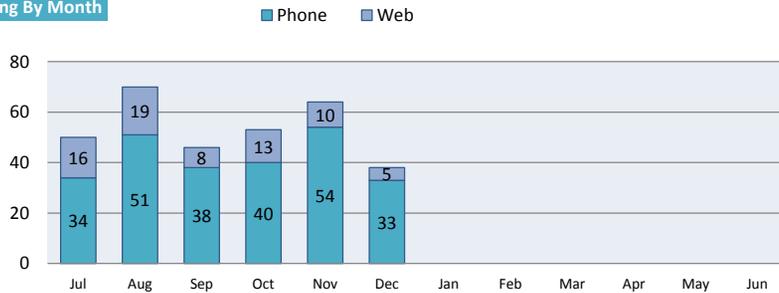


Shopping By Month



Current Month Cost Avoidance Summary		
Net Cost Avoided	Cases	Incentives Paid
\$ 12,916	30	\$ 1,325

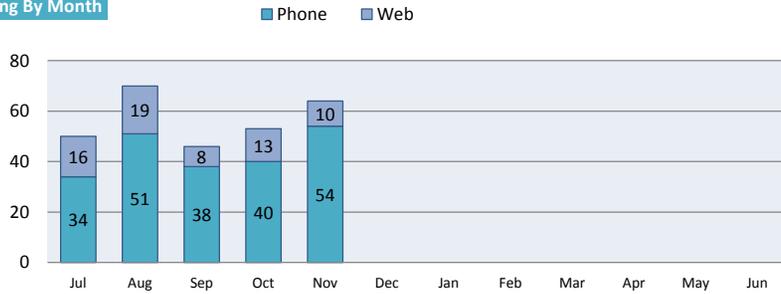
Year To Date Cost Avoidance Summary (beg. 7/1/12)		
Net Cost Avoided	Cases	Incentives Paid
\$ 104,082	242	\$ 12,145

Contract To Date Cost Avoidance Summary		
Net Cost Avoided	Cases	Incentives Paid
\$ 104,082	242	\$ 12,145

Key Comments
* At the direction of the committee, the lab and PT claim information has been added into the report
* January report will be redesigned to match new data and names from move to ACC data set
* Lower activity during December given the holidays but continued savings
* This report measures the codes for blood draws as a lab claim
* This report measures specific PT evaluation codes as measuring the start of PT course of treatment

Voluntary Cost-Effective Election Breakout (July 2012 going forward)						
Service	Claims	Searches	Cost-Effective	Success Rate	Savings	% of Savings
Bariatric Surgery	0	0	0	0%	\$ -	0.0%
Bone Density	30	8	2	7%	\$ 238	0.2%
Bone Imaging	1	0	0	0%	\$ -	0.0%
Bladder Repair Surgery	1	0	0	0%	\$ -	0.0%
Breast Biopsy	4	0	0	0%	\$ -	0.0%
Bunionectomy	1	0	0	0%	\$ -	0.0%
Carpal Tunnel	3	2	0	0%	\$ -	0.0%
Cataract Removal	5	1	0	0%	\$ -	0.0%
Colonoscopy	54	21	10	19%	\$ 7,881	7.6%
CT Scan	108	7	3	3%	\$ 1,364	1.3%
ENT	16	2	0	0%	\$ -	0.0%
Gallbladder Removal	4	1	1	25%	\$ (50)	0.0%
Heart Imaging	0	0	0	0%	\$ -	0.0%
Hernia Repair	4	2	0	0%	\$ -	0.0%
Hysteroscopy (utersocopy)	4	0	0	0%	\$ -	0.0%
Joint Aspiration	107	0	0	0%	\$ -	0.0%
Knee Surgery	8	1	0	0%	\$ -	0.0%
Lab Services	1617	114	140	9%	\$ 34,627	33.3%
Lithotripsy	0	1	0	0%	\$ -	0.0%
Liver Biopsy	0	0	0	0%	\$ -	0.0%
Low Back Surgery	3	1	0	0%	\$ -	0.0%
Mammogram	214	41	34	16%	\$ 808	0.8%
MRI	162	37	18	11%	\$ 5,569	5.4%
Pain Injections (spine)	19	4	1	5%	\$ 419	0.4%
Physical Therapy	154	30	22	14%	\$ 43,491	41.8%
Ovaries/Fallopian Tube Removal	0	0	0	0%	\$ -	0.0%
Remicade Therapy	8	1	0	0%	\$ -	0.0%
Shoulder Surgery	6	4	1	17%	\$ 3,487	3.4%
Ultrasounds	185	13	6	3%	\$ 776	0.7%
Upper GI	34	11	4	12%	\$ 5,472	5.3%
Urethra & Bladder Scope	17	1	0	0%	\$ -	0.0%
Education Call	0	17	0	0%	\$ -	0.0%
Totals	2769	320	242	9%	\$ 104,082	

Shopping By Month



Current Month Cost Avoidance Summary		
Net Cost Avoided	Cases	Incentives Paid
\$ 10,464	31	\$ 1,670

Year To Date Cost Avoidance Summary (beg. 7/1/12)		
Net Cost Avoided	Cases	Incentives Paid
\$ 91,166	212	\$ 10,820

