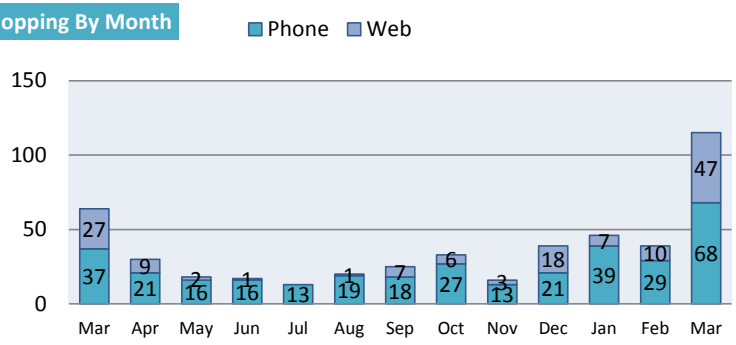
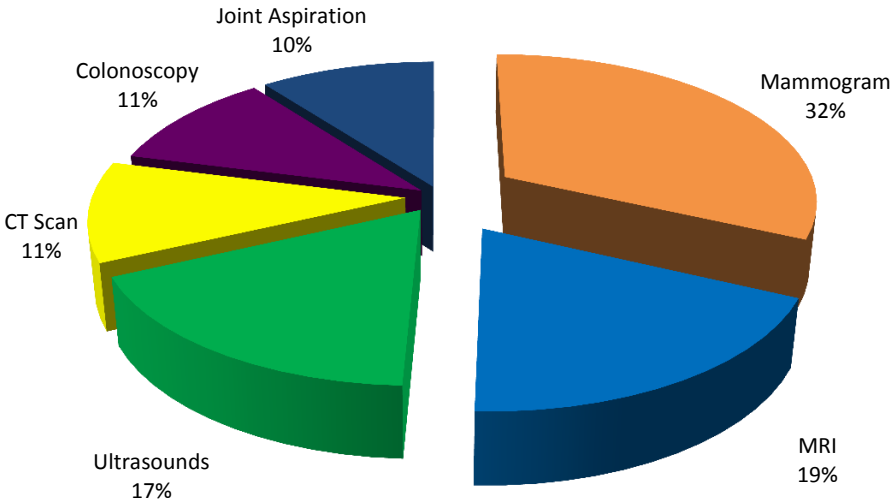
COMPASS HEALTHCARE ADIVSERS LLC

Compass SmartShopper Program Summary
Calls Received and Claims Incurred And Paid As of March, 2012

Shopping By Month



Opportunities by Service - % for Top Procedures



Cost Avoidance Summary

Cost Avoided	Cases	Incentives Paid	Total Cost Avoided	Total Cases	Total Incentives Paid
$ 20,725	63	$ 1,925	$ 186,022	333	$ 22,285

Key Comments

* Significant increase in activity as a result of new services and incentives
* Next step is more formalized communication to employees and dependents
* Not included lab services and PT, the success rate for 2012 has increased to 8%

Voluntary Cost-Effective Election Breakout YTD

Service	Claims	Searches	Cost-Effective	Success Rate	Savings	% of Savings
Bariatric Surgery	1	1	0	0%	$ -	0.0%
Bone Density	27	4	3	11%	$ 508	1.4%
Bone Imaging	0	0	0	0%	$ -	0.0%
Bladder Repair Surgery	2	0	0	0%	$ -	0.0%
Breast Biopsy	0	1	0	0%	$ -	0.0%
Bunionectomy	2	1	0	0%	$ -	0.0%
Carpal Tunnel	3	0	0	0%	$ -	0.0%
Cataract Removal	6	2	0	0%	$ -	0.0%
Colonoscopy	42	42	10	24%	$ 7,111	19.6%
CT Scan	43	3	0	0%	$ -	0.0%
ENT	8	2	0	0%	$ -	0.0%
Gallbladder Removal	0	0	0	0%	$ -	0.0%
Heart Imaging	0	0	0	0%	$ -	0.0%
Hernia Repair	0	1	0	0%	$ -	0.0%
Hysteroscopy (utersocopsy)	3	0	0	0%	$ -	0.0%
Joint Aspiration	41	1	0	0%	$ -	0.0%
Knee Surgery	10	1	0	0%	$ -	0.0%
Lab Services		45	59		$ 17,582	48.5%
Lithotripsy	0	0	0	0%	$ -	0.0%
Liver Biopsy	1	0	0	0%	$ -	0.0%
Low Back Surgery	0	1	0	0%	$ -	0.0%
Mammogram	126	34	12	10%	$ 236	0.7%
MRI	74	24	6	8%	$ 2,430	6.7%
Pain Injections (spine)	5	1	0	0%	$ -	0.0%
Physical Therapy		12	2		$ 4,578	12.6%
Ovaries/Fallopian Tube Removal	2	0	0	0%	$ -	0.0%
Remicade Therapy	0	0	0	0%	$ -	0.0%
Shoulder Surgery	4	4	0	0%	$ -	0.0%
Ultrasounds	69	6	4	6%	$ 113	0.3%
Upper GI	25	6	4	16%	$ 3,672	10.1%
Urethra & Bladder Scope	5	1	0	0%	$ -	0.0%
Education Call	0	7	0	0%		0.0%
Totals	**498**	**200**	**100**	**20%**	**$ 36,230**	

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