year-to-Date)

SmartShopper Service	Incurred Claims	Shopping Activity	Incentives Paid	Success Rate	Savings	Avg Savings per Case (Actual)	SmartShopper Average Savings per Case	SmartShopper Potential Savings	% of Savings
Back Surgery	1	2	0	0 %	\$0	\$0	\$5,342	\$5,342	0.0 %
Bariatric Surgery	0	0	0	0 %	\$0	\$0	\$12,436	\$0	0.0 %
Bladder Repair (Sling)	0	0	0	0 %	\$0	\$0	\$3,751	\$0	0.0 %
Bone and Joint Imaging	0	0	0	0 %	\$0	\$0	\$269	\$0	0.0 %
Bone Density	3	2	0	0 %	\$0	\$0	\$124	\$372	0.0 %
Breast Biopsy	2	0	0	0 %	\$0	\$0	\$2,337	\$4,675	0.0 %
Bronchoscopy	0	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Bunionectomy	0	0	0	0 %	\$0	\$0	\$516	\$0	0.0 %
Carpal Tunnel	0	0	0	0 %	\$0	\$0	\$1,368	\$0	0.0 %
Cataract Removal	0	0	0	0 %	\$0	\$0	\$2,008	\$0	0.0 %
Colonoscopy	8	7	0	0 %	\$0	\$0	\$1,257	\$10,056	0.0 %



SmartShopper Program Summary - City of Manchester

Monthly Summary for January 2016



SmartShopper Service	Incurred Claims	Shopping Activity	Incentives Paid	Success Rate	Savings	Avg Savings per Case (Actual)	SmartShopper Average Savings per Case	SmartShopper Potential Savings	% of Savings
CT Scan	21	0	0	0 %	\$0	\$0	\$480	\$10,077	0.0 %
Dilation & Curettage - D&C	0	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Ear Tubes	1	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Education Call	0	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Gall Bladder Surgery	0	0	0	0 %	\$0	\$0	\$5,097	\$0	0.0 %
Hammertoe Correction	0	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Hernia Repair	1	0	0	0 %	\$0	\$0	\$2,725	\$2,725	0.0 %
Hysterectomy	0	0	0	0 %	\$0	\$0	\$4,567	\$0	0.0 %
Hysteroscopy	1	0	0	0 %	\$0	\$0	\$2,394	\$2,394	0.0 %
Knee Surgery	2	1	0	0 %	\$0	\$0	\$3,384	\$6,768	0.0 %
Lab/Blood Work	164	25	13	8 %	\$2,757	\$212	\$268	\$40,420	17.3 %
Lithotripsy - Kidney Stones	1	0	0	0 %	\$0	\$0	\$3,217	\$3,217	0.0 %
Mammogram	46	5	5	11 %	\$469	\$94	\$65	\$2,645	2.9 %
MRI	19	5	2	11 %	\$1,500	\$750	\$747	\$12,692	9.4 %
PET Scan	0	0	0	0 %	\$0	\$0	\$696	\$0	0.0 %
Physical Therapy	33	4	2	6 %	\$4,651	\$2,326	\$2,115	\$65,563	29.1 %
Prostate Surgery	0	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Remicade Therapy	1	2	1	100 %	\$6,593	\$6,593	\$7,974	\$0	41.3 %
Shoulder Surgery	1	0	0	0 %	\$0	\$0	\$4,020	\$4,020	0.0 %
Sinus Surgery	1	1	0	0 %	\$0	\$0	\$1,314	\$1,314	0.0 %
Spinal Fusion	0	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Thyroid Removal	0	0	0	0 %	\$0	\$0	\$9,277	\$0	0.0 %
Tonsils and Adenoids	1	0	0	0 %	\$0	\$0	\$1,906	\$1,906	0.0 %
Tubal Ligation	0	0	0	0 %	\$0	\$0	\$8,822	\$0	0.0 %
Ultrasound	20	0	0	0 %	\$0	\$0	\$133	\$2,669	0.0 %
Upper GI	7	0	0	0 %	\$0	\$0	\$1,280	\$8,963	0.0 %
Urethra and Bladder Scope	1	0	0	0 %	\$0	\$0	\$43	\$43	0.0 %
Uterine Tissue Biopsy	0	0	0	0 %	\$0	\$0	\$1,871	\$0	0.0 %
Totals	335	54	23	6.9 %	\$15,970			\$185,859	



Cost-Effective Breakout by Service Measure Definitions

The following metrics are broken out for the specified medical procedure/year/employer group:

Incurred Claims: Count of claims (per distinct date of service per member)

Shopping Activity: Total count of searches by members and Compass agents

Incentives Paid: Number of Incentives Paid due to usage of a suggested cost effective provider

Success Rate: Number of Incentives Paid/Incurred Claims.

Savings: Sum of the savings for each incentive paid (calculated as destination cost-actual cost)

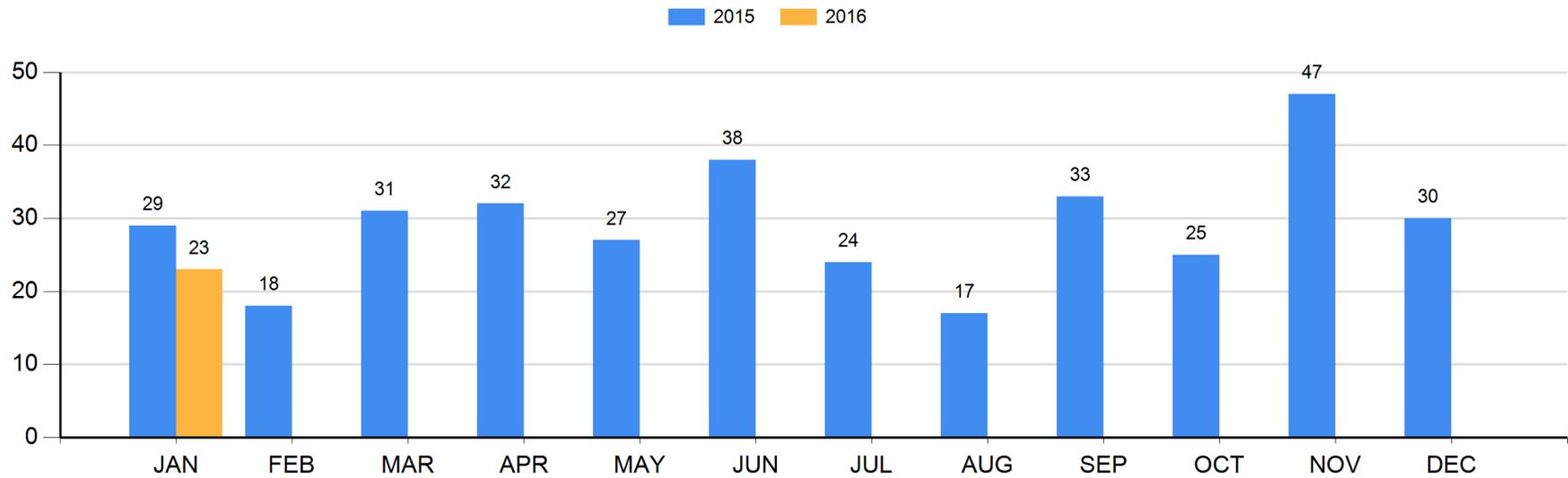
Average Savings per Case (Actual): Savings/Incentives Paid for Grouping

SmartShopper Average Savings per Case: Average Savings per Incentive Paid across the regional SmartShopper book of business for comparison purposes.

SmartShopper Potential Savings: (Claims-Cost-effective)* (SmartShopper Average Savings per Case)

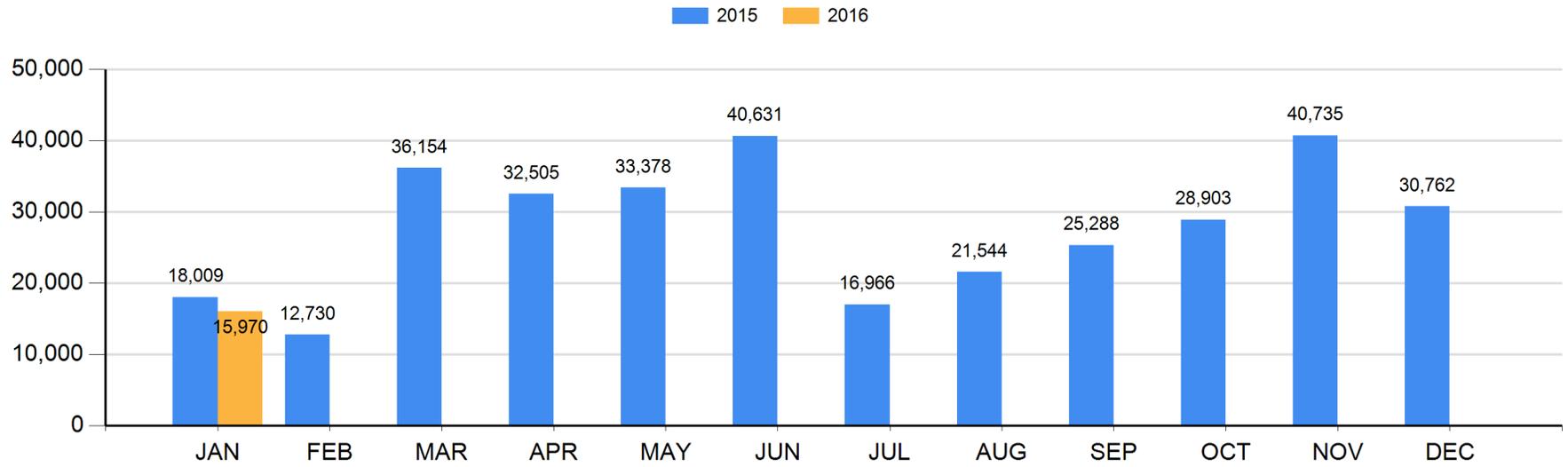
% of Saving: Savings/Total Savings (for all procedures)

Incentives Year Over Year





Claims Savings Year Over Year





SmartShopper Program Summary - City of Manchester

Monthly Summary for February 2016



Savings Summary								
	Gross Savings	Incentives Paid	Claims Savings	Admin Fees	Net Savings*	ROI	Incentive ROI**	Total Cases
MTD	\$20,511	\$1,625	\$18,886	\$3,777	\$15,109	380 %	1,162 %	30
QTD	\$37,906	\$3,050	\$34,856	\$6,971	\$27,885	378 %	1,143 %	53
YTD	\$37,906	\$3,050	\$34,856	\$6,971	\$27,885	378 %	1,143 %	53

* Net Savings = Gross Savings - Incentives - Admin Fees

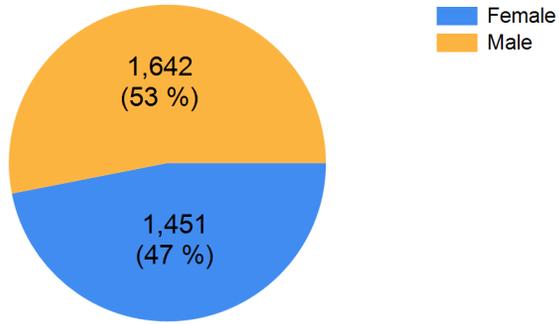
** Incentive ROI measures the return on incentive dollars and does not include any admin fees

Population Summary		
Measure	February 2016	Year To Date
Distinct Members	3,093	
Distinct Members with a Claim	376 (12%)	565
Distinct Members with Shopping Activity	46 (1%)	73
Distinct Members with an Incentive Paid	30 (1%)	48