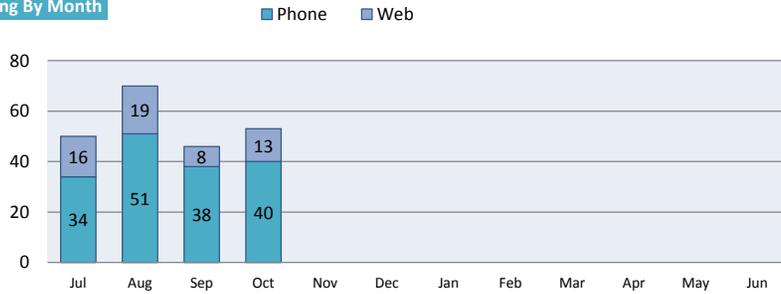
Contract To Date Cost Avoidance Summary		
Net Cost Avoided	Cases	Incentives Paid
\$ 91,166	212	\$ 10,820

Key Comments

- * At the direction of the committee, the lab and PT claim information has been added into the report
- * Revised lab incentive fully implemented and reflected in these numbers
- * Please note that the numbers in this report are cumulative since 7/1/12 and have been restated through November
- * This report measures the codes for blood draws as a lab claim
- * This report measures specific PT evaluation codes as measuring the start of PT course of treatment

Voluntary Cost-Effective Election Breakout (July 2012 going forward)						
Service	Claims	Searches	Cost-Effective	Success Rate	Savings	% of Savings
Bariatric Surgery	0	0	0	0%	\$ -	0.0%
Bone Density	25	8	2	8%	\$ 238	0.3%
Bone Imaging	1	0	0	0%	\$ -	0.0%
Bladder Repair Surgery	0	0	0	0%	\$ -	0.0%
Breast Biopsy	4	0	0	0%	\$ -	0.0%
Bunionectomy	1	0	0	0%	\$ -	0.0%
Carpal Tunnel	1	2	0	0%	\$ -	0.0%
Cataract Removal	4	0	0	0%	\$ -	0.0%
Colonoscopy	45	20	9	20%	\$ 7,018	7.7%
CT Scan	89	7	3	3%	\$ 1,364	1.5%
ENT	13	2	0	0%	\$ -	0.0%
Gallbladder Removal	2	1	1	50%	\$ (50)	0.0%
Heart Imaging	0	0	0	0%	\$ -	0.0%
Hernia Repair	2	2	0	0%	\$ -	0.0%
Hysteroscopy (utersocopy)	4	0	0	0%	\$ -	0.0%
Joint Aspiration	92	0	0	0%	\$ -	0.0%
Knee Surgery	5	1	0	0%	\$ -	0.0%
Lab Services	1349	100	123	9%	\$ 30,357	33.3%
Lithotripsy	0	1	0	0%	\$ -	0.0%
Liver Biopsy	0	0	0	0%	\$ -	0.0%
Low Back Surgery	3	1	0	0%	\$ -	0.0%
Mammogram	174	37	26	15%	\$ 668	0.7%
MRI	138	32	18	13%	\$ 5,569	6.1%
Pain Injections (spine)	15	4	1	7%	\$ 419	0.5%
Physical Therapy	136	25	20	15%	\$ 41,135	45.1%
Ovaries/Fallopian Tube Removal	0	0	0	0%	\$ -	0.0%
Remicade Therapy	7	1	0	0%	\$ -	0.0%
Shoulder Surgery	2	3	0	0%	\$ -	0.0%
Ultrasounds	142	12	6	4%	\$ 776	0.9%
Upper GI	27	8	3	11%	\$ 3,672	4.0%
Urethra & Bladder Scope	13	1	0	0%	\$ -	0.0%
Education Call	0	15	0	0%	\$ -	0.0%
Totals	2294	283	212	9%	\$ 91,166	

Shopping By Month



Current Month Cost Avoidance Summary		
Net Cost Avoided	Cases	Incentives Paid
\$ 8,362	22	\$ 1,190

Year To Date Cost Avoidance Summary (beg. 7/1/12)		
Net Cost Avoided	Cases	Incentives Paid
\$ 83,427	185	\$ 9,000

Contract To Date Cost Avoidance Summary		
Net Cost Avoided	Cases	Incentives Paid
\$ 83,427	185	\$ 9,000

Key Comments

- * Continued shopping activity in October. Lower savings for the month but activity spread across many services
- * Revised lab incentive fully implemented and reflected in these numbers
- * Payroll staffers going out in November
- * In October there were separate 317 PT services (i.e. individual PT CPT codes billed) and 237 lab services
- * This report measures specific PT evaluation codes as measuring the start of PT course of treatment