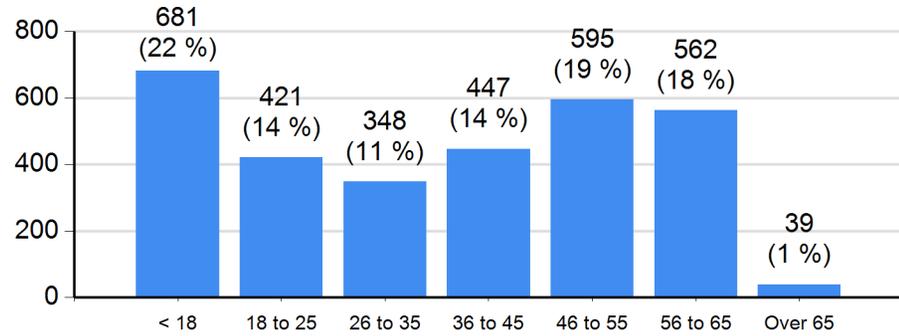
Conversion Rate Summary Year-to-Date		
Shopping Rate	17.3 %	The Shopping Rate is the rate at which members search online or via call center compared to claims volume
Conversion Rate	37.1 %	The Conversion Rate is the percentage of members who chose a cost effective location after shopping with SmartShopper
Redirection Rate	6.4 %	The Redirection Rate is the total percent of all claims that were redirected to a lower-cost location
Avg Savings Per Search	\$243.75	The Average Savings Per Search is the average actual savings each time someone shops with SmartShopper
Avg Savings Per Incentive	\$657.66	The Average Savings Per Incentive is the average actual savings for each incentive earned



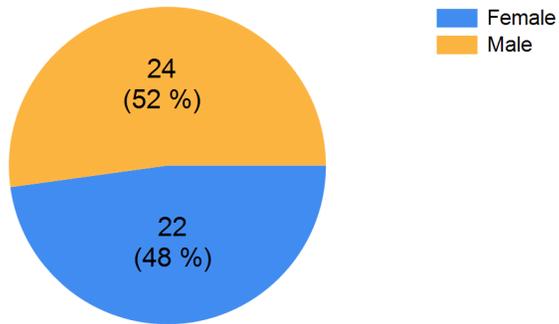
Distinct Members by Gender



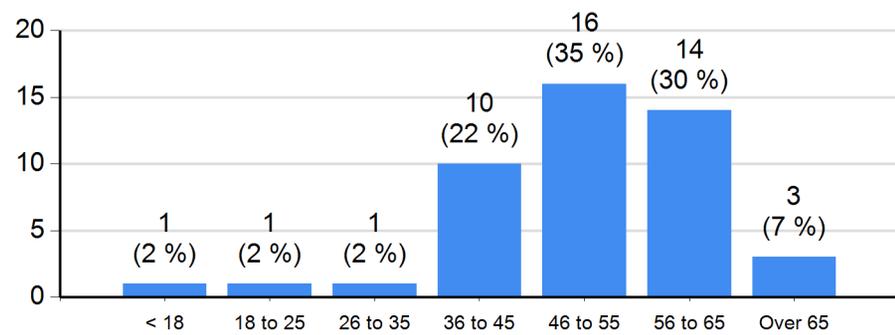
Distinct Members by Age



Distinct Shoppers by Gender

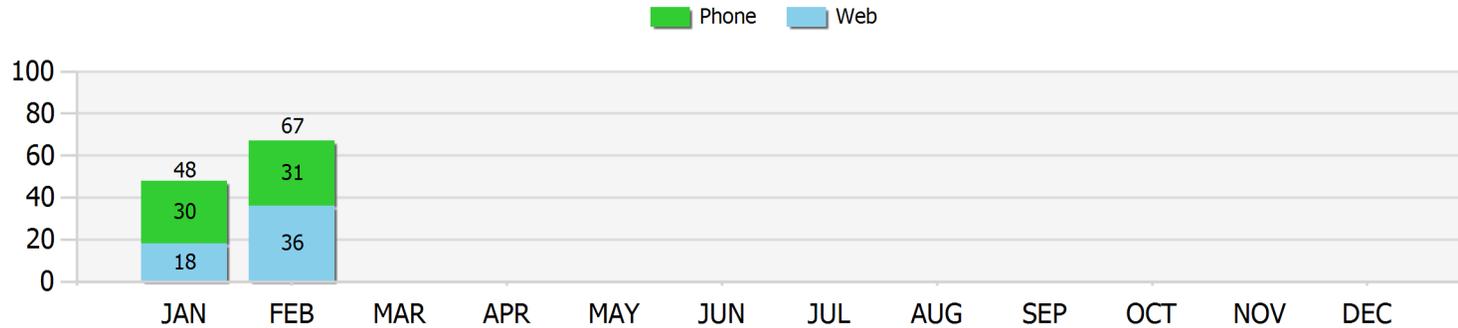


Distinct Shoppers by Age

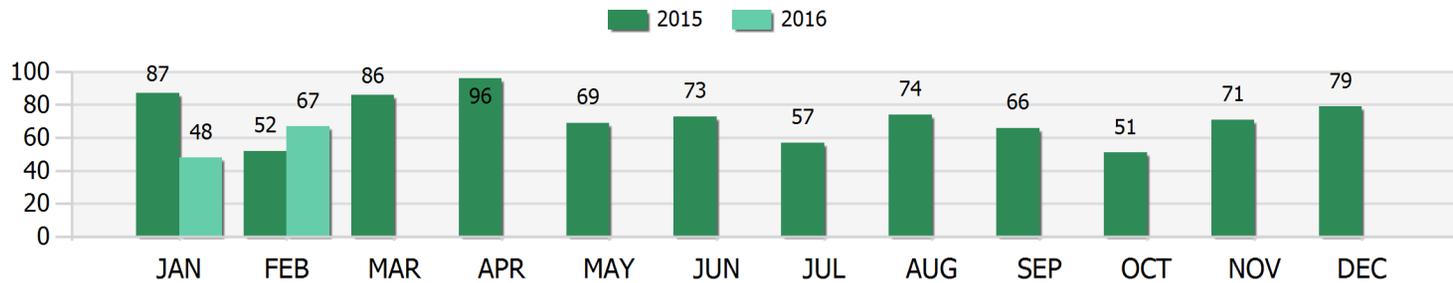




Shopping by Month this Year



Shopping Year over Year



Cost-Effective Breakout by Service (All numbers are Total Year-to-Date)

SmartShopper Service	Incurred Claims	Shopping Activity	Incentives Paid	Success Rate	Savings	Avg Savings per Case (Actual)	SmartShopper Average Savings per Case	SmartShopper Potential Savings	% of Savings
Back Surgery	2	7	0	0 %	\$0	\$0	\$5,342	\$10,683	0.0 %
Bariatric Surgery	0	0	0	0 %	\$0	\$0	\$12,436	\$0	0.0 %
Bladder Repair (Sling)	0	0	0	0 %	\$0	\$0	\$3,751	\$0	0.0 %
Bone and Joint Imaging	0	1	0	0 %	\$0	\$0	\$269	\$0	0.0 %
Bone Density	9	2	1	11 %	\$119	\$119	\$124	\$991	0.3 %
Breast Biopsy	3	0	0	0 %	\$0	\$0	\$2,337	\$7,012	0.0 %
Bronchoscopy	0	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Bunionectomy	1	0	0	0 %	\$0	\$0	\$516	\$516	0.0 %
Carpal Tunnel	0	0	0	0 %	\$0	\$0	\$1,368	\$0	0.0 %
Cataract Removal	0	0	0	0 %	\$0	\$0	\$2,008	\$0	0.0 %
Colonoscopy	23	21	4	17 %	\$1,704	\$426	\$1,257	\$23,884	4.9 %



SmartShopper Program Summary - City of Manchester
 Monthly Summary for February 2016



SmartShopper Service	Incurred Claims	Shopping Activity	Incentives Paid	Success Rate	Savings	Avg Savings per Case (Actual)	SmartShopper Average Savings per Case	SmartShopper Potential Savings	% of Savings
CT Scan	57	2	0	0 %	\$0	\$0	\$480	\$27,351	0.0 %
Dilation & Curettage - D&C	0	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Ear Tubes	2	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Education Call	0	2	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Gall Bladder Surgery	0	0	0	0 %	\$0	\$0	\$5,097	\$0	0.0 %
Hammertoe Correction	0	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Hernia Repair	1	0	0	0 %	\$0	\$0	\$2,725	\$2,725	0.0 %
Hysterectomy	0	0	0	0 %	\$0	\$0	\$4,567	\$0	0.0 %
Hysteroscopy	2	0	0	0 %	\$0	\$0	\$2,394	\$4,788	0.0 %
Knee Surgery	3	3	0	0 %	\$0	\$0	\$3,384	\$10,151	0.0 %
Lab/Blood Work	418	56	31	7 %	\$7,278	\$235	\$268	\$103,592	20.9 %
Lithotripsy - Kidney Stones	3	0	0	0 %	\$0	\$0	\$3,217	\$9,651	0.0 %
Mammogram	101	16	7	7 %	\$632	\$90	\$65	\$6,065	1.8 %
MRI	55	16	3	5 %	\$2,423	\$808	\$747	\$38,824	7.0 %
PET Scan	1	0	0	0 %	\$0	\$0	\$696	\$696	0.0 %
Physical Therapy	63	11	4	6 %	\$6,558	\$1,640	\$2,115	\$124,780	18.8 %
Prostate Surgery	0	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Remicade Therapy	4	3	2	50 %	\$13,186	\$6,593	\$7,974	\$15,947	37.8 %
Shoulder Surgery	2	1	0	0 %	\$0	\$0	\$4,020	\$8,041	0.0 %
Sinus Surgery	4	2	1	25 %	\$2,957	\$2,957	\$1,314	\$3,941	8.5 %
Spinal Fusion	0	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Thyroid Removal	0	0	0	0 %	\$0	\$0	\$9,277	\$0	0.0 %
Tonsils and Adenoids	1	0	0	0 %	\$0	\$0	\$1,906	\$1,906	0.0 %
Tubal Ligation	1	0	0	0 %	\$0	\$0	\$8,822	\$8,822	0.0 %
Ultrasound	54	0	0	0 %	\$0	\$0	\$133	\$7,207	0.0 %
Upper GI	15	0	0	0 %	\$0	\$0	\$1,280	\$19,206	0.0 %
Urethra and Bladder Scope	2	0	0	0 %	\$0	\$0	\$43	\$86	0.0 %
Uterine Tissue Biopsy	0	0	0	0 %	\$0	\$0	\$1,871	\$0	0.0 %
Totals	827	143	53	6.4 %	\$34,856			\$436,864	



Cost-Effective Breakout by Service Measure Definitions

The following metrics are broken out for the specified medical procedure/year/employer group:

Incurred Claims: Count of claims (per distinct date of service per member)

Shopping Activity: Total count of searches by members and Compass agents

Incentives Paid: Number of Incentives Paid due to usage of a suggested cost effective provider

Success Rate: Number of Incentives Paid/Incurred Claims.

Savings: Sum of the savings for each incentive paid (calculated as destination cost-actual cost)

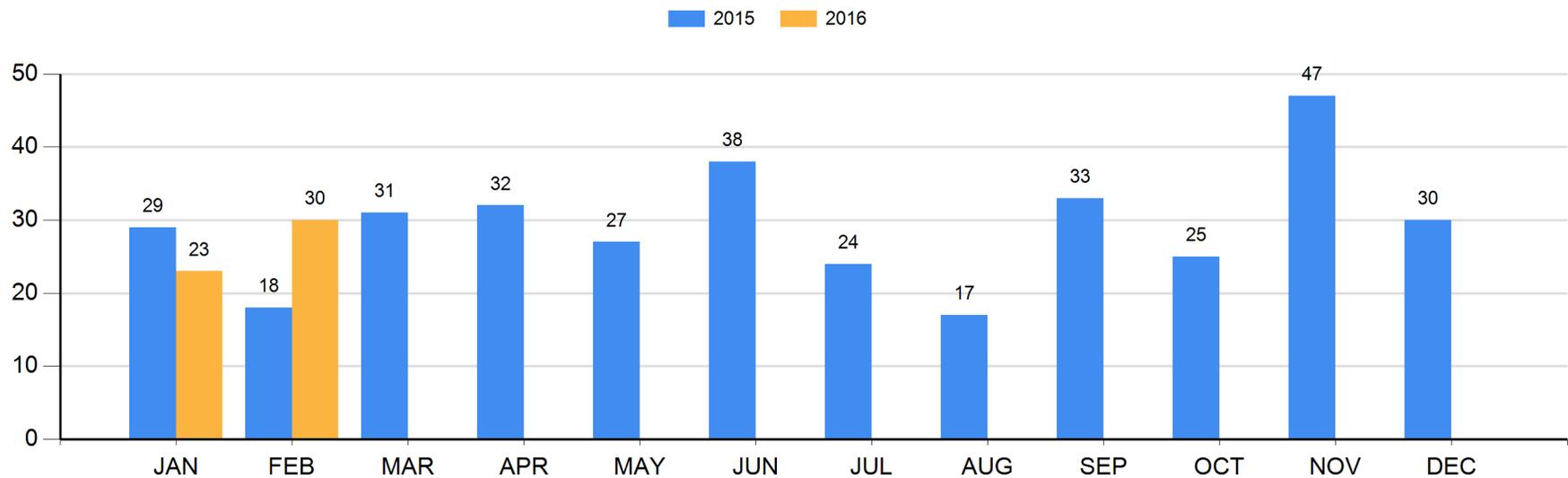
Average Savings per Case (Actual): Savings/Incentives Paid for Grouping

SmartShopper Average Savings per Case: Average Savings per Incentive Paid across the regional SmartShopper book of business for comparison purposes.