Voluntary Cost-Effective Election Breakout (July 2012 going forward)						
Service	Claims	Searches	Cost-Effective	Success Rate	Savings	% of Savings
Bariatric Surgery	0	0	0	0%	\$ -	0.0%
Bone Density	18	6	2	11%	\$ 445	0.5%
Bone Imaging	1	0	0	0%	\$ -	0.0%
Bladder Repair Surgery	0	0	0	0%	\$ -	0.0%
Breast Biopsy	2	0	0	0%	\$ -	0.0%
Bunionectomy	1	0	0	0%	\$ -	0.0%
Carpal Tunnel	0	2	0	0%	\$ -	0.0%
Cataract Removal	4	0	0	0%	\$ -	0.0%
Colonoscopy	37	18	7	19%	\$ 7,187	8.6%
CT Scan	61	7	4	7%	\$ 2,465	3.0%
ENT	9	2	1	11%	\$ (100)	0.0%
Gallbladder Removal	2	1	1	50%	\$ (50)	0.0%
Heart Imaging	0	0	0	0%	\$ -	0.0%
Hernia Repair	2	0	0	0%	\$ -	0.0%
Hysteroscopy (utersocopy)	4	0	0	0%	\$ -	0.0%
Joint Aspiration	77	0	0	0%	\$ -	0.0%
Knee Surgery	5	0	0	0%	\$ -	0.0%
Lab Services		75	110		\$ 27,395	32.8%
Lithotripsy	0	1	0	0%	\$ -	0.0%
Liver Biopsy	0	0	0	0%	\$ -	0.0%
Low Back Surgery	3	1	0	0%	\$ -	0.0%
Mammogram	135	27	21	16%	\$ 651	0.8%
MRI	104	30	15	14%	\$ 4,207	5.0%
Pain Injections (spine)	9	3	0	0%	\$ -	0.0%
Physical Therapy	81	19	18	22%	\$ 38,828	46.5%
Ovaries/Fallopian Tube Removal	1	0	0	0%	\$ -	0.0%
Remicade Therapy	6	1	0	0%	\$ -	0.0%
Shoulder Surgery	1	1	0	0%	\$ -	0.0%
Ultrasounds	135	8	4	3%	\$ 588	0.7%
Upper GI	24	6	2	8%	\$ 1,811	2.2%
Urethra & Bladder Scope	13	1	0	0%	\$ -	0.0%
Education Call	0	10	0	0%	\$ -	0.0%
Totals	735	219	185	25%	\$ 83,427	

Shopping By Month



Current Month Cost Avoidance Summary		
Net Cost Avoided	Cases	Incentives Paid
\$ 14,732	38	\$ 2,895

Year To Date Cost Avoidance Summary (beg. 7/1/12)		
Net Cost Avoided	Cases	Incentives Paid
\$ 72,490	158	\$ 7,810

Contract To Date Cost Avoidance Summary		
Net Cost Avoided	Cases	Incentives Paid
\$ 72,490	158	\$ 7,810

Key Comments

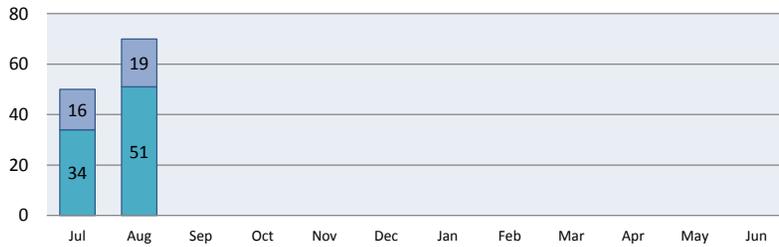
- * Lower shopping activity correlated to lower claims volume for September. Lowest claims month in 2012
- * Revised lab incentive fully implemented and reflected in these numbers
- * Work underway with Wellness Committee to generate additional activity during fall period
- * In September there were 228 separate PT services rendered and 175 lab services
- * Program seeing 10% success rate when lab are excluded

Voluntary Cost-Effective Election Breakout (July 2012 going forward)

Service	Claims	Searches	Cost-Effective	Success Rate	Savings	% of Savings
Bariatric Surgery	0	0	0	0%	\$ -	0.0%
Bone Density	10	4	0	0%	\$ -	0.0%
Bone Imaging	1	0	0	0%	\$ -	0.0%
Bladder Repair Surgery	0	0	0	0%	\$ -	0.0%
Breast Biopsy	1	0	0	0%	\$ -	0.0%
Bunionectomy	1	0	0	0%	\$ -	0.0%
Carpal Tunnel	0	1	0	0%	\$ -	0.0%
Cataract Removal	4	0	0	0%	\$ -	0.0%
Colonoscopy	25	11	5	20%	\$ 4,823	6.7%
CT Scan	47	6	2	4%	\$ 921	1.3%
ENT	9	2	0	0%	\$ -	0.0%
Gallbladder Removal	2	1	1	50%	\$ (50)	0.0%
Heart Imaging	0	0	0	0%	\$ -	0.0%
Hernia Repair	1	0	0	0%	\$ -	0.0%
Hysteroscopy (utersocopy)	3	0	0	0%	\$ -	0.0%
Joint Aspiration	56	0	0	0%	\$ -	0.0%
Knee Surgery	3	0	0	0%	\$ -	0.0%
Lab Services		59	99		\$ 25,926	35.8%
Lithotripsy	0	1	0	0%	\$ -	0.0%
Liver Biopsy	0	0	0	0%	\$ -	0.0%
Low Back Surgery	2	1	0	0%	\$ -	0.0%
Mammogram	91	19	16	18%	\$ 572	0.8%
MRI	69	24	14	20%	\$ 4,357	6.0%
Pain Injections (spine)	5	2	0	0%	\$ -	0.0%
Physical Therapy		15	16		\$ 33,492	46.2%
Ovaries/Fallopian Tube Removal	1	0	0	0%	\$ -	0.0%
Remicade Therapy	5	0	0	0%	\$ -	0.0%
Shoulder Surgery	0	1	0	0%	\$ -	0.0%
Ultrasounds	73	5	4	5%	\$ 588	0.8%
Upper GI	15	5	1	7%	\$ 1,861	2.6%
Urethra & Bladder Scope	5	1	0	0%	\$ -	0.0%
Education Call	0	8	0	0%	\$ -	0.0%
Totals	429	166	158	37%	\$ 72,490	

Shopping By Month

■ Phone ■ Web



Current Month Cost Avoidance Summary

Net Cost Avoided	Cases	Incentives Paid
\$ 16,795	28	\$ 2,145

Year To Date Cost Avoidance Summary (beg. 7/1/12)

Net Cost Avoided	Cases	Incentives Paid
\$ 57,758	120	\$ 4,915

Contract To Date Cost Avoidance Summary

Net Cost Avoided	Cases	Incentives Paid
\$ 57,758	120	\$ 2,145

Key Comments

- * Strong shopping activity in August due to continued engagement meetings by Compass
- * Lab "pre-shopping" requirement and \$25 lab incentive went into place 8/6/12. Lab claims prior to that date will apply under old methodology. All services post 8/6 will process under pre-shopping requirement
- * In August there were 239 separate PT services rendered and 225 lab services
- * Program seeing 13% success rate when lab are excluded

Voluntary Cost-Effective Election Breakout (July 2012 going forward)

Service	Claims	Searches	Cost-Effective	Success Rate	Savings	% of Savings
Bariatric Surgery	0	0	0	0%	\$ -	0.0%
Bone Density	6	1	0	0%	\$ -	0.0%
Bone Imaging	1	0	0	0%	\$ -	0.0%
Bladder Repair Surgery	0	0	0	0%	\$ -	0.0%
Breast Biopsy	0	0	0	0%	\$ -	0.0%
Bunionectomy	1	0	0	0%	\$ -	0.0%
Carpal Tunnel	0	1	0	0%	\$ -	0.0%
Cataract Removal	2	0	0	0%	\$ -	0.0%
Colonoscopy	17	9	3	18%	\$ 2,281	3.9%
CT Scan	26	4	1	4%	\$ 604	1.0%
ENT	3	0	0	0%	\$ -	0.0%
Gallbladder Removal	0	1	0	0%	\$ -	0.0%
Heart Imaging	0	0	0	0%	\$ -	0.0%
Hernia Repair	0	0	0	0%	\$ -	0.0%
Hysteroscopy (utersocopy)	3	0	0	0%	\$ -	0.0%
Joint Aspiration	36	0	0	0%	\$ -	0.0%
Knee Surgery	2	0	0	0%	\$ -	0.0%
Lab Services		45	85		\$ 24,255	42.0%
Lithotripsy	0	1	0	0%	\$ -	0.0%
Liver Biopsy	0	0	0	0%	\$ -	0.0%
Low Back Surgery	1	0	0	0%	\$ -	0.0%
Mammogram	65	13	11	17%	\$ 403	0.7%
MRI	44	16	6	14%	\$ 1,583	2.7%
Pain Injections (spine)	3	2	0	0%	\$ -	0.0%
Physical Therapy		12	11		\$ 26,649	46.1%
Ovaries/Fallopian Tube Removal	0	0	0	0%	\$ -	0.0%
Remicade Therapy	4	0	0	0%	\$ -	0.0%
Shoulder Surgery	0	0	0	0%	\$ -	0.0%
Ultrasounds	47	4	2	4%	\$ 122	0.2%
Upper GI	14	4	1	7%	\$ 1,861	3.2%
Urethra & Bladder Scope	3	1	0	0%	\$ -	0.0%
Education Call	0	6	0	0%	\$ -	0.0%
Totals	278	120	120	43%	\$ 57,758	

Shopping By Month



Current Month Cost Avoidance Summary		
Net Cost Avoided	Cases	Incentives Paid
\$ 40,963	92	\$ 2,770

Year To Date Cost Avoidance Summary (beg. 7/1/12)		
Net Cost Avoided	Cases	Incentives Paid
\$ 40,963	92	\$ 2,770

Contract To Date Cost Avoidance Summary		
Net Cost Avoided	Cases	Incentives Paid
\$ 40,963	92	\$ 2,770

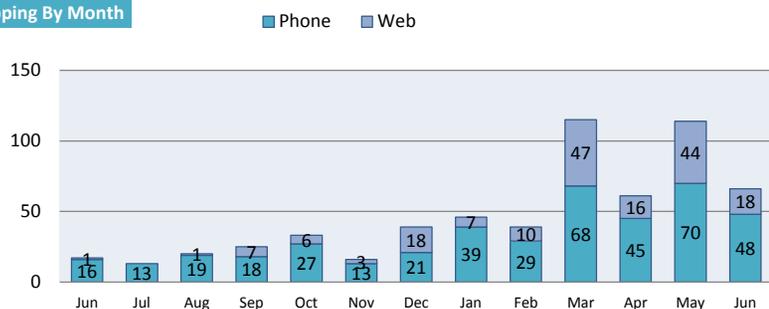
Key Comments

- * Reporting has been "reset" to start capturing data to correspond with new contract term beginning 7/1/12
- * Lab "pre-shopping" requirement and \$25 lab incentive went into place 8/6/12. Lab claims prior to that date will apply under old methodology. All services post 8/6 will process under pre-shopping requirement
- * In July there were 235 separate PT services rendered and 308 lab services