SmartShopper Potential Savings: (Claims-Cost-effective)* (SmartShopper Average Savings per Case)

% of Saving: Savings/Total Savings (for all procedures)

Incentives Year Over Year

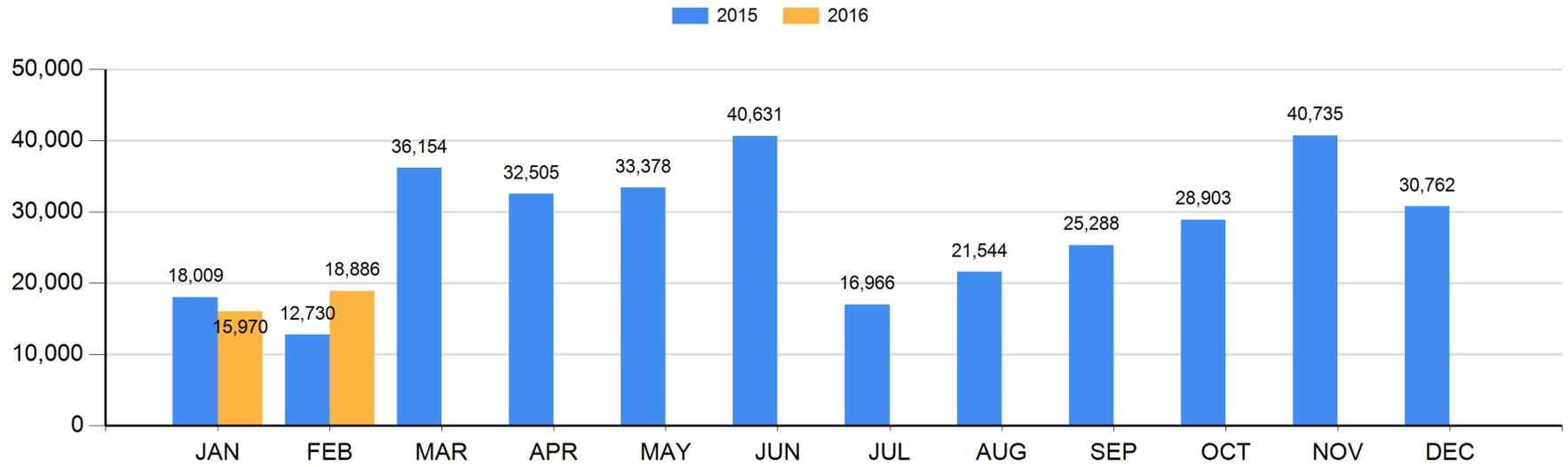




SmartShopper Program Summary - City of Manchester
Monthly Summary for February 2016



Claims Savings Year Over Year





Savings Summary								
	Gross Savings	Incentives Paid	Claims Savings	Admin Fees	Net Savings*	ROI	Incentive ROI**	Total Cases
MTD	\$32,186	\$2,500	\$29,686	\$5,937	\$23,749	381 %	1,187 %	30
QTD	\$70,092	\$5,550	\$64,542	\$12,908	\$51,634	380 %	1,163 %	83
YTD	\$70,092	\$5,550	\$64,542	\$12,908	\$51,634	380 %	1,163 %	83

* Net Savings = Gross Savings - Incentives - Admin Fees

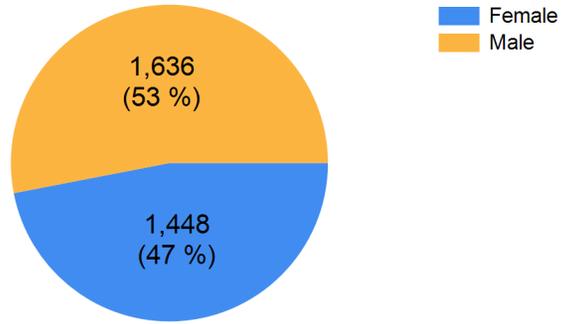
** Incentive ROI measures the return on incentive dollars and does not include any admin fees

Population Summary		
Measure	March 2016	Year To Date
Distinct Members	3,084	
Distinct Members with a Claim	398 (13%)	802
Distinct Members with Shopping Activity	53 (2%)	107
Distinct Members with an Incentive Paid	27 (1%)	68

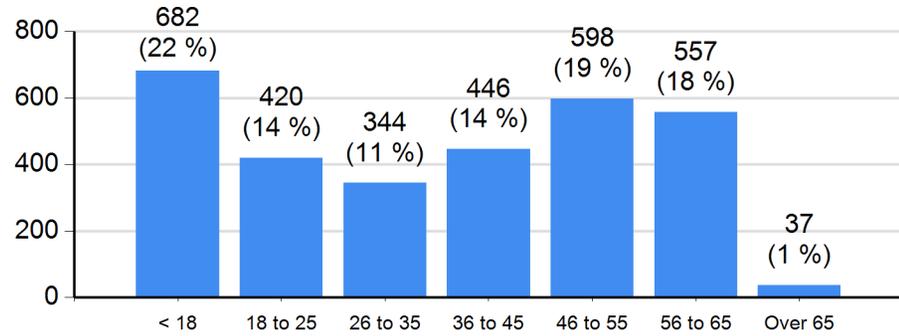
Conversion Rate Summary Year-to-Date		
Shopping Rate	17.2 %	The Shopping Rate is the rate at which members search online or via call center compared to claims volume
Conversion Rate	36.1 %	The Conversion Rate is the percentage of members who chose a cost effective location after shopping with SmartShopper
Redirection Rate	6.2 %	The Redirection Rate is the total percent of all claims that were redirected to a lower-cost location
Avg Savings Per Search	\$280.62	The Average Savings Per Search is the average actual savings each time someone shops with SmartShopper
Avg Savings Per Incentive	\$777.62	The Average Savings Per Incentive is the average actual savings for each incentive earned



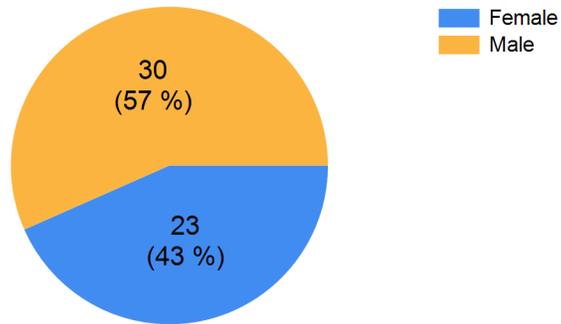
Distinct Members by Gender



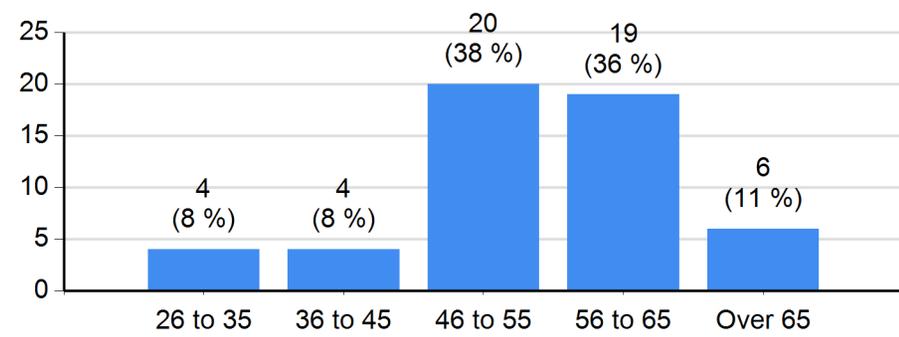
Distinct Members by Age



Distinct Shoppers by Gender

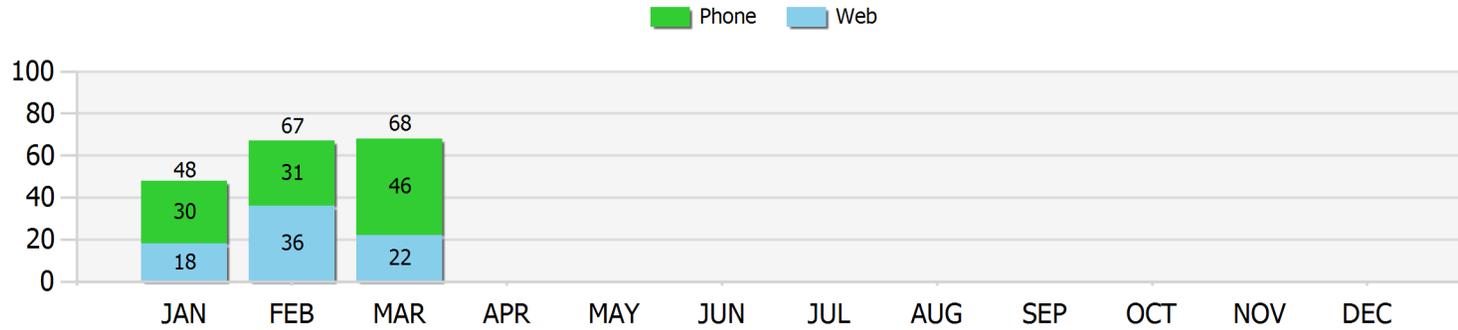


Distinct Shoppers by Age

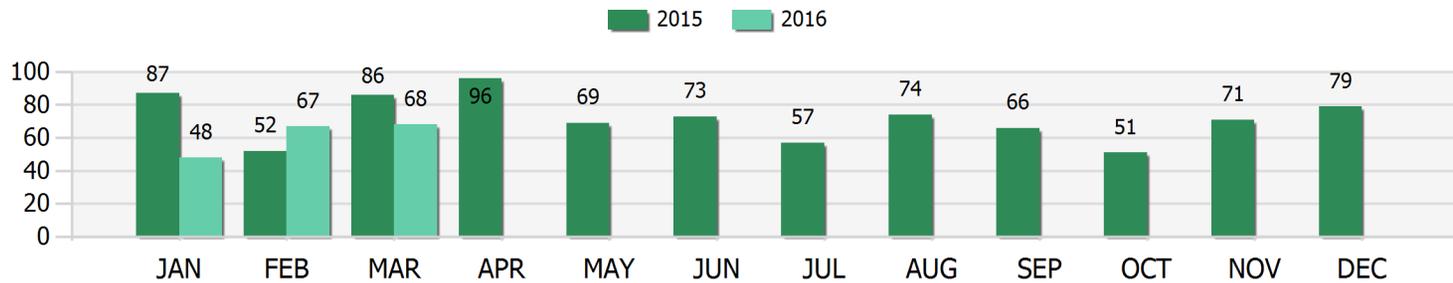




Shopping by Month this Year



Shopping Year over Year



Cost-Effective Breakout by Service (All numbers are Total Year-to-Date)