Voluntary Cost-Effective Election Breakout (July 2012 going forward)						
Service	Claims	Searches	Cost-Effective	Success Rate	Savings	% of Savings
Bariatric Surgery	0	0	0	0%	\$ -	0.0%
Bone Density	3	1	0	0%	\$ -	0.0%
Bone Imaging	0	0	0	0%	\$ -	0.0%
Bladder Repair Surgery	0	0	0	0%	\$ -	0.0%
Breast Biopsy	0	0	0	0%	\$ -	0.0%
Bunionectomy	0	0	0	0%	\$ -	0.0%
Carpal Tunnel	0	1	0	0%	\$ -	0.0%
Cataract Removal	1	0	0	0%	\$ -	0.0%
Colonoscopy	8	3	0	0%	\$ -	0.0%
CT Scan	10	1	0	0%	\$ -	0.0%
ENT	3	0	0	0%	\$ -	0.0%
Gallbladder Removal	0	0	0	0%	\$ -	0.0%
Heart Imaging	0	0	0	0%	\$ -	0.0%
Hernia Repair	0	0	0	0%	\$ -	0.0%
Hysteroscopy (utersocopy)	1	0	0	0%	\$ -	0.0%
Joint Aspiration	12	0	0	0%	\$ -	0.0%
Knee Surgery	2	0	0	0%	\$ -	0.0%
Lab Services		16	78		\$ 22,522	55.0%
Lithotripsy	0	0	0	0%	\$ -	0.0%
Liver Biopsy	0	0	0	0%	\$ -	0.0%
Low Back Surgery	1	0	0	0%	\$ -	0.0%
Mammogram	33	6	4	12%	\$ 194	0.5%
MRI	19	9	2	11%	\$ 1,313	3.2%
Pain Injections (spine)	1	1	0	0%	\$ -	0.0%
Physical Therapy		4	7		\$ 16,851	41.1%
Ovaries/Fallopian Tube Removal	0	0	0	0%	\$ -	0.0%
Remicade Therapy	2	0	0	0%	\$ -	0.0%
Shoulder Surgery	0	0	0	0%	\$ -	0.0%
Ultrasounds	24	2	1	4%	\$ 83	0.2%
Upper GI	4	2	0	0%	\$ -	0.0%
Urethra & Bladder Scope	1	1	0	0%	\$ -	0.0%
Education Call	0	3	0	0%	\$ -	0.0%
Totals	125	50	92	74%	\$ 40,963	



Shopping By Month



Current Month Cost Avoidance Summary

Cost Avoided	Cases	Incentives Paid
\$ 13,020	26	\$ 1,900

Year To Date Cost Avoidance Summary

Cost Avoided	Cases	Incentives Paid
\$ 102,723	250	\$ 11,315

Program To Date Cost Avoidance Summary

Cost Avoided	Cases	Incentives Paid
\$ -	0	\$ -

Key Comments

- * 288% increase over last June. Continuing to show higher levels of engagement by employees
- * No lab payments included in June numbers
- * In June, there were 243 lab visits and 346 individual PT services rendered

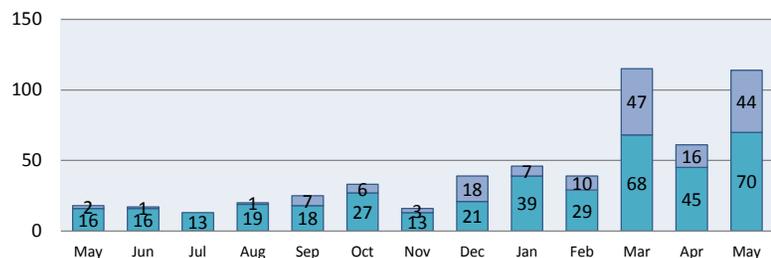
Voluntary Cost-Effective Election Breakout YTD

Service	Claims	Searches	Cost-Effective	Success Rate	Savings	% of Savings
Bariatric Surgery	0	0	0	0%	\$ -	0.0%
Bone Density	55	14	4	7%	\$ 764	0.7%
Bone Imaging	3	3	0	0%	\$ -	0.0%
Bladder Repair Surgery	2	1	0	0%	\$ -	0.0%
Breast Biopsy	5	2	0	0%	\$ -	0.0%
Bunionectomy	4	2	0	0%	\$ -	0.0%
Carpal Tunnel	4	0	0	0%	\$ -	0.0%
Cataract Removal	8	3	0	0%	\$ -	0.0%
Colonoscopy	93	71	28	30%	\$ 20,664	20.1%
CT Scan	90	11	0	0%	\$ -	0.0%
ENT	20	3	0	0%	\$ -	0.0%
Gallbladder Removal	2	4	1	50%	\$ 4,085	4.0%
Heart Imaging	0	0	0	0%	\$ -	0.0%
Hernia Repair	5	1	0	0%	\$ -	0.0%
Hysteroscopy (utersocopy)	5	2	0	0%	\$ -	0.0%
Joint Aspiration	116	2	0	0%	\$ -	0.0%
Knee Surgery	14	6	2	14%	\$ (200)	0.0%
Lab Services		91	131		\$ 38,648	37.6%
Lithotripsy	1	0	0	0%	\$ -	0.0%
Liver Biopsy	2	0	0	0%	\$ -	0.0%
Low Back Surgery	3	2	0	0%	\$ -	0.0%
Mammogram	256	66	36	14%	\$ 736	0.7%
MRI	162	46	22	14%	\$ 5,878	5.7%
Pain Injections (spine)	16	1	0	0%	\$ -	0.0%
Physical Therapy		39	12		\$ 24,275	23.6%
Ovaries/Fallopian Tube Removal	5	2	0	0%	\$ -	0.0%
Remicade Therapy	15	3	0	0%	\$ -	0.0%
Shoulder Surgery	4	4	0	0%	\$ -	0.0%
Ultrasounds	146	20	8	5%	\$ 554	0.5%
Upper GI	59	16	6	10%	\$ 7,319	7.1%
Urethra & Bladder Scope	14	1	0	0%	\$ -	0.0%
Education Call	0	24	0	0%		0.0%
Totals	1109	440	250	23%	\$ 102,723	



Shopping By Month

■ Phone ■ Web



Current Month Cost Avoidance Summary

Cost Avoided	Cases	Incentives Paid
\$ 25,219	54	\$ 3,010

Year To Date Cost Avoidance Summary

Cost Avoided	Cases	Incentives Paid
\$ 86,281	218	\$ 9,415

Program To Date Cost Avoidance Summary

Cost Avoided	Cases	Incentives Paid
\$ -	0	\$ -

Key Comments

- * Increased activity in May, returning to March levels. 533% increase over last May
- * Shopping activity across a number of higher-ticket services
- * Not included lab services, the success rate for 2012 has increased to 10%

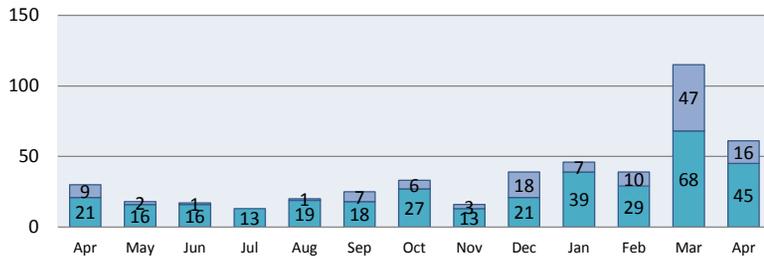
Voluntary Cost-Effective Election Breakout YTD

Service	Claims	Searches	Cost-Effective	Success Rate	Savings	% of Savings
Bariatric Surgery	0	0	0	0%	\$ -	0.0%
Bone Density	46	11	4	9%	\$ 764	0.9%
Bone Imaging	2	2	0	0%	\$ -	0.0%
Bladder Repair Surgery	2	1	0	0%	\$ -	0.0%
Breast Biopsy	4	2	0	0%	\$ -	0.0%
Bunionectomy	4	2	0	0%	\$ -	0.0%
Carpal Tunnel	4	0	0	0%	\$ -	0.0%
Cataract Removal	6	3	0	0%	\$ -	0.0%
Colonoscopy	73	64	17	23%	\$ 11,381	13.2%
CT Scan	76	10	0	0%	\$ -	0.0%
ENT	19	3	0	0%	\$ -	0.0%
Gallbladder Removal	2	4	1	50%	\$ 4,085	4.7%
Heart Imaging	0	0	0	0%	\$ -	0.0%
Hernia Repair	3	1	0	0%	\$ -	0.0%
Hysteroscopy (utersocpsy)	5	2	0	0%	\$ -	0.0%
Joint Aspiration	84	1	0	0%	\$ -	0.0%
Knee Surgery	13	5	2	15%	\$ (200)	0.0%
Lab Services		82	131		\$ 38,648	44.8%
Lithotripsy	1	0	0	0%	\$ -	0.0%
Liver Biopsy	2	0	0	0%	\$ -	0.0%
Low Back Surgery	3	2	0	0%	\$ -	0.0%
Mammogram	216	59	25	12%	\$ 386	0.4%
MRI	134	41	17	13%	\$ 4,779	5.5%
Pain Injections (spine)	12	1	0	0%	\$ -	0.0%
Physical Therapy		30	9		\$ 18,731	21.7%
Ovaries/Fallopian Tube Removal	5	2	0	0%	\$ -	0.0%
Remicade Therapy	12	2	0	0%	\$ -	0.0%
Shoulder Surgery	7	4	0	0%	\$ -	0.0%
Ultrasounds	125	13	6	5%	\$ 388	0.4%
Upper GI	43	16	6	14%	\$ 7,319	8.5%
Urethra & Bladder Scope	10	1	0	0%	\$ -	0.0%
Education Call	0	18	0	0%		0.0%
Totals	913	382	218	24%	\$ 86,281	



Shopping By Month

■ Phone ■ Web



Current Month Cost Avoidance Summary

Cost Avoided	Cases	Incentives Paid
\$ 24,817	64	\$ 2,395

Year To Date Cost Avoidance Summary

Cost Avoided	Cases	Incentives Paid
\$ 61,037	164	\$ 6,405

Program To Date Cost Avoidance Summary

Cost Avoided	Cases	Incentives Paid
\$ -	0	\$ -

Key Comments

- * Drop in activity in April after high-point in March
- * Shopping activity across a number of higher-ticket services
- * Not included lab services, the success rate for 2012 has increased to 9%

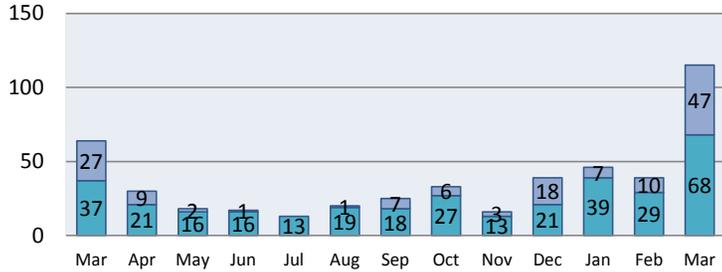
Voluntary Cost-Effective Election Breakout YTD