SmartShopper Service	Incurred Claims	Shopping Activity	Incentives Paid	Success Rate	Savings	Avg Savings per Case (Actual)	SmartShopper Average Savings per Case	SmartShopper Potential Savings	% of Savings
Back Surgery	3	7	0	0 %	\$0	\$0	\$2,734	\$8,202	0.0 %
Bariatric Surgery	0	0	0	0 %	\$0	\$0	\$17,830	\$0	0.0 %
Bladder Repair (Sling)	0	0	0	0 %	\$0	\$0	\$7,043	\$0	0.0 %
Bone and Joint Imaging	0	1	0	0 %	\$0	\$0	\$169	\$0	0.0 %
Bone Density	11	3	1	9 %	\$119	\$119	\$128	\$1,281	0.2 %
Breast Biopsy	3	0	0	0 %	\$0	\$0	\$1,378	\$4,134	0.0 %
Bronchoscopy	0	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Bunionectomy	1	1	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Carpal Tunnel	1	0	0	0 %	\$0	\$0	\$1,756	\$1,756	0.0 %
Cataract Removal	2	2	0	0 %	\$0	\$0	\$1,795	\$3,589	0.0 %
Colonoscopy	30	36	5	17 %	\$1,554	\$311	\$971	\$24,281	2.4 %



SmartShopper Program Summary - City of Manchester

Monthly Summary for March 2016



SmartShopper Service	Incurred Claims	Shopping Activity	Incentives Paid	Success Rate	Savings	Avg Savings per Case (Actual)	SmartShopper Average Savings per Case	SmartShopper Potential Savings	% of Savings
CT Scan	86	3	1	1 %	\$0	\$0	\$648	\$55,052	0.0 %
Dilation & Curettage - D&C	0	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Ear Tubes	6	0	0	0 %	\$0	\$0	\$428	\$2,570	0.0 %
Education Call	0	3	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Gall Bladder Surgery	1	1	0	0 %	\$0	\$0	\$2,703	\$2,703	0.0 %
Hammertoe Correction	0	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Hernia Repair	1	0	0	0 %	\$0	\$0	\$3,593	\$3,593	0.0 %
Hysterectomy	0	0	0	0 %	\$0	\$0	\$1,359	\$0	0.0 %
Hysteroscopy	3	0	0	0 %	\$0	\$0	(\$100)	(\$300)	0.0 %
Knee Surgery	4	3	0	0 %	\$0	\$0	\$3,067	\$12,268	0.0 %
Lab/Blood Work	705	87	47	7 %	\$11,886	\$253	\$255	\$168,002	18.4 %
Lithotripsy - Kidney Stones	4	1	0	0 %	\$0	\$0	\$4,494	\$17,977	0.0 %
Mammogram	151	24	9	6 %	\$645	\$72	\$67	\$9,475	1.0 %
MRI	84	22	5	6 %	\$2,746	\$549	\$720	\$56,876	4.3 %
PET Scan	1	0	0	0 %	\$0	\$0	(\$15)	(\$15)	0.0 %
Physical Therapy	103	17	10	10 %	\$18,263	\$1,826	\$1,944	\$180,792	28.3 %
Prostate Surgery	0	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Remicade Therapy	7	4	4	57 %	\$26,372	\$6,593	\$7,446	\$22,337	40.9 %
Shoulder Surgery	3	2	0	0 %	\$0	\$0	\$5,428	\$16,284	0.0 %
Sinus Surgery	9	7	1	11 %	\$2,957	\$2,957	\$3,242	\$25,932	4.6 %
Spinal Fusion	0	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Thyroid Removal	0	1	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Tonsils and Adenoids	2	0	0	0 %	\$0	\$0	\$1,588	\$3,176	0.0 %
Tubal Ligation	3	0	0	0 %	\$0	\$0	\$4,784	\$14,351	0.0 %
Ultrasound	86	5	0	0 %	\$0	\$0	\$141	\$12,131	0.0 %
Upper GI	23	0	0	0 %	\$0	\$0	\$1,093	\$25,141	0.0 %
Urethra and Bladder Scope	7	0	0	0 %	\$0	\$0	\$581	\$4,069	0.0 %
Uterine Tissue Biopsy	0	0	0	0 %	\$0	\$0	\$854	\$0	0.0 %
Totals	1,340	230	83	6.2 %	\$64,542			\$675,659	



Cost-Effective Breakout by Service Measure Definitions

The following metrics are broken out for the specified medical procedure/year/employer group:

Incurred Claims: Count of claims (per distinct date of service per member)

Shopping Activity: Total count of searches by members and Compass agents

Incentives Paid: Number of Incentives Paid due to usage of a suggested cost effective provider

Success Rate: Number of Incentives Paid/Incurred Claims.

Savings: Sum of the savings for each incentive paid (calculated as destination cost-actual cost)

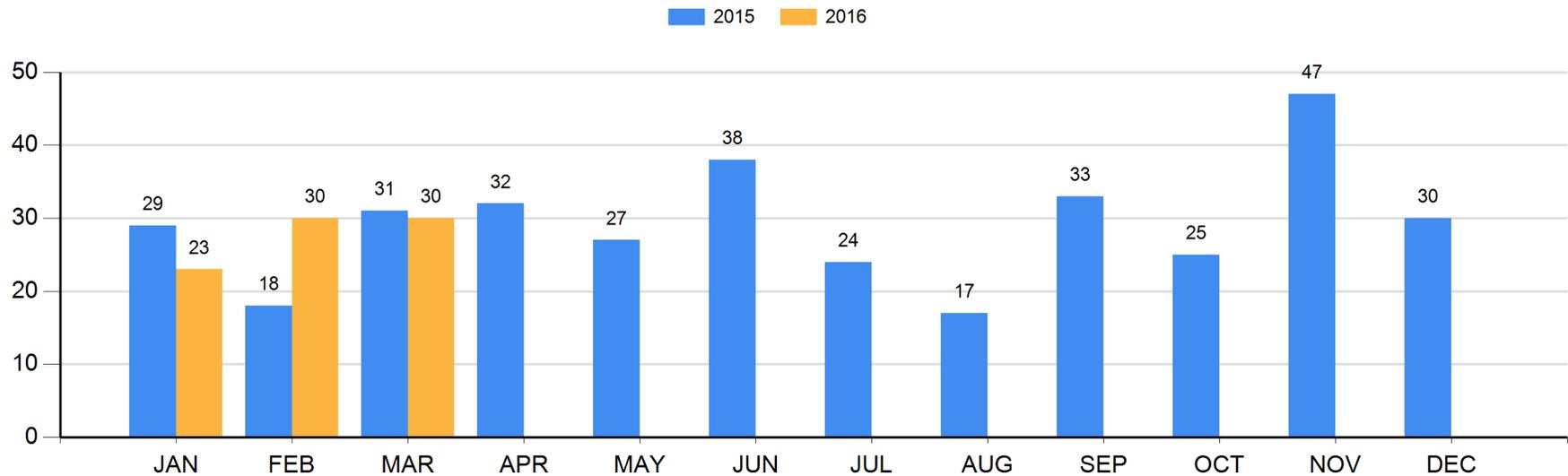
Average Savings per Case (Actual): Savings/Incentives Paid for Grouping

SmartShopper Average Savings per Case: Average Savings per Incentive Paid across the regional SmartShopper book of business for comparison purposes.

SmartShopper Potential Savings: (Claims-Cost-effective)* (SmartShopper Average Savings per Case)

% of Saving: Savings/Total Savings (for all procedures)

Incentives Year Over Year

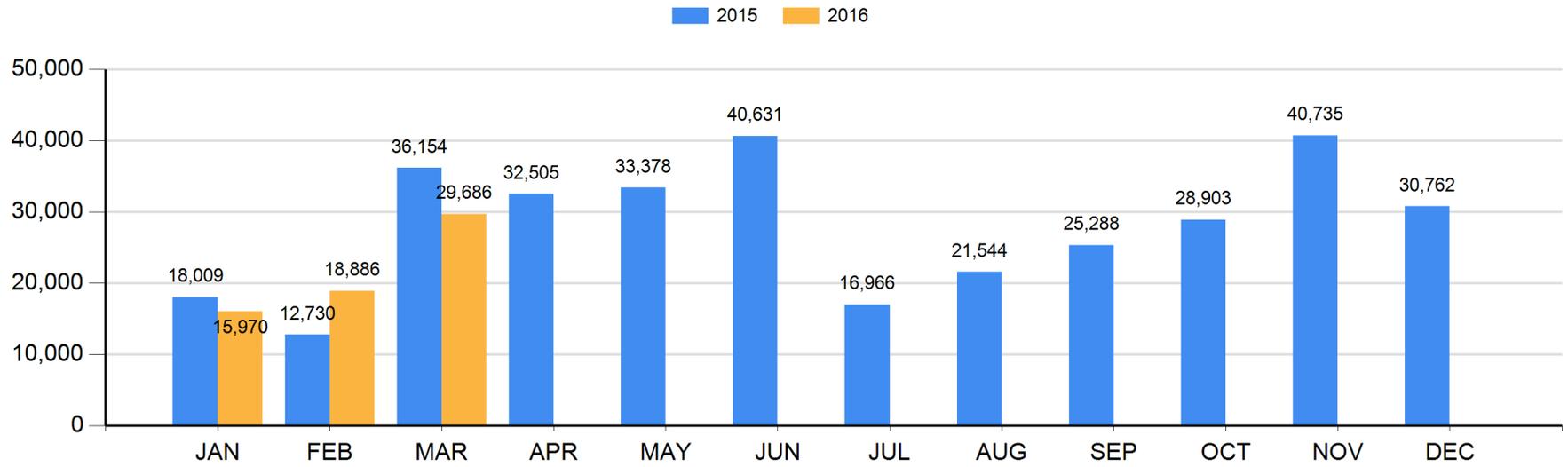




SmartShopper Program Summary - City of Manchester
Monthly Summary for March 2016



Claims Savings Year Over Year





Savings Summary								
	Gross Savings	Incentives Paid	Claims Savings	Admin Fees	Net Savings*	ROI	Incentive ROI**	Total Cases
MTD	\$43,910	\$2,600	\$41,310	\$8,262	\$33,048	404 %	1,589 %	45
QTD	\$43,910	\$2,600	\$41,310	\$8,262	\$33,048	404 %	1,589 %	45
YTD	\$114,002	\$8,150	\$105,852	\$21,170	\$84,681	389 %	1,299 %	128

* Net Savings = Gross Savings - Incentives - Admin Fees

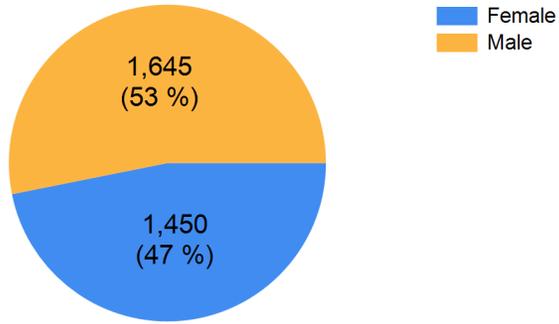
** Incentive ROI measures the return on incentive dollars and does not include any admin fees

Population Summary		
Measure	April 2016	Year To Date
Distinct Members	3,095	
Distinct Members with a Claim	419 (14%)	999
Distinct Members with Shopping Activity	47 (2%)	137
Distinct Members with an Incentive Paid	42 (1%)	95

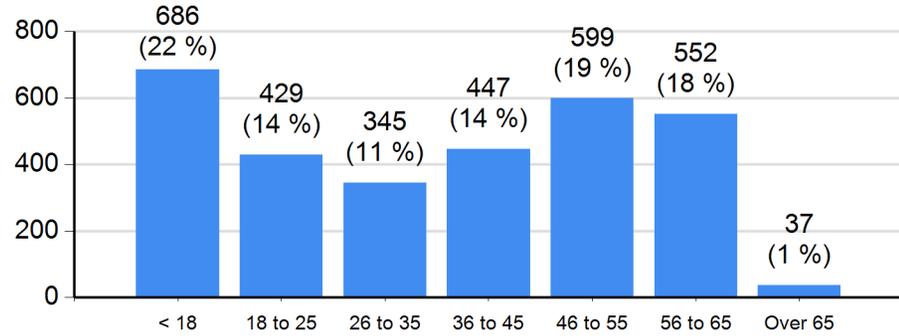
Conversion Rate Summary Year-to-Date		
Shopping Rate	16.3 %	The Shopping Rate is the rate at which members search online or via call center compared to claims volume
Conversion Rate	41.7 %	The Conversion Rate is the percentage of members who chose a cost effective location after shopping with SmartShopper
Redirection Rate	6.8 %	The Redirection Rate is the total percent of all claims that were redirected to a lower-cost location
Avg Savings Per Search	\$344.79	The Average Savings Per Search is the average actual savings each time someone shops with SmartShopper
Avg Savings Per Incentive	\$826.97	The Average Savings Per Incentive is the average actual savings for each incentive earned