Service	Claims	Searches	Cost-Effective	Success Rate	Savings	% of Savings
Bariatric Surgery	1	1	0	0%	\$ -	0.0%
Bone Density	36	5	3	8%	\$ 508	0.8%
Bone Imaging	2	2	0	0%	\$ -	0.0%
Bladder Repair Surgery	2	0	0	0%	\$ -	0.0%
Breast Biopsy	2	2	0	0%	\$ -	0.0%
Bunionectomy	4	1	0	0%	\$ -	0.0%
Carpal Tunnel	3	0	0	0%	\$ -	0.0%
Cataract Removal	6	2	0	0%	\$ -	0.0%
Colonoscopy	64	50	16	25%	\$ 10,372	17.0%
CT Scan	59	3	0	0%	\$ -	0.0%
ENT	13	2	0	0%	\$ -	0.0%
Gallbladder Removal	0	0	0	0%	\$ -	0.0%
Heart Imaging	0	0	0	0%	\$ -	0.0%
Hernia Repair	1	1	0	0%	\$ -	0.0%
Hysteroscopy (utersocpsy)	3	2	0	0%	\$ -	0.0%
Joint Aspiration	64	1	0	0%	\$ -	0.0%
Knee Surgery	12	3	1	8%	\$ (100)	0.0%
Lab Services		45	102		\$ 30,006	49.2%
Lithotripsy	0	0	0	0%	\$ -	0.0%
Liver Biopsy	1	0	0	0%	\$ -	0.0%
Low Back Surgery	2	1	0	0%	\$ -	0.0%
Mammogram	170	45	20	12%	\$ 198	0.3%
MRI	109	30	7	6%	\$ 2,403	3.9%
Pain Injections (spine)	7	1	0	0%	\$ -	0.0%
Physical Therapy		13	6		\$ 13,734	22.5%
Ovaries/Fallopian Tube Removal	3	2	0	0%	\$ -	0.0%
Remicade Therapy	8	2	0	0%	\$ -	0.0%
Shoulder Surgery	6	4	0	0%	\$ -	0.0%
Ultrasounds	92	10	5	5%	\$ 244	0.4%
Upper GI	35	11	4	11%	\$ 3,672	6.0%
Urethra & Bladder Scope	7	1	0	0%	\$ -	0.0%
Education Call	0	11	0	0%		0.0%
Totals	711	251	164	23%	\$ 61,037	

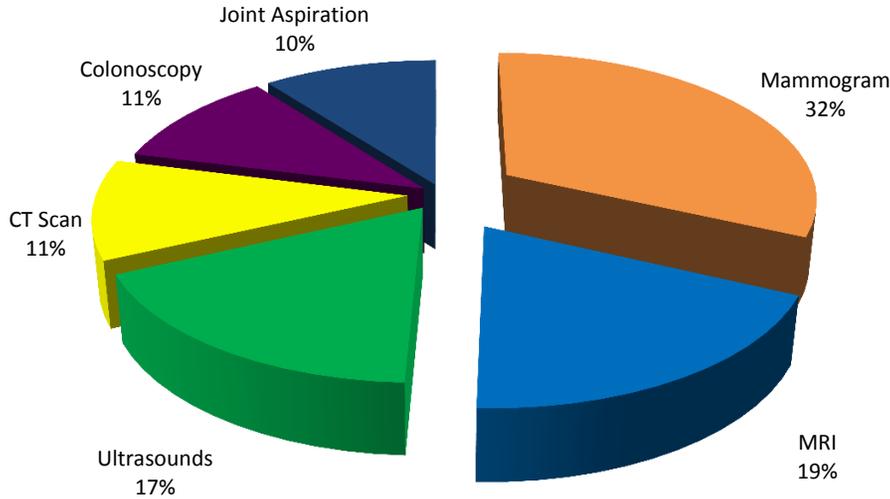


Shopping By Month

■ Phone ■ Web



Opportunities by Service - % for Top Procedures



Cost Avoidance Summary

Cost Avoided	Cases	Incentives Paid	Total Cost Avoided	Total Cases	Total Incentives Paid
\$ 20,725	63	\$ 1,925	\$ 186,022	333	\$ 22,285

Key Comments

- * Significant increase in activity as a result of new services and incentives
- * Next step is more formalized communication to employees and dependents
- * Not included lab services and PT, the success rate for 2012 has increased to 8%