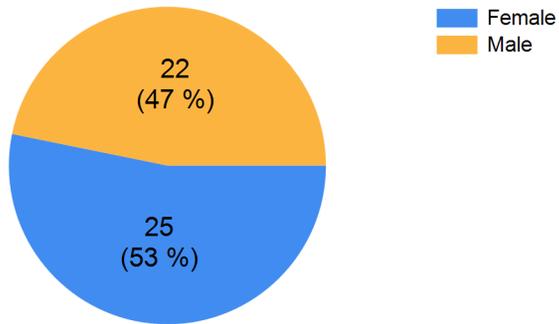
Distinct Members by Gender



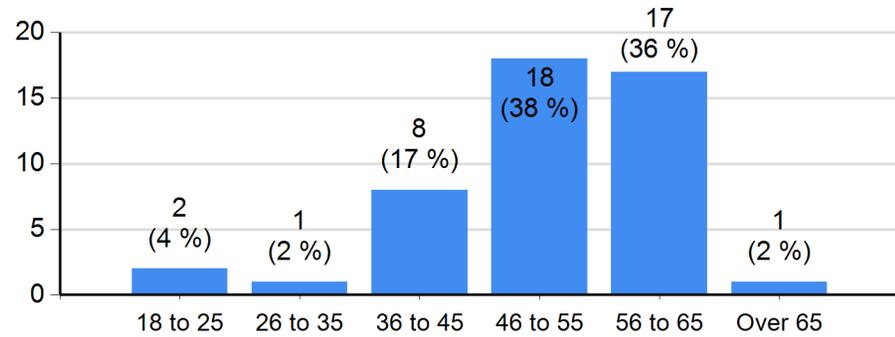
Distinct Members by Age



Distinct Shoppers by Gender

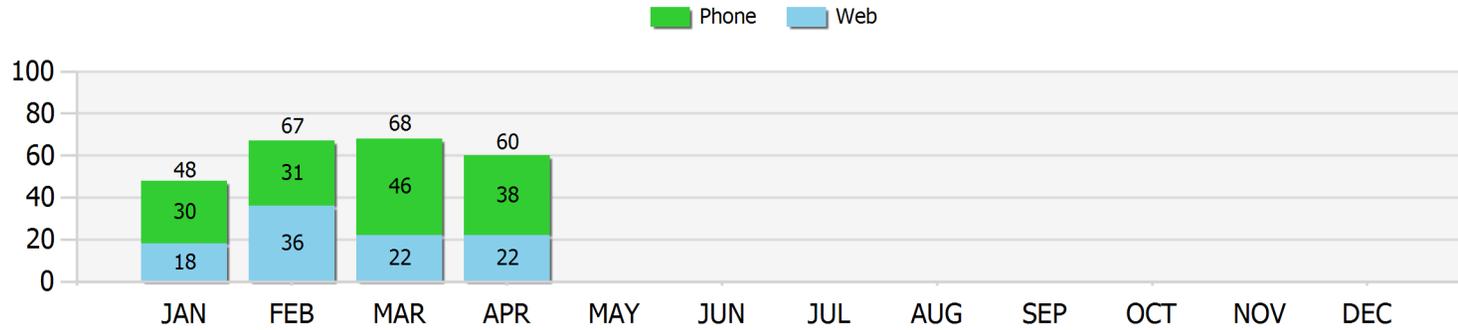


Distinct Shoppers by Age

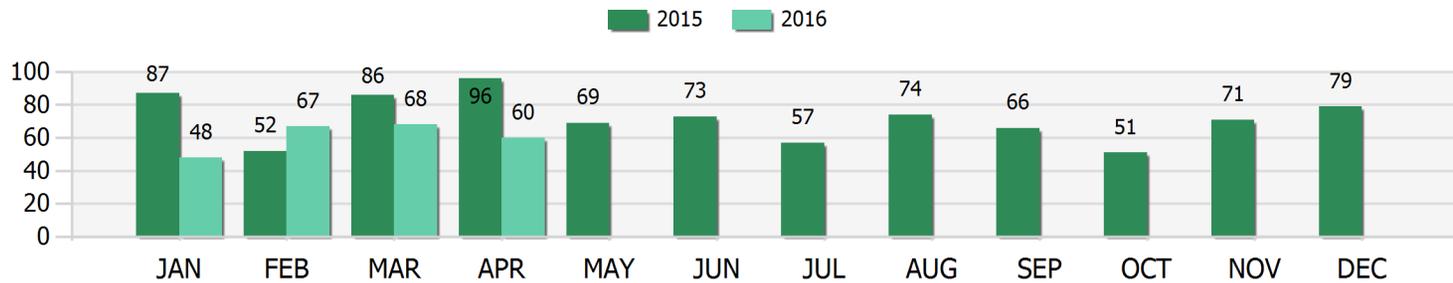




Shopping by Month this Year



Shopping Year over Year



Cost-Effective Breakout by Service (All numbers are Total Year-to-Date)

SmartShopper Service	Incurred Claims	Shopping Activity	Incentives Paid	Success Rate	Savings	Avg Savings per Case (Actual)	SmartShopper Average Savings per Case	SmartShopper Potential Savings	% of Savings
Back Surgery	5	7	0	0 %	\$0	\$0	\$2,734	\$13,669	0.0 %
Bariatric Surgery	0	0	0	0 %	\$0	\$0	\$17,830	\$0	0.0 %
Bladder Repair (Sling)	1	0	0	0 %	\$0	\$0	\$7,043	\$7,043	0.0 %
Bone and Joint Imaging	0	1	0	0 %	\$0	\$0	\$169	\$0	0.0 %
Bone Density	17	3	2	12 %	\$269	\$135	\$128	\$1,921	0.3 %
Breast Biopsy	3	0	0	0 %	\$0	\$0	\$1,378	\$4,134	0.0 %
Bronchoscopy	0	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Bunionectomy	1	1	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Carpal Tunnel	2	0	0	0 %	\$0	\$0	\$1,756	\$3,512	0.0 %
Cataract Removal	5	2	0	0 %	\$0	\$0	\$1,795	\$8,973	0.0 %
Colonoscopy	42	41	8	19 %	\$6,918	\$865	\$971	\$33,022	6.5 %



SmartShopper Program Summary - City of Manchester

Monthly Summary for April 2016



SmartShopper Service	Incurred Claims	Shopping Activity	Incentives Paid	Success Rate	Savings	Avg Savings per Case (Actual)	SmartShopper Average Savings per Case	SmartShopper Potential Savings	% of Savings
CT Scan	118	4	1	1 %	\$0	\$0	\$648	\$75,778	0.0 %
Dilation & Curettage - D&C	0	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Ear Tubes	6	0	0	0 %	\$0	\$0	\$428	\$2,570	0.0 %
Education Call	0	5	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Gall Bladder Surgery	3	1	0	0 %	\$0	\$0	\$2,703	\$8,109	0.0 %
Hammertoe Correction	0	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Hernia Repair	3	0	0	0 %	\$0	\$0	\$3,593	\$10,778	0.0 %
Hysterectomy	0	0	0	0 %	\$0	\$0	\$1,359	\$0	0.0 %
Hysteroscopy	5	0	0	0 %	\$0	\$0	(\$100)	(\$500)	0.0 %
Knee Surgery	4	3	0	0 %	\$0	\$0	\$3,067	\$12,268	0.0 %
Lab/Blood Work	1,010	117	73	7 %	\$18,748	\$257	\$255	\$239,238	17.7 %
Lithotripsy - Kidney Stones	4	1	0	0 %	\$0	\$0	\$4,494	\$17,977	0.0 %
Mammogram	206	30	14	7 %	\$927	\$66	\$67	\$12,812	0.9 %
MRI	112	40	7	6 %	\$3,784	\$541	\$720	\$75,595	3.6 %
PET Scan	2	0	0	0 %	\$0	\$0	(\$15)	(\$30)	0.0 %
Physical Therapy	145	25	12	8 %	\$23,042	\$1,920	\$1,944	\$258,552	21.8 %
Prostate Surgery	0	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Remicade Therapy	12	5	6	50 %	\$39,558	\$6,593	\$7,446	\$44,673	37.4 %
Shoulder Surgery	5	2	1	20 %	\$9,010	\$9,010	\$5,428	\$21,712	8.5 %
Sinus Surgery	16	7	1	6 %	\$2,957	\$2,957	\$3,242	\$48,623	2.8 %
Spinal Fusion	0	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Thyroid Removal	0	1	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Tonsils and Adenoids	2	0	0	0 %	\$0	\$0	\$1,588	\$3,176	0.0 %
Tubal Ligation	4	0	0	0 %	\$0	\$0	\$4,784	\$19,135	0.0 %
Ultrasound	109	7	3	3 %	\$637	\$212	\$141	\$14,952	0.6 %
Upper GI	27	4	0	0 %	\$0	\$0	\$1,093	\$29,514	0.0 %
Urethra and Bladder Scope	9	0	0	0 %	\$0	\$0	\$581	\$5,232	0.0 %
Uterine Tissue Biopsy	0	0	0	0 %	\$0	\$0	\$854	\$0	0.0 %
Totals	1,878	307	128	6.8 %	\$105,852			\$972,439	



Cost-Effective Breakout by Service Measure Definitions

The following metrics are broken out for the specified medical procedure/year/employer group:

Incurred Claims: Count of claims (per distinct date of service per member)

Shopping Activity: Total count of searches by members and Compass agents

Incentives Paid: Number of Incentives Paid due to usage of a suggested cost effective provider

Success Rate: Number of Incentives Paid/Incurred Claims.

Savings: Sum of the savings for each incentive paid (calculated as destination cost-actual cost)

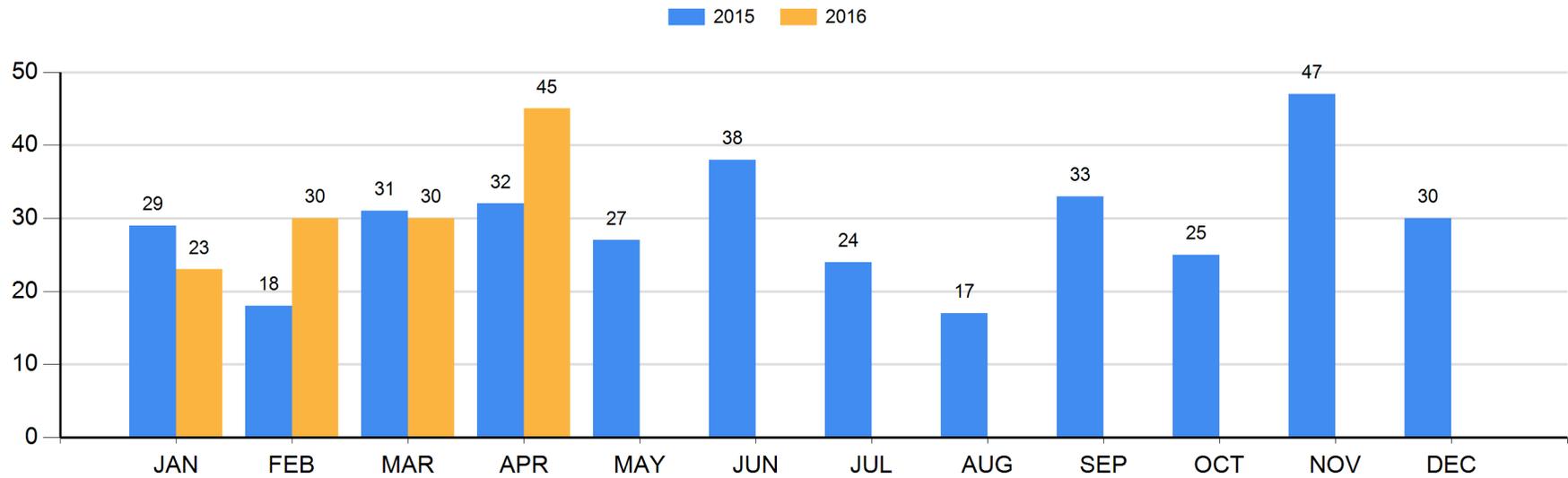
Average Savings per Case (Actual): Savings/Incentives Paid for Grouping

SmartShopper Average Savings per Case: Average Savings per Incentive Paid across the regional SmartShopper book of business for comparison purposes.

SmartShopper Potential Savings: (Claims-Cost-effective)* (SmartShopper Average Savings per Case)

% of Saving: Savings/Total Savings (for all procedures)

Incentives Year Over Year

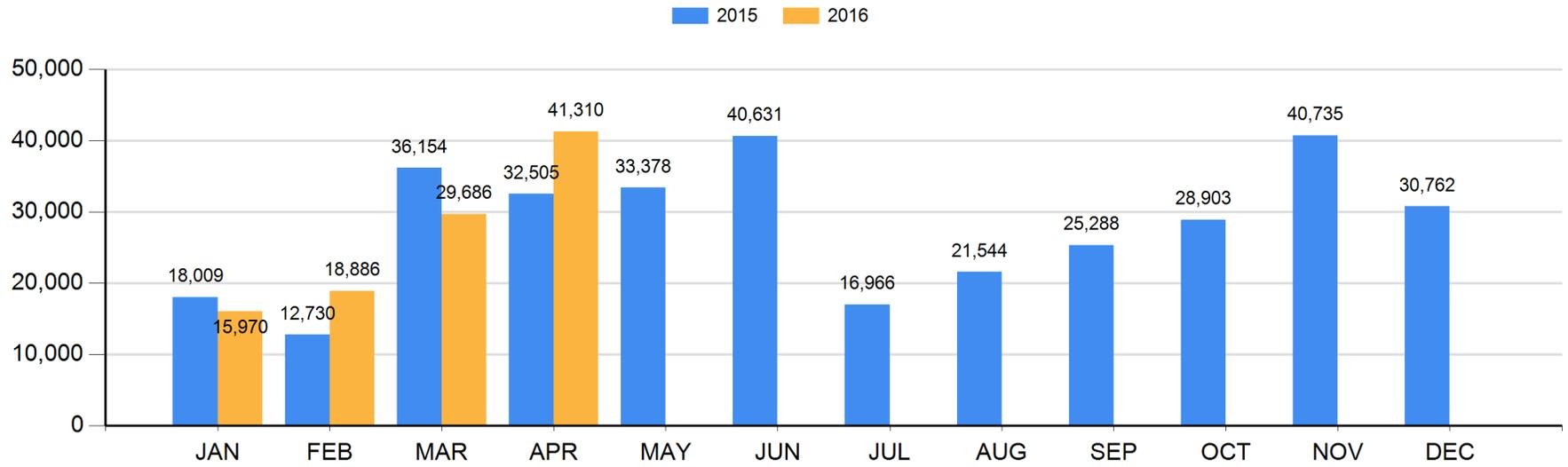




SmartShopper Program Summary - City of Manchester
Monthly Summary for April 2016



Claims Savings Year Over Year





Savings Summary								
	Gross Savings	Incentives Paid	Claims Savings	Admin Fees	Net Savings*	ROI	Incentive ROI**	Total Cases
MTD	\$28,810	\$2,225	\$26,585	\$5,317	\$21,268	382 %	1,195 %	33
QTD	\$72,720	\$4,825	\$67,895	\$13,579	\$54,316	395 %	1,407 %	78
YTD	\$142,812	\$10,375	\$132,437	\$26,487	\$105,950	387 %	1,277 %	161

* Net Savings = Gross Savings - Incentives - Admin Fees

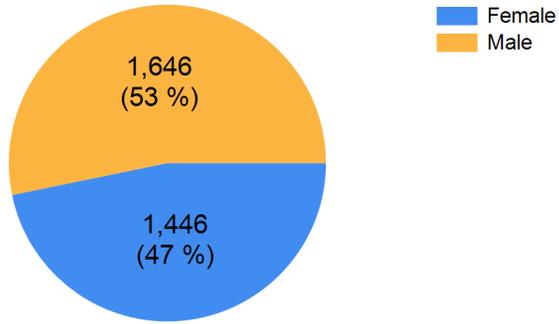
** Incentive ROI measures the return on incentive dollars and does not include any admin fees

Population Summary		
Measure	May 2016	Year To Date
Distinct Members	3,092	
Distinct Members with a Claim	425 (14%)	1,162
Distinct Members with Shopping Activity	53 (2%)	165
Distinct Members with an Incentive Paid	32 (1%)	114

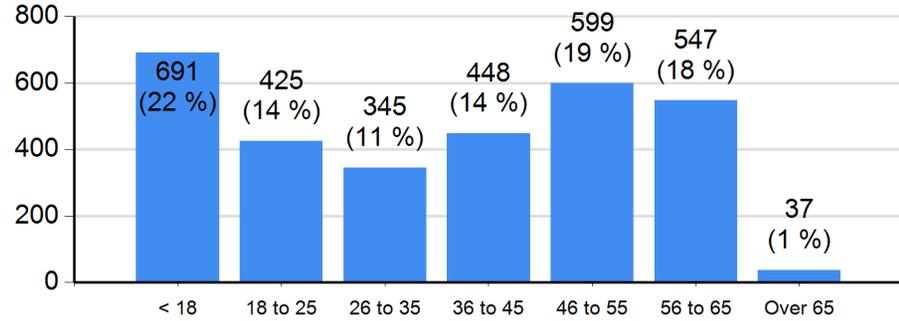
Conversion Rate Summary Year-to-Date		
Shopping Rate	16.7 %	The Shopping Rate is the rate at which members search online or via call center compared to claims volume
Conversion Rate	40.0 %	The Conversion Rate is the percentage of members who chose a cost effective location after shopping with SmartShopper
Redirection Rate	6.7 %	The Redirection Rate is the total percent of all claims that were redirected to a lower-cost location
Avg Savings Per Search	\$329.45	The Average Savings Per Search is the average actual savings each time someone shops with SmartShopper
Avg Savings Per Incentive	\$822.59	The Average Savings Per Incentive is the average actual savings for each incentive earned



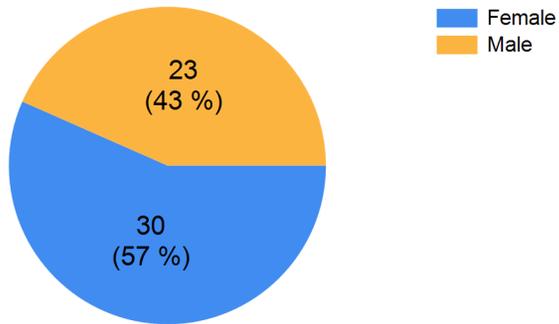
Distinct Members by Gender



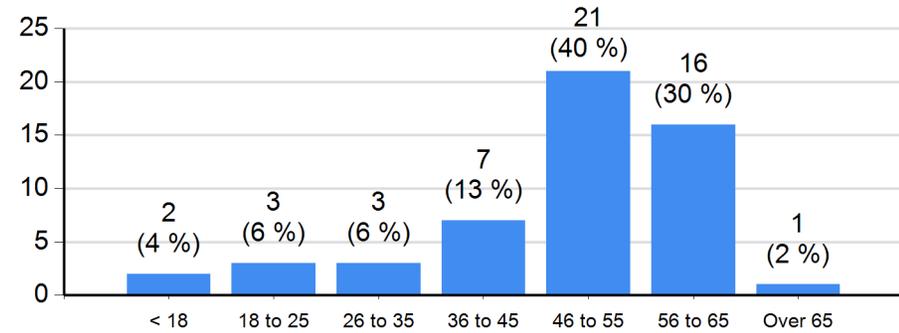
Distinct Members by Age



Distinct Shoppers by Gender

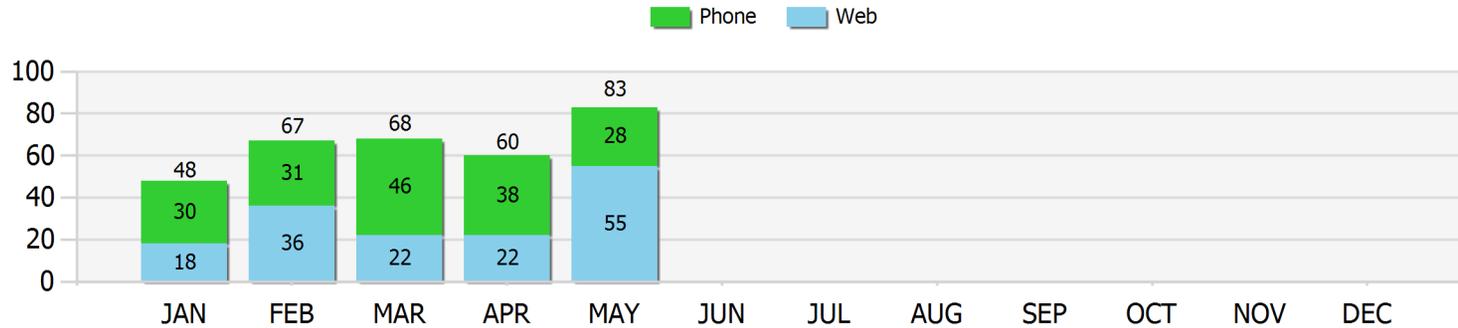


Distinct Shoppers by Age

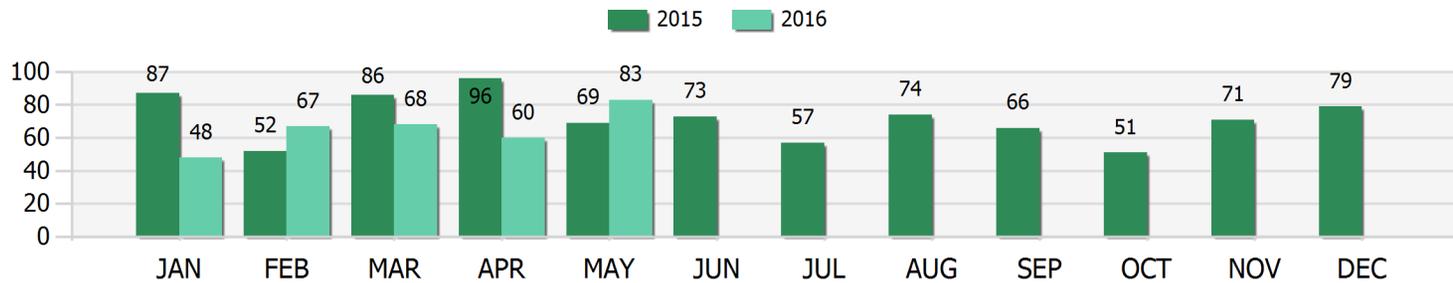




Shopping by Month this Year



Shopping Year over Year



Cost-Effective Breakout by Service (All numbers are Total Year-to-Date)

SmartShopper Service	Incurred Claims	Shopping Activity	Incentives Paid	Success Rate	Savings	Avg Savings per Case (Actual)	SmartShopper Average Savings per Case	SmartShopper Potential Savings	% of Savings
Back Surgery	6	7	0	0 %	\$0	\$0	\$2,734	\$16,403	0.0 %
Bariatric Surgery	0	0	0	0 %	\$0	\$0	\$17,830	\$0	0.0 %
Bladder Repair (Sling)	2	0	0	0 %	\$0	\$0	\$7,043	\$14,086	0.0 %
Bone and Joint Imaging	1	1	0	0 %	\$0	\$0	\$169	\$169	0.0 %
Bone Density	20	3	2	10 %	\$269	\$135	\$128	\$2,305	0.2 %
Breast Biopsy	3	0	0	0 %	\$0	\$0	\$1,378	\$4,134	0.0 %
Bronchoscopy	0	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Bunionectomy	1	1	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Carpal Tunnel	3	0	0	0 %	\$0	\$0	\$1,756	\$5,269	0.0 %
Cataract Removal	5	3	0	0 %	\$0	\$0	\$1,795	\$8,973	0.0 %
Colonoscopy	59	49	12	20 %	\$10,385	\$865	\$971	\$45,648	7.8 %



SmartShopper Program Summary - City of Manchester

Monthly Summary for May 2016



SmartShopper Service	Incurred Claims	Shopping Activity	Incentives Paid	Success Rate	Savings	Avg Savings per Case (Actual)	SmartShopper Average Savings per Case	SmartShopper Potential Savings	% of Savings
CT Scan	152	6	2	1 %	\$484	\$242	\$648	\$97,151	0.4 %
Dilation & Curettage - D&C	0	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Ear Tubes	10	0	0	0 %	\$0	\$0	\$428	\$4,283	0.0 %
Education Call	0	8	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Gall Bladder Surgery	3	1	0	0 %	\$0	\$0	\$2,703	\$8,109	0.0 %
Hammertoe Correction	0	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Hernia Repair	5	0	0	0 %	\$0	\$0	\$3,593	\$17,963	0.0 %
Hysterectomy	0	0	0	0 %	\$0	\$0	\$1,359	\$0	0.0 %
Hysteroscopy	6	0	0	0 %	\$0	\$0	(\$100)	(\$600)	0.0 %
Knee Surgery	5	4	0	0 %	\$0	\$0	\$3,067	\$15,335	0.0 %
Lab/Blood Work	1,301	145	90	7 %	\$22,705	\$252	\$255	\$309,196	17.1 %
Lithotripsy - Kidney Stones	4	1	0	0 %	\$0	\$0	\$4,494	\$17,977	0.0 %
Mammogram	239	39	16	7 %	\$1,056	\$66	\$67	\$14,880	0.8 %
MRI	143	51	9	6 %	\$5,932	\$659	\$720	\$96,474	4.5 %
PET Scan	4	0	0	0 %	\$0	\$0	(\$15)	(\$60)	0.0 %
Physical Therapy	192	46	19	10 %	\$39,443	\$2,076	\$1,944	\$336,312	29.8 %
Prostate Surgery	0	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Remicade Therapy	14	6	6	43 %	\$39,558	\$6,593	\$7,446	\$59,565	29.9 %
Shoulder Surgery	9	2	1	11 %	\$9,010	\$9,010	\$5,428	\$43,425	6.8 %
Sinus Surgery	23	8	1	4 %	\$2,957	\$2,957	\$3,242	\$71,314	2.2 %
Spinal Fusion	0	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Thyroid Removal	0	1	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Tonsils and Adenoids	2	0	0	0 %	\$0	\$0	\$1,588	\$3,176	0.0 %
Tubal Ligation	4	0	0	0 %	\$0	\$0	\$4,784	\$19,135	0.0 %
Ultrasound	152	14	3	2 %	\$637	\$212	\$141	\$21,017	0.5 %
Upper GI	33	6	0	0 %	\$0	\$0	\$1,093	\$36,073	0.0 %
Urethra and Bladder Scope	10	0	0	0 %	\$0	\$0	\$581	\$5,813	0.0 %
Uterine Tissue Biopsy	0	0	0	0 %	\$0	\$0	\$854	\$0	0.0 %
Totals	2,411	402	161	6.7 %	\$132,437			\$1,273,525	



Cost-Effective Breakout by Service Measure Definitions

The following metrics are broken out for the specified medical procedure/year/employer group:

Incurred Claims: Count of claims (per distinct date of service per member)

Shopping Activity: Total count of searches by members and Compass agents

Incentives Paid: Number of Incentives Paid due to usage of a suggested cost effective provider

Success Rate: Number of Incentives Paid/Incurred Claims.

Savings: Sum of the savings for each incentive paid (calculated as destination cost-actual cost)

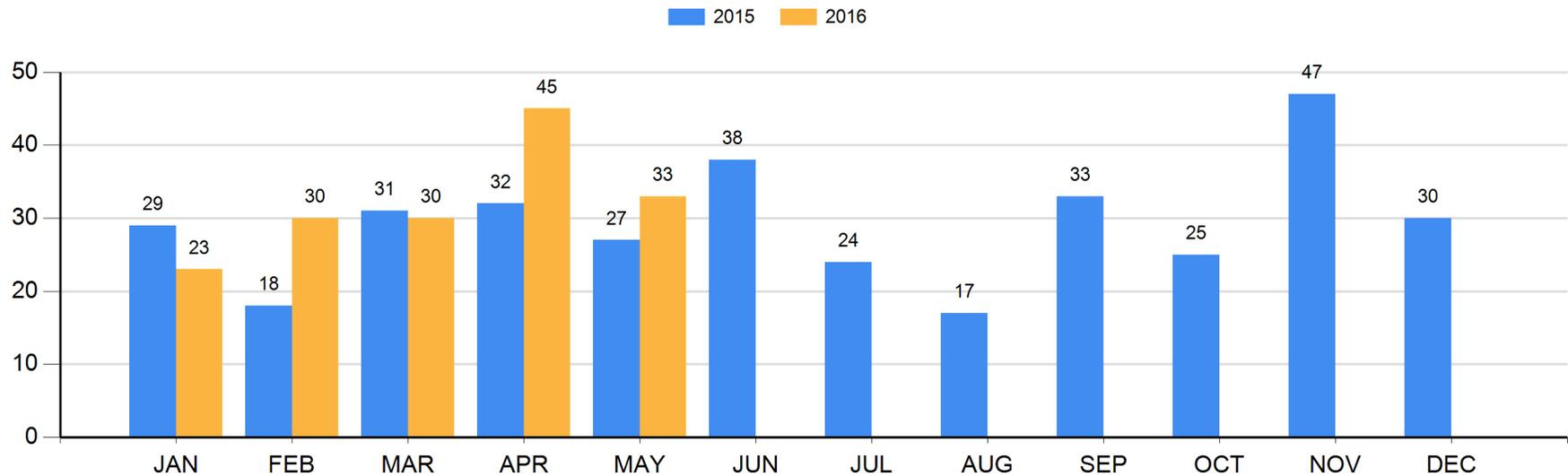
Average Savings per Case (Actual): Savings/Incentives Paid for Grouping

SmartShopper Average Savings per Case: Average Savings per Incentive Paid across the regional SmartShopper book of business for comparison purposes.

SmartShopper Potential Savings: (Claims-Cost-effective)* (SmartShopper Average Savings per Case)

% of Saving: Savings/Total Savings (for all procedures)

Incentives Year Over Year

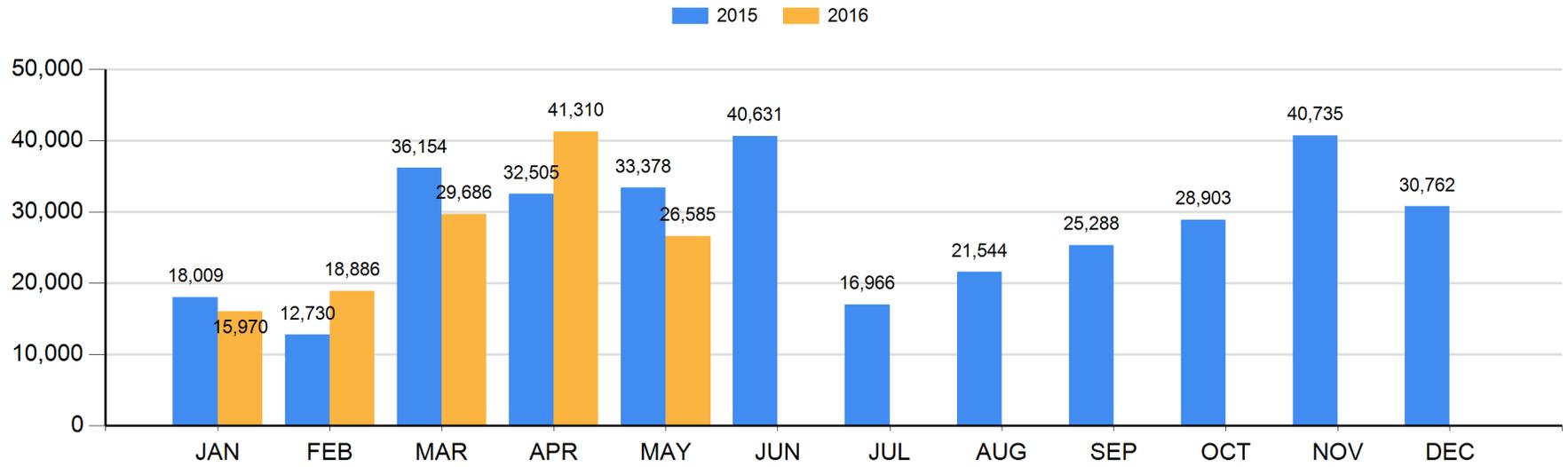




SmartShopper Program Summary - City of Manchester
Monthly Summary for May 2016



Claims Savings Year Over Year





SmartShopper Program Summary - City of Manchester

Monthly Summary for June 2016



Savings Summary								
	Gross Savings	Incentives Paid	Claims Savings	Program Fees	Net Savings*	ROI	Incentive ROI**	Total Cases
MTD	\$43,889	\$2,875	\$41,014	\$8,203	\$32,811	396 %	1,427 %	33
QTD	\$116,609	\$7,700	\$108,909	\$21,782	\$87,127	396 %	1,414 %	111
YTD	\$186,701	\$13,250	\$173,451	\$34,690	\$138,761	389 %	1,309 %	194

* Net Savings = Gross Savings - Incentives - Program Fees

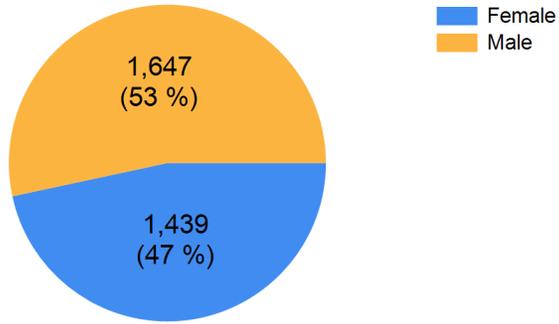
** Incentive ROI measures the return on incentive dollars and does not include any program fees

Population Summary		
Measure	June 2016	Year To Date
Distinct Members	3,086	
Distinct Members with a Claim	387 (13%)	1,290
Distinct Members with Shopping Activity	37 (1%)	182
Distinct Members with an Incentive Paid	29 (1%)	131

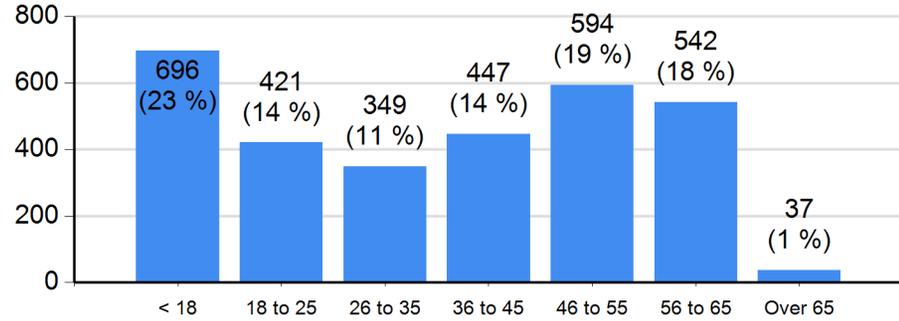
Conversion Rate Summary Year-to-Date		
Shopping Rate	15.7 %	The Shopping Rate is the rate at which members search online or via call center compared to claims volume
Conversion Rate	42.1 %	The Conversion Rate is the percentage of members who chose a cost effective location after shopping with SmartShopper
Redirection Rate	6.6 %	The Redirection Rate is the total percent of all claims that were redirected to a lower-cost location
Avg Savings Per Search	\$376.25	The Average Savings Per Search is the average actual savings each time someone shops with SmartShopper
Avg Savings Per Incentive	\$894.08	The Average Savings Per Incentive is the average actual savings for each incentive earned