Voluntary Cost-Effective Election Breakout YTD

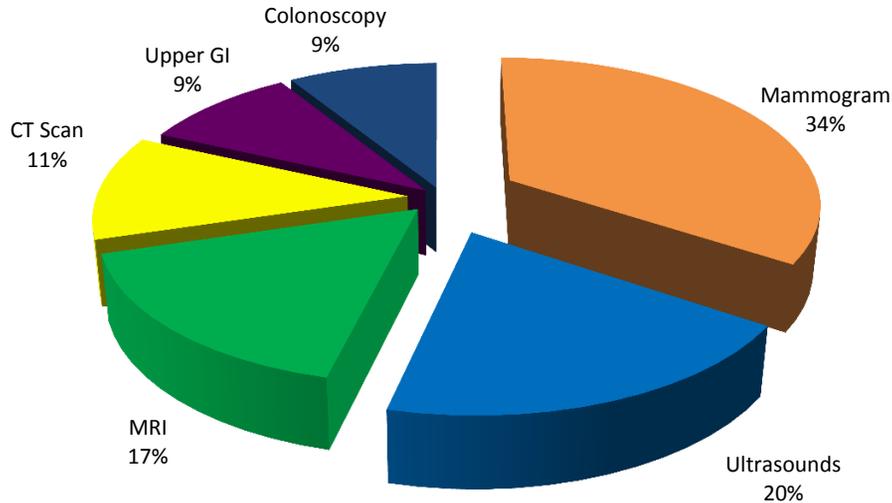
Service	Claims	Searches	Cost-Effective	Success Rate	Savings	% of Savings
Bariatric Surgery	1	1	0	0%	\$ -	0.0%
Bone Density	27	4	3	11%	\$ 508	1.4%
Bone Imaging	0	0	0	0%	\$ -	0.0%
Bladder Repair Surgery	2	0	0	0%	\$ -	0.0%
Breast Biopsy	0	1	0	0%	\$ -	0.0%
Bunionectomy	2	1	0	0%	\$ -	0.0%
Carpal Tunnel	3	0	0	0%	\$ -	0.0%
Cataract Removal	6	2	0	0%	\$ -	0.0%
Colonoscopy	42	42	10	24%	\$ 7,111	19.6%
CT Scan	43	3	0	0%	\$ -	0.0%
ENT	8	2	0	0%	\$ -	0.0%
Gallbladder Removal	0	0	0	0%	\$ -	0.0%
Heart Imaging	0	0	0	0%	\$ -	0.0%
Hernia Repair	0	1	0	0%	\$ -	0.0%
Hysteroscopy (utersocopy)	3	0	0	0%	\$ -	0.0%
Joint Aspiration	41	1	0	0%	\$ -	0.0%
Knee Surgery	10	1	0	0%	\$ -	0.0%
Lab Services		45	59		\$ 17,582	48.5%
Lithotripsy	0	0	0	0%	\$ -	0.0%
Liver Biopsy	1	0	0	0%	\$ -	0.0%
Low Back Surgery	0	1	0	0%	\$ -	0.0%
Mammogram	126	34	12	10%	\$ 236	0.7%
MRI	74	24	6	8%	\$ 2,430	6.7%
Pain Injections (spine)	5	1	0	0%	\$ -	0.0%
Physical Therapy		12	2		\$ 4,578	12.6%
Ovaries/Fallopian Tube Removal	2	0	0	0%	\$ -	0.0%
Remicade Therapy	0	0	0	0%	\$ -	0.0%
Shoulder Surgery	4	4	0	0%	\$ -	0.0%
Ultrasounds	69	6	4	6%	\$ 113	0.3%
Upper GI	25	6	4	16%	\$ 3,672	10.1%
Urethra & Bladder Scope	5	1	0	0%	\$ -	0.0%
Education Call	0	7	0	0%		0.0%
Totals	498	200	100	20%	\$ 36,230	



Shopping By Month



Opportunities by Service - % for Top Procedures



Cost Avoidance Summary

Cost Avoided	Cases	Incentives Paid	Total Cost Avoided	Total Cases	Total Incentives Paid
\$ 11,415	29	\$ 1,510	\$ 165,297	270	\$ 20,360

Key Comments

- * For ease of reporting, reset claims and performance to track 2012
- * BMA approved new services and incentive tiering. Employee communication for rollout in process

Voluntary Cost-Effective Election Breakout YTD

Service	Claims	Searches	Cost-Effective	Success Rate	Savings	% of Savings
Bariatric Surgery	1	1	0	0%	\$ -	0.0%
Bone Density	18	4	3	17%	\$ 508	3.3%
Bone Imaging	0	0	0	0%	\$ -	0.0%
Bladder Repair Surgery	1	0	0	0%	\$ -	0.0%
Breast Biopsy	0	0	0	0%	\$ -	0.0%
Bunionectomy	0	1	0	0%	\$ -	0.0%
Carpal Tunnel	1	0	0	0%	\$ -	0.0%
Cataract Removal	6	0	0	0%	\$ -	0.0%
Colonoscopy	21	17	6	29%	\$ 4,189	27.0%
CT Scan	27	2	0	0%	\$ -	0.0%
ENT	4	0	0	0%	\$ -	0.0%
Gallbladder Removal	0	0	0	0%	\$ -	0.0%
Heart Imaging	0	0	0	0%	\$ -	0.0%
Hernia Repair	0	0	0	0%	\$ -	0.0%
Hysteroscopy (utersocopy)	2	0	0	0%	\$ -	0.0%
Joint Aspiration	12	1	0	0%	\$ -	0.0%
Knee Surgery	6	0	0	0%	\$ -	0.0%
Lab Services		12	14		\$ 4,172	26.9%
Lithotripsy	0	0	0	0%	\$ -	0.0%
Liver Biopsy	0	0	0	0%	\$ -	0.0%
Low Back Surgery	0	1	0	0%	\$ -	0.0%
Mammogram	81	15	3	4%	\$ 99	0.6%
MRI	39	15	5	13%	\$ 2,580	16.6%
Pain Injections (spine)	4	0	0	0%	\$ -	0.0%
Physical Therapy		2	1		\$ 2,289	14.8%
Ovaries/Fallopian Tube Removal	1	0	0	0%	\$ -	0.0%
Remicade Therapy	0	0	0	0%	\$ -	0.0%
Shoulder Surgery	1	2	0	0%	\$ -	0.0%
Ultrasounds	46	2	2	4%	\$ 32	0.2%
Upper GI	22	6	3	14%	\$ 1,636	10.6%
Urethra & Bladder Scope	4	0	0	0%	\$ -	0.0%
Education Call	0	5	0	0%		0.0%
Totals	296	86	37	13%	\$ 15,505	