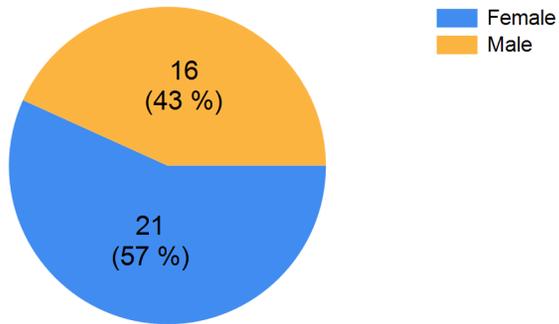
Distinct Members by Gender



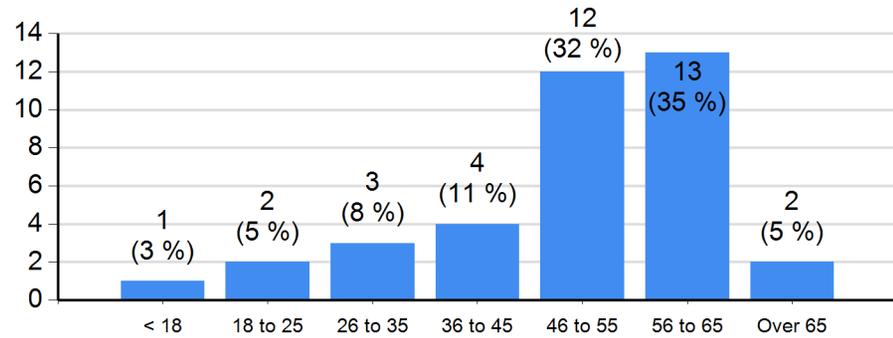
Distinct Members by Age



Distinct Shoppers by Gender

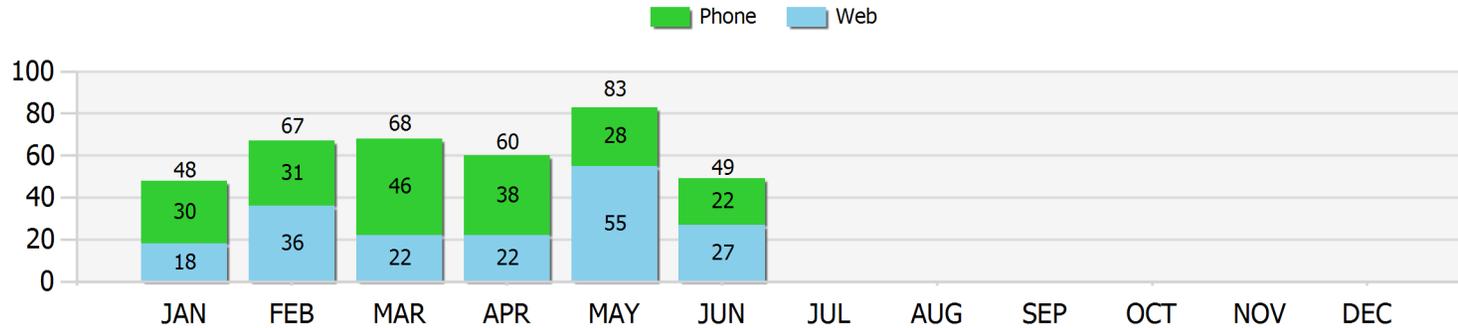


Distinct Shoppers by Age

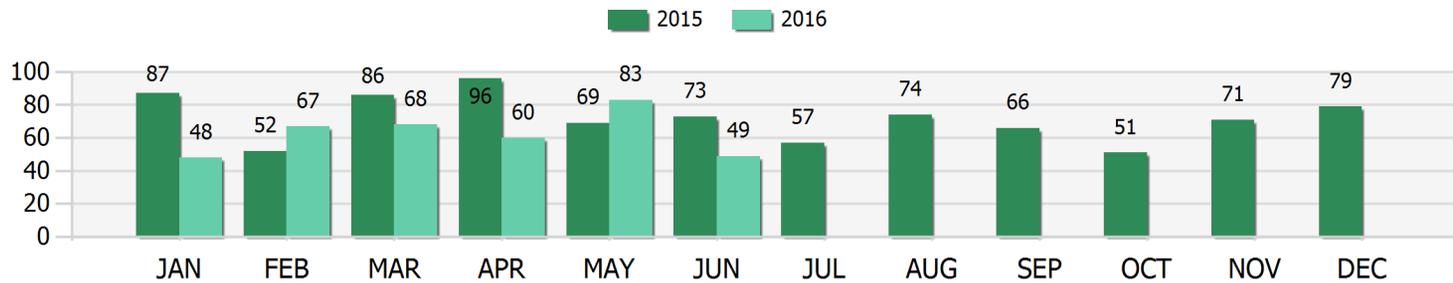




Shopping by Month this Year



Shopping Year over Year



Cost-Effective Breakout by Service (All numbers are Total Year-to-Date)

SmartShopper Service	Incurred Claims	Shopping Activity	Incentives Paid	Success Rate	Claims Savings	Avg Savings per Case (Actual)	SmartShopper Average Savings per Case	SmartShopper Potential Savings	% of Savings
Back Surgery	6	7	0	0 %	\$0	\$0	\$2,734	\$16,403	0.0 %
Bariatric Surgery	0	0	0	0 %	\$0	\$0	\$17,830	\$0	0.0 %
Bladder Repair (Sling)	2	0	0	0 %	\$0	\$0	\$7,043	\$14,086	0.0 %
Bone and Joint Imaging	3	1	0	0 %	\$0	\$0	\$169	\$506	0.0 %
Bone Density	26	5	3	12 %	\$394	\$131	\$128	\$2,946	0.2 %
Breast Biopsy	5	0	0	0 %	\$0	\$0	\$1,378	\$6,890	0.0 %
Bronchoscopy	0	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Bunionectomy	1	1	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Carpal Tunnel	3	0	0	0 %	\$0	\$0	\$1,756	\$5,269	0.0 %
Cataract Removal	5	4	0	0 %	\$0	\$0	\$1,795	\$8,973	0.0 %
Colonoscopy	73	51	15	21 %	\$15,855	\$1,057	\$971	\$56,332	9.1 %



SmartShopper Program Summary - City of Manchester

Monthly Summary for June 2016



SmartShopper Service	Incurred Claims	Shopping Activity	Incentives Paid	Success Rate	Claims Savings	Avg Savings per Case (Actual)	SmartShopper Average Savings per Case	SmartShopper Potential Savings	% of Savings
CT Scan	181	6	2	1 %	\$484	\$242	\$648	\$115,934	0.3 %
Dilation & Curettage - D&C	0	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Ear Tubes	13	0	0	0 %	\$0	\$0	\$428	\$5,567	0.0 %
Education Call	0	9	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Gall Bladder Surgery	5	1	0	0 %	\$0	\$0	\$2,703	\$13,515	0.0 %
Hammertoe Correction	0	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Hernia Repair	7	0	0	0 %	\$0	\$0	\$3,593	\$25,149	0.0 %
Hysterectomy	0	0	0	0 %	\$0	\$0	\$1,359	\$0	0.0 %
Hysteroscopy	6	0	0	0 %	\$0	\$0	(\$100)	(\$600)	0.0 %
Knee Surgery	6	5	0	0 %	\$0	\$0	\$3,067	\$18,402	0.0 %
Lab/Blood Work	1,573	167	104	7 %	\$26,111	\$251	\$255	\$375,069	15.1 %
Lithotripsy - Kidney Stones	4	1	0	0 %	\$0	\$0	\$4,494	\$17,977	0.0 %
Mammogram	290	43	17	6 %	\$1,006	\$59	\$67	\$18,217	0.6 %
MRI	179	61	12	7 %	\$8,865	\$739	\$720	\$120,233	5.1 %
PET Scan	6	0	0	0 %	\$0	\$0	(\$15)	(\$90)	0.0 %
Physical Therapy	232	52	22	9 %	\$46,416	\$2,110	\$1,944	\$408,240	26.8 %
Prostate Surgery	0	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Remicade Therapy	16	8	9	56 %	\$59,337	\$6,593	\$7,446	\$52,119	34.2 %
Shoulder Surgery	12	4	1	8 %	\$9,010	\$9,010	\$5,428	\$59,709	5.2 %
Sinus Surgery	36	8	2	6 %	\$2,807	\$1,404	\$3,242	\$110,212	1.6 %
Spinal Fusion	0	0	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Thyroid Removal	0	1	0	0 %	\$0	\$0	\$0	\$0	0.0 %
Tonsils and Adenoids	5	0	0	0 %	\$0	\$0	\$1,588	\$7,941	0.0 %
Tubal Ligation	4	0	0	0 %	\$0	\$0	\$4,784	\$19,135	0.0 %
Ultrasound	179	15	4	2 %	\$989	\$247	\$141	\$24,684	0.6 %
Upper GI	44	11	3	7 %	\$2,177	\$726	\$1,093	\$44,817	1.3 %
Urethra and Bladder Scope	11	0	0	0 %	\$0	\$0	\$581	\$6,395	0.0 %
Uterine Tissue Biopsy	0	0	0	0 %	\$0	\$0	\$854	\$0	0.0 %
Totals	2,933	461	194	6.6 %	\$173,451			\$1,554,029	



Cost-Effective Breakout by Service Measure Definitions

The following metrics are broken out for the specified medical procedure/year/employer group:

Incurred Claims: Count of claims (per distinct date of service per member)

Shopping Activity: Total count of searches by members and Compass agents

Incentives Paid: Number of Incentives Paid due to usage of a suggested cost effective provider

Success Rate: Number of Incentives Paid/Incurred Claims.

Claims Savings: Sum of the savings for each incentive paid (calculated as destination cost-actual cost - incentive paid)

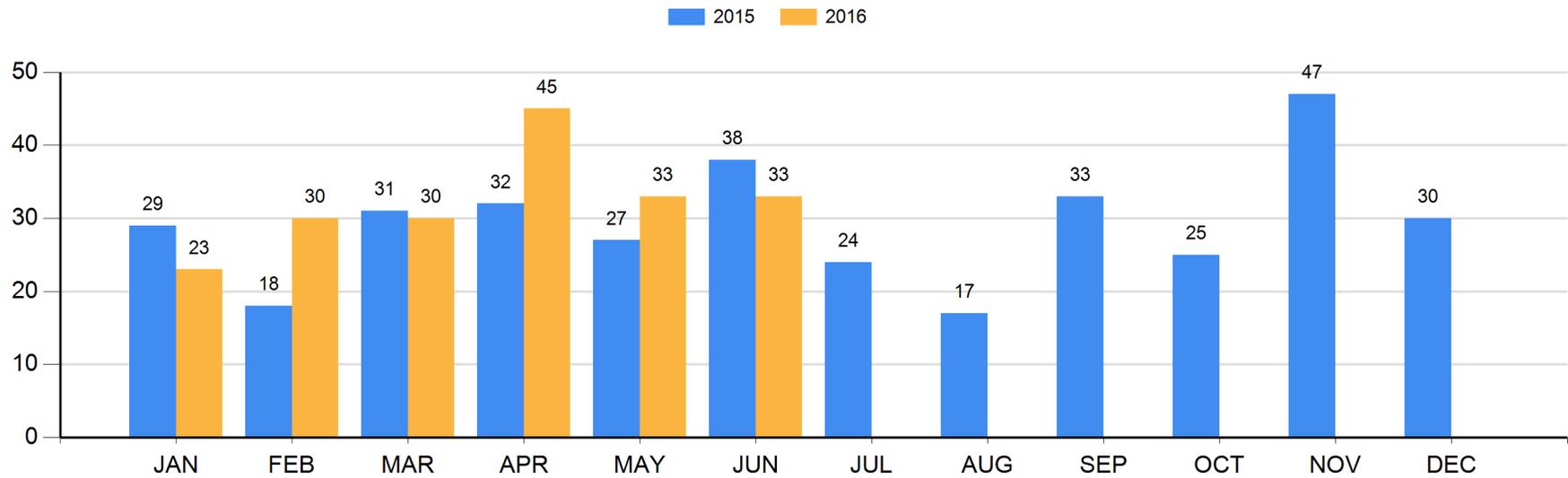
Average Savings per Case (Actual): Savings/Incentives Paid for Grouping

SmartShopper Average Savings per Case: Average Savings per Incentive Paid across the regional SmartShopper book of business for comparison purposes.

SmartShopper Potential Savings: (Claims-Cost-effective)* (SmartShopper Average Savings per Case)

% of Savings: Claims Savings/Total Savings (for all procedures)

Incentives Year Over Year





SmartShopper Program Summary - City of Manchester
Monthly Summary for June 2016



Claims Savings Year Over Year